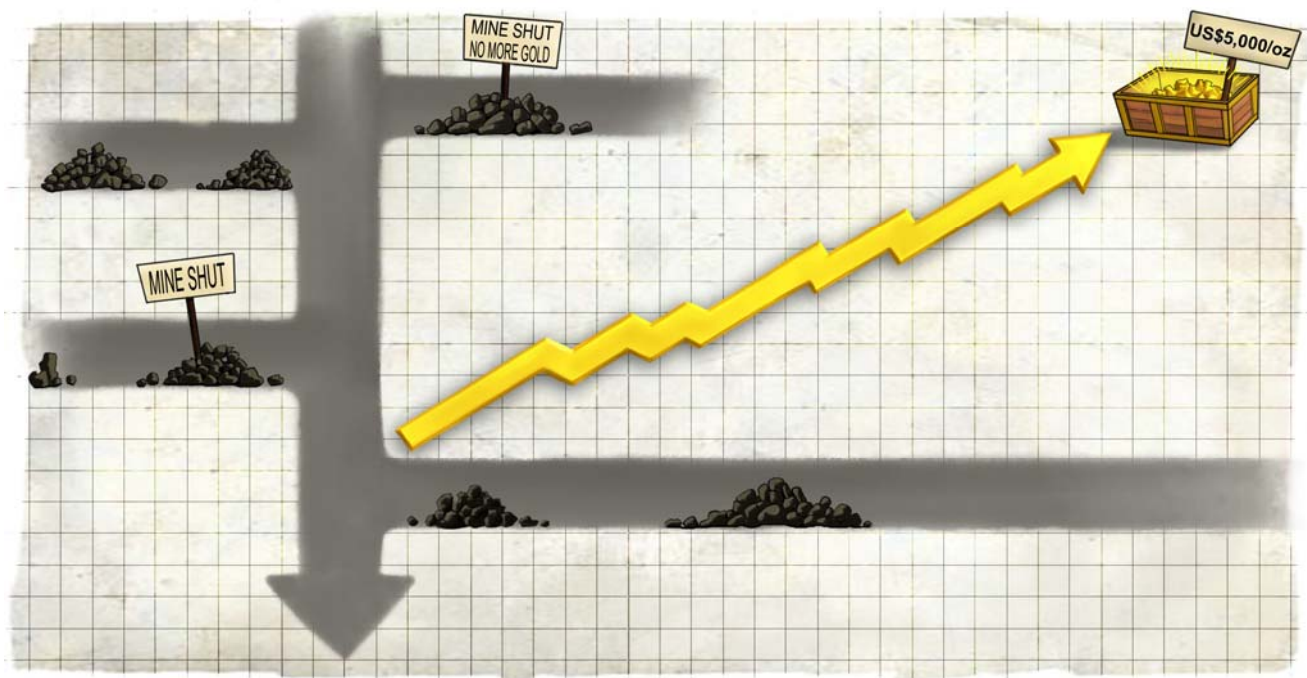


In gold we trust

A definitive study of gold mine production from 2011 to 2015



- **Slow production growth:** Most market commentary on gold centres on the direction of US dollar movements or inflation/deflation issues – we go beyond this to examine future mine supply, which we regard as an equally important driver. In our study of 375 global gold mines and projects, we note that after 10 years of a bull market, the gold mining industry has done little to bring on new supply. Our base-case scenario puts gold production growth at only 3.6% CAGR over the next five years.
- **High cost hurdle:** Our IRR analysis of the major gold projects under construction globally reveals that the long-term gold price will need to be US\$1,400/oz to justify capital cost. For greenfield projects, the gold price would need to be closer to US\$2,000/oz to generate the minimum required return. Escalating costs of building gold mines could result in delays at many projects.
- **Deficit market:** The limited new supply comes at a time when central banks have turned from being net sellers to significant net buyers of gold. The result, in our view, will be a gold market in deficit, even assuming flat growth in demand. With the supply-demand balance so out of kilter, we see the gold price potentially going to US\$5,000/oz.
- **Our hunting ground – the juniors:** We believe the gold juniors are the best way to play a rising gold price, as they offer good growth at attractive valuations in terms of EV/resource within our universe of 106 gold companies. We think the gold majors, with their low growth, will continue to underperform the juniors, particularly those depending on expensive acquisitions for growth.
- **Zhaojin Mining our top pick:** Among the gold companies we cover, Zhaojin Mining stands out for its superior production growth and low production cost. More importantly, it has built a track record in low-cost expansion through exploration and acquisition. We also like Zijin Mining for its cheap valuation and Philex Mining, which has the potential to create value by spinning off its petroleum business and restarting its Bulawan mine.

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Important disclosures can be found in the Disclosures Appendix

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Executive summary

Gold production growth = 3.8%

We are bullish on gold. Most market commentary on gold has centred on the direction of US dollar movements or inflation/deflation issues. We go beyond this to examine future mine supply, which we think is just as important a driver. Our comprehensive study of 375 gold projects supply suggests a very limited production growth profile for the next five years. A ten-year bull market in gold has done little to drive gold production. The gold miners are running to stand still. A lack of funding from equity markets and a shortage of large gold mines makes it difficult for the industry to compensate for the depletion caused by aging mines and falling grades. **In our base case, our 375-mine supply model shows net production growth of 3.6% pa. over the next five years.**

US\$1400/oz to justify construction of major gold projects

Our IRR analysis shows that for the major gold projects under construction, for which the acquisition cost of gold resources has already been spent, the gold price would need to be US\$1,400/oz in order to generate a 20% IRR, which is usually the minimum return requirement. For greenfield projects going forward, the gold price would need to be nearly US\$2,000/oz to produce an IRR of 20%. We believe this daunting hurdle will likely further delay gold production.

Central banks change from net seller to net buyer

The limited supply comes at a time when central banks have completely changed their tune on selling down their gold stocks and now appear likely to accelerate their net buying programmes. China is way behind the curve. Currently, only 1.8% of China's foreign exchange reserves is in gold; if the country were to bring this proportion in line with the global average of 11%, it would have to buy 6,000 more tonnes of gold, equivalent to more than 2 years of gold production.

We believe that these factors – limited gold production, buying by central banks and increasing demand from India and China – can potentially drive the gold price to US\$5,000/oz, as highlighted in our commodity team's earlier report, *Gold – Super-cycle to extend above US\$2,100/oz* (17 April 2011).

We recommend investing in either physical gold or junior gold miner stocks

We believe the best ways to invest in the gold cycle are buying physical gold (a safe asset) or investing in junior gold miners (highest leverage to the gold price) that are 1-2 years away from production. We are cautious about the gold majors. Project plans of the big five gold producers by market cap suggest an average production CAGR of only 4% in the next five years. They need to depend on expensive acquisitions in order to grow further. As a form of affirmation, the share price index we constructed for the gold majors underperformed the gold price by 147ppt over 1995-2011.

Gold mine production – subdued growth in next five years

This report focuses on the gold mine production trend in the next five years and addresses the key issues that drive demand. We studied 345 gold mines as well as 30 copper and base-metal mines with significant gold credits, such as Grasberg in Indonesia. Our key findings are:

- Gold mine production CAGR for the next five years will be 3.6%, going by our base case, or down to 1.2% CAGR, under our bear-case scenario. Even our bull case has gold mine production growth at only 5.6%.
- There are very few large gold mines commencing operations in the next five years. Only seven gold mines (green or brownfield) and one copper/gold mines (the Oyu Tolgoi Mine in Mongolia) are capable of adding a total of more than 500koz gold production over the entire period of 2011-15.
- Our analysis of the major gold projects shows they can generate an IRR of 19% at the long-term gold price of US\$1,400/oz, below the gold companies' IRR of at least 20%. For greenfield projects going forward, the gold price needs to be nearly US\$2,000/oz to produce a 20% IRR.



- From our analysis, the regions that could contribute the most to gold mine production growth are Asia (29% of total five-year global volume growth), Africa (23%), North America (17% mainly Canada) and South America (12%).
- The average grade (weighted by resource size) of the gold mines in our database is 3.5g/tonne, which reflects the grade of the gold reserves. The resource grade is typically lower than the reserve grade.

We conclude that gold production growth will be limited, which will continue to fuel the gold cycle. We believe demand will be driven by continued growth in per capita GDP in China and India, a weak US dollar and high inflation, which have fuelled doubt in the creditability of paper currency. Ironically, central banks, which collectively had been net buyers of gold until 2010, would also be a powerful force driving gold demand.

Where we should put our money

General investment theme

For investors with conviction in gold price growth, we see two main ways of investing in the gold cycle ahead: buying physical gold (safest) and junior gold miners (highest leverage to gold price). There is also a spectrum of other means in-between, including buying gold ETFs and investing in the gold majors.

In this report, we present a comprehensive global comparison of the trading multiples of 106 listed gold companies, based on PER, EV/reserve, EV/resource and production growth.

We project that gold majors in general will experience slow growth, partly because of their high base. The largest five gold majors by market cap will have a production CAGR of only 4% in the next five years, and this is if we were to fully accept management's guidance. Our other concern is that gold majors are likely to depend on expensive acquisitions to fuel production growth.

Companies that offer fast production growth and yet are trading on low EV/resources include Centamin Egypt, Jaguar Mining, Silverlake Resources, Banro, Noble Minerals, Detour, Cluff Gold, G-Resources, etc. A detailed discussion can be found in the next section, "Investment views and recommendations".

Gold mining companies that we cover

Among the gold mining companies we cover, **our top pick continues to be Zhaojin Mining (1818 HK, Outperform)**, for its superior production growth, pure play on gold and low production cost. We highlight the company's low-cost expansion of its gold resources via exploration and acquisition.

We also like **Zijin Mining (2899 HK, Outperform)** for its cheap valuation (11.5x PER 2011E and 9x PER 2012E vs a 3-year earnings CAGR of 26%) and **Philex Mining (PX PM, Outperform)** for the company's value-unlocking exercise on the oil and gas businesses. **Real Gold (246 HK, In-Line)** looks very cheap too, trading at only 0.5x to its NPV, but the company will have to work hard to redeem itself after a recent negative report from the *South China Morning Post*.

Fig 1: Comparison of gold companies under coverage

| Name | Ticker | Rec | Ccy | Price 13-Jun | Mkt cap (US\$m) | PT | Upside % | PER (x) | | EV/EBITDA (x) | | EV/Reserve (US\$/oz) | EV/Resource (US\$/oz) |
|--------------|---------|-----|-----|-----------------|--------------------|-------|-------------|---------|-------|---------------|-------|-------------------------|--------------------------|
| | | | | | | | | 2011E | 2012E | 2011E | 2012E | | |
| Zhaojin | 1818 HK | OP | HKD | 16.80 | 6,291 | 23.49 | 40% | 26.5 | 19.1 | 18.3 | 13.1 | 666.6 | 338.7 |
| Zijin Mining | 2899 HK | OP | HKD | 3.88 | 14,631 | 4.78 | 23% | 11.5 | 9.2 | 6.6 | 5.2 | 629.3 | 60.7 |
| Real Gold | 246 HK | IL | HKD | 8.86 | 1,034 | 9.02 | 2% | 6.2 | 5.2 | 2.3 | 1.9 | 102.6 | 66.9 |
| Philex | PX PM | OP | PHP | 19.10 | 2,171 | 23.00 | 20% | 20.3 | 22.1 | 12.5 | 13.4 | 1,339.8 | 113.9 |

Source: Standard Chartered Research estimates



Investment views and recommendations

Ways to invest in gold

There are many ways to invest in the gold cycle. The main ones are:

- Buying physical gold. We see this as the safest way to invest in gold.
- Buying gold ETFs, which are often backed by physical gold, and thus can be viewed as a proxy for gold, but one cannot rule out the counterparty risk.
- Investing in gold companies – majors, mid-tiers and juniors. We think the juniors, if filtered properly, can offer very handsome returns within an escalating gold price environment. Their valuations tend to be depressed during periods when the gold price is not high, but the picture can change substantially when gold prices rise. We believe that mid-tier or junior gold producers with good production potential can also be interesting.

Supply/demand and gold price forecast

Gold market to be in deficit due to limited mine production and central banks' net buying

Our research team takes a bullish view on gold. We believe the gold market will be in deficit over the next five years because mine production will be limited and central banks are already buying gold. In our forecast table below, to be ultra conservative, we have assumed zero growth for gold demand. Even under such assumptions, the gold market will be in deficit until 2015 (see Fig 2 below). See the section "Gold demand: Driven by China/India and central banks globally" for a more detailed discussion on our assumptions.

Fig 2: Global gold supply and demand

| Metric tonnes | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Supply | | | | | | | | | | | | | | | |
| Mine production | 2,621 | 2,588 | 2,592 | 2,492 | 2,550 | 2,475 | 2,478 | 2,410 | 2,590 | 2,689 | 2,764 | 2,875 | 3,027 | 3,128 | 3,204 |
| Net producer hedging | (151) | (412) | (270) | (422) | (86) | (369) | (444) | (352) | (236) | (103) | (40) | 0 | 0 | 0 | 0 |
| Total mine supply | 2,470 | 2,176 | 2,322 | 2,070 | 2,464 | 2,106 | 2,034 | 2,058 | 2,353 | 2,586 | 2,724 | 2,875 | 3,027 | 3,128 | 3,204 |
| Central bank sales/(purchases) | 520 | 547 | 617 | 469 | 674 | 329 | 484 | 232 | 34 | (76) | (500) | (550) | (605) | (666) | (732) |
| Recycled gold | 713 | 840 | 943 | 849 | 886 | 1,106 | 958 | 1,316 | 1,695 | 1,646 | 1,646 | 1,646 | 1,646 | 1,646 | 1,646 |
| Total supply | 3,703 | 3,563 | 3,882 | 3,388 | 4,025 | 3,541 | 3,476 | 3,605 | 4,081 | 4,155 | 3,870 | 3,971 | 4,068 | 4,108 | 4,118 |
| Demand | | | | | | | | | | | | | | | |
| Fabrication | | | | | | | | | | | | | | | |
| Jewellery | 3,001 | 2,653 | 2,477 | 2,614 | 2,707 | 2,279 | 2,404 | 2,190 | 1,814 | 2,017 | 2,118 | 2,118 | 2,118 | 2,118 | 2,118 |
| Industrial & dental | 474 | 481 | 513 | 411 | 427 | 452 | 462 | 439 | 410 | 466 | 480 | 480 | 480 | 480 | 480 |
| Sub-total above fabrication | 3,475 | 3,134 | 2,990 | 3,025 | 3,134 | 2,731 | 2,866 | 2,629 | 2,223 | 2,483 | 2,598 | 2,598 | 2,598 | 2,598 | 2,598 |
| Bar & coin retail investment | 261 | 264 | 180 | 398 | 411 | 411 | 446 | 636 | 778 | 1,149 | 1,207 | 1,207 | 1,207 | 1,207 | 1,207 |
| Other retail investment | - | 165 | 712 | (60) | (26) | (28) | (14) | 220 | | | | | | | |
| ETFs & similar | | | | 133 | 208 | 260 | 253 | 321 | 617 | 338 | 355 | 355 | 355 | 355 | 355 |
| Total demand | 3,736 | 3,563 | 3,882 | 3,496 | 3,727 | 3,374 | 3,552 | 3,806 | 3,618 | 3,971 | 4,160 | 4,160 | 4,160 | 4,160 | 4,160 |
| Surplus / (Deficit) | 33 | - | - | (108) | 297 | 167 | (76) | (200) | 463 | 185 | (290) | (189) | (92) | (52) | (42) |
| Gold price (US\$/oz) | 271 | 310 | 363 | 409 | 444 | 604 | 695 | 872 | 972 | 1,225 | 1,460 | 1,650 | 1,864 | 2,107 | 1,900 |

Source: World Gold Council, Standard Chartered Research estimates

Our commodity research team recently published a report, *Gold – Super-cycle to extend above US\$2,100/oz* (17 April 2011). It believes gold could run to US\$4,869/oz in nominal terms by 2020 (US\$3,681/oz in real terms) in a bull-case scenario.



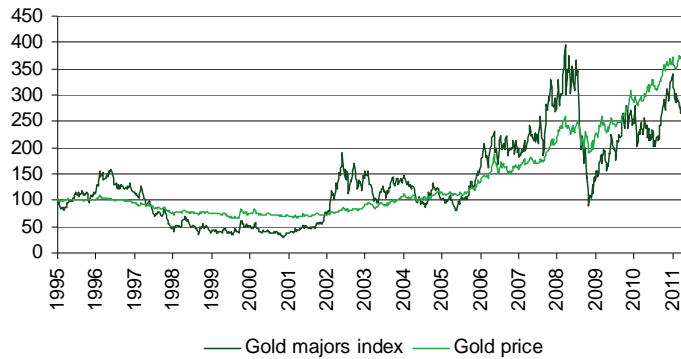
Investing in the gold companies

Gold big caps underperform gold price

Gold majors underperformed gold price

We track 106 gold companies in our database (Appendix 1 has a complete list with comparison details). We find the gold majors have generally lagged the gold price in the past 16 years (see the chart below). The gold major index is calculated as the market cap weighted average share prices of the largest 10 gold companies in terms of market cap.

Fig 3: Gold price vs gold majors index

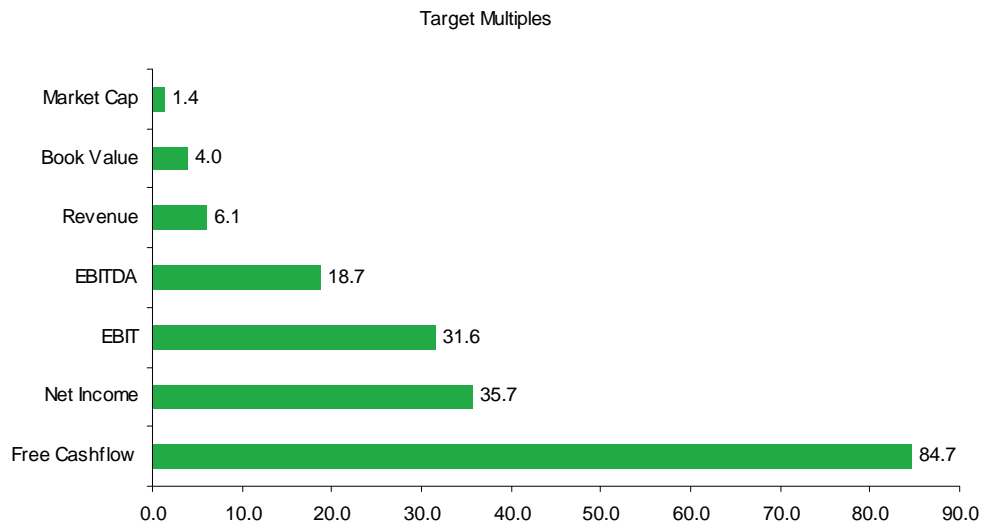


Based on a universe of gold majors comprising Barrick, Newmont, Anglo Gold Ashanti, Goldfields, Newcrest, Goldcorp, Kinross, Freeport-McMoRan, Harmony Gold and Polyus
Source: Companies, Bloomberg, Standard Chartered Research

Gold company acquisitions have been made at a premium since 1995

One possible reason why gold majors have underperformed is that it has been difficult for them to achieve growth from a high base. Thus, they are forced to depend on expensive acquisitions for growth. According to Bloomberg, all gold acquisitions of over US\$500m since 1995 were done at an average 40% premium to the market cap of the targets, 3.8x of book, or about 19x of EBITDA. These hefty prices formed a significant burden for the acquirers.

Fig 4: Average multiples of gold acquisitions >US\$500m from 1995-2010



Source: Bloomberg, Standard Chartered Research

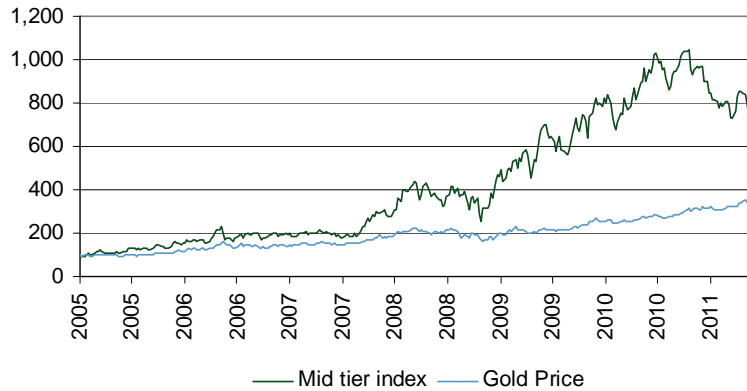
Gold juniors/small caps outperformed the gold price

Gold juniors/mid-tiers outperformed

The construction of a junior index is tricky, particularly over a long period, because of changes in the nature of business of some of the companies. We constructed an index in 2005 to track 19 companies offering good growth and with reasonable valuations based on EV/resources. The chart below shows that in the past six years, the juniors/mid-tier stocks have shown clear outperformance to the gold price.



Fig 5: Gold price vs gold junior index

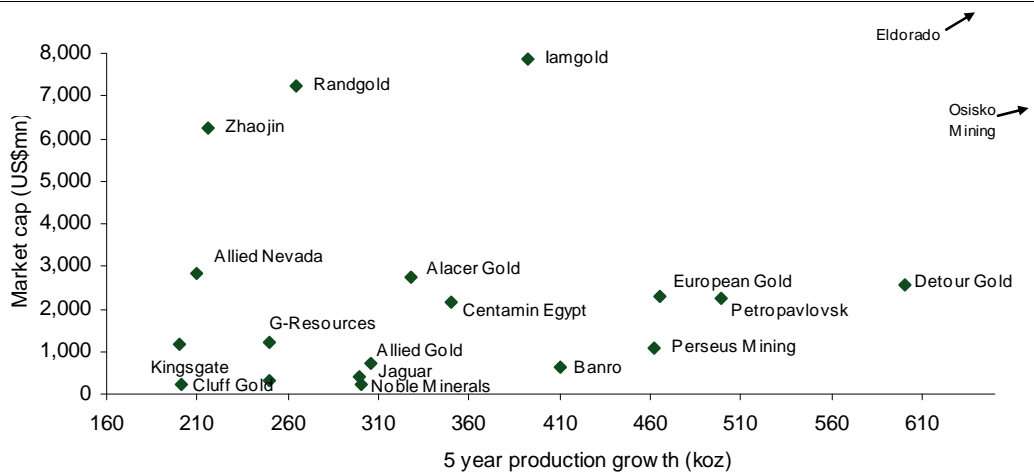


Our gold junior universe comprises Noble Minerals, Jaguar, Randgold, Silverlake, Allied Nevada, Eldorado, Yamana, Detour, Agnico, Petropav, Perseus, Euro Gold, Banro, Iamgold, Centamin Egypt, Alacer, Allied Gd, Zhaojin Mining, Kingsgate
 Source: Companies, Bloomberg, Standard Chartered Research

Which juniors or mid-tiers are interesting?

There are many ways to screen gold companies. We mined our database of 106 gold companies to select mid-tier and junior gold companies with five-year total production growth of over 200koz and at reasonable EV/resource values. These companies are either in production or close to it. We chart several of them below, based on market cap versus production volume growth.

Fig 6: Market cap vs growth: Mid-tier and junior gold producers



Source: Companies, Bloomberg, Standard Chartered Research
 Note: Eldorado and Osisko are beyond the scale following the direction of the arrows.

The complete list of those companies and their details are listed in Fig.7 below. We do not cover the companies above, but they could be mispriced on the prospective growth they offer. The usual disclaimer here is that investors should assess project and country risks to decide the appropriate valuation levels for these companies.

Fig 7: Mid-tier and gold companies with prospective growth (rank by production volume growth from high to low)

| Company | Ticker | Market cap US\$m | EV/Reserve US\$/oz | EV/Resource US\$/oz | P/E 2011 | Resources (incl. reserves) (koz) | Production 'koz | | | | | total 5yr vol growth (koz) | 5-year CAGR | Mine life by reserve yr |
|----------------------|---------|---------------------|-----------------------|------------------------|-------------|--|-----------------|-------|-------|-------|-------|----------------------------------|----------------|-------------------------------|
| | | | | | | | 2011E | 2012E | 2013E | 2014E | 2015E | | | |
| Osisko Mining | OSK CN | 5,458 | 616 | 342 | 29 | 16,140 | 300 | 688 | 712 | 695 | 1,004 | 1,004 | 35% | 9 |
| Eldorado | EGO US | 7,746 | 500 | 284 | 22 | 26,896 | 750 | 838 | 1,000 | 1,388 | 1,400 | 767 | 17% | 11 |
| Yamana | AUY US | 8,566 | 148 | 101 | 12 | 85,172 | 1,104 | 1,298 | 1,651 | 1,651 | 1,651 | 605 | 10% | 11 |
| Detour Gold | DGC CN | 2,510 | 129 | 93 | n.a. | 20,515 | 0 | 0 | 200 | 500 | 600 | 600 | 73% | 25 |
| Agnico Eagle | AEM CN | 10,414 | 415 | 257 | 24 | 42,465 | 1,150 | 1,300 | 1,400 | 1,500 | 1,500 | 512 | 9% | 14 |
| Petropavlovsk | POG LN | 2,172 | 86 | 42 | 8 | 62,057 | 650 | 888 | 961 | 1,047 | 1,012 | 506 | 15% | 9 |
| Perseus Mining | PRU AU | 1,058 | 350 | 134 | n.a. | 7,300 | 200 | 250 | 478 | 462 | 462 | 462 | 23% | 6 |
| European Gold | EGU CN | 2,162 | 115 | 100 | n.a. | 21,000 | 0 | 0 | 206 | 317 | 465 | 465 | 50% | 21 |
| Banro | BAA US | 643 | 121 | 73 | n.a. | 7,530 | 40 | 140 | 210 | 300 | 410 | 410 | 79% | 11 |
| Iamgold | IMG CN | 7,649 | 497 | 251 | 16 | 28,741 | 1,150 | 1,123 | 1,359 | 1,359 | 1,359 | 392 | 7% | 12 |
| Centamin Egypt | CEY LN | 2,093 | 214 | 134 | 11 | 14,490 | 270 | 300 | 350 | 400 | 500 | 350 | 27% | 18 |
| Alacer Gold | AQG AU | 2,701 | 863 | 223 | 18 | 12,130 | 410 | 510 | 580 | 610 | 598 | 328 | 17% | 5 |
| Allied Gold | ALD AU | 696 | 216 | 89 | 25 | 8,300 | 220 | 220 | 240 | 240 | 370 | 306 | 42% | 9 |
| Noble Minerals | NMG AU | 241 | 394 | 119 | n.a. | 2,000 | 40 | 150 | 225 | 300 | 300 | 300 | 65% | 2 |
| Jaguar Mining | JAG US | 386 | 130 | 73 | 15 | 7,438 | 200 | 230 | 410 | 457 | 437 | 299 | 26% | 10 |
| Randgold | RRS LN | 7,083 | 414 | 155 | 20 | 43,720 | 748 | 787 | 725 | 705 | 705 | 265 | 10% | 23 |
| Silverlake Resources | SLR AU | 316 | n.a. | 116 | 14 | 2,536 | 80 | 170 | 260 | 280 | 300 | 250 | 43% | n.a. |
| G-Resources | 1051 HK | 1,229 | 248 | 118 | n.a. | 8,381 | 62 | 250 | 250 | 250 | 250 | 250 | 42% | 12 |
| Zhaojin Mining | 1818 HK | 6,291 | 671 | 341 | 26 | 15,941 | 403 | 453 | 499 | 512 | 530 | 203 | 10% | 15 |
| Allied Nevada | ANV US | 2,767 | 252 | 119 | n.a. | 20,726 | 130 | 270 | 280 | 310 | 310 | 210 | 25% | 8 |
| Cluff Gold | CLF LN | 207 | 484 | 52 | n.a. | 3,612 | 90 | 90 | 90 | 140 | 295 | 201 | 26% | 1.3 |
| Kingsgate | KCN AU | 1,170 | 511 | 214 | 19 | 5,602 | 150 | 250 | 350 | 350 | 330 | 200 | 20% | 7 |
| Average | | | 351 | 156 | 18 | | | | | | | | | |

Source: Companies, Bloomberg, Standard Chartered Research Estimates





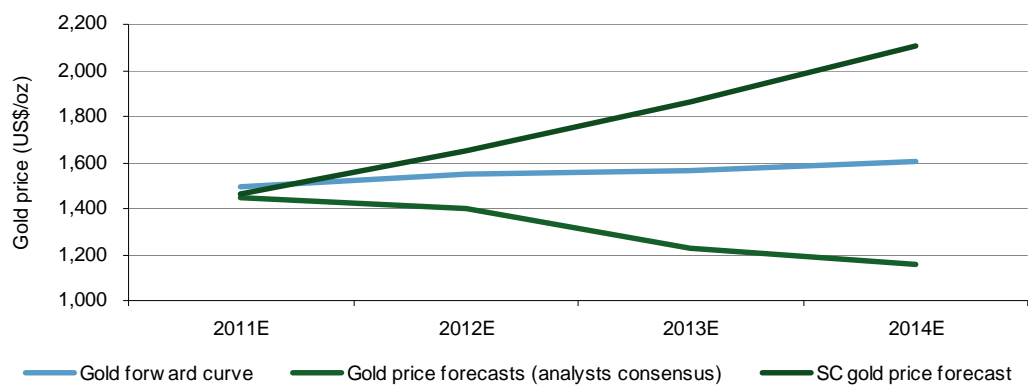
Price/NPV: Why analysts get this wrong

Gold companies have been historically trading at a premium to its NPV because certain factors have led analysts to arrive at conservative NPV estimates:

Analysts' models assume backwardation but the gold forward curve is in contango

- Gold forward curve in contango while analysts' estimates are in backwardation:** The figure below illustrates that analysts' gold price forecasts are 9% lower in 2012, 21% lower in 2013 and 28% lower in 2014. This has been the case for the last 10 years of the gold bull market as analysts seem to be perturbed by 'how bullish is too bullish?'. Investors, on the other hand, appear to have had more confidence in attributing higher gold prices than analysts' forecasts of gold equities. This has "forced" analysts to use P/NPV multiples with meaningful price targets, which would have been low if their analysis had stopped after discounting cashflows.

Fig 8: Gold price – analysts' forecasts vs forward curve



Source: Bloomberg

- Superficial short mine life of gold mines.** Like analysts, gold companies also tend to be conservative on the gold price forecasts while modelling and converting resources into reserves. We have witnessed several gold mines producing well beyond the initially identified mine life. We look at Philex Mining as a case study. The company commenced production in 1958 at its Padcal mine in the Philippines. However, Philex has been continuously mining from Padcal for the last 51 years and even increased its gold output. The Sto Thomas II deposit at Padcal is made of porphyry, which is typically large, making it difficult to define the entire ore body. The deposit has a 7-year mine life based on current reserves, which put the final date of production in 2017. In modelling Philex, however, we have been rather dynamic, and we assume the mine life will extend a further 10 years, given our projections of the gold price, the nature of the deposit and the mineral resources contained in it.
- What is the correct discount rate?** In valuing the gold companies, the appropriate discount rate is also a point of debate. While most analysts are using discount rates on a gold company that are similar to those on other companies, there are investors who believe that the gold value will appreciate over time against cash, and thus a gold company should be discounted at either a low or zero rate. Those investors are willing to pay a price premium to NPV if the NPV were to be based on a normal discount rate.

Gold companies typically get double leverage to rising gold prices: higher earnings and longer mine life. Despite our higher gold price forecasts in the near term, our long-term prices do not differ from the street, and we estimate these at \$1,078/oz, 28% lower than today's spot price.

Market is pricing the gold sector at US\$1,300-1,400/oz long-term gold price

In our analysis, we compile consensus NPV estimate on the respective companies, and derive the price/NPV ratio based on current share prices. Here is a summary of what we found:



Fig 9: Gold companies' price/NPV multiples under different gold price assumptions

| Long-term gold price assumption US\$/oz | Price/NPV (x) | |
|--|---------------|---------|
| | Average | Range |
| 900 | 1.9 | 0.8-2.6 |
| 1100 | 1.7 | 0.8-2.7 |
| 1400 | 0.9 | 0.4-1.5 |

Source: Standard Chartered Research estimates

We found that most analysts are still using US\$900-1,100/oz as the long-term gold price. At a long-term gold price of US\$1,400/oz, the average price/NPV ratio is 0.9x - i.e. the market is probably discounting the gold sector at a long-term gold price assumption of US\$1,300-1,400/oz when there is no premium applied to NPV.

Companies covered

Among the gold mining companies we cover, **Zhaojin Mining (1818.HK, Outperform)** continues to be our top pick, given its superior production growth, pure play on gold, and low production cost. We highlight that the company has been consistently expanding its gold resources and production at low cost.

Fig 10: Comparison of gold companies under coverage

| Name | Ticker | Rec | Ccy | Price 13-Jun | Mkt cap (US\$m) | PT | Upside % | PER (x) | | EV/EBITDA (x) | | EV/Reserve (US\$/oz) | EV/Resource (US\$/oz) |
|--------------|---------|-----|-----|-----------------|--------------------|-------|-------------|---------|-------|---------------|-------|-------------------------|--------------------------|
| | | | | | | | | 2011E | 2012E | 2011E | 2012E | | |
| Zhaojin | 1818 HK | OP | HKD | 16.80 | 6,291 | 23.49 | 40% | 26.5 | 19.1 | 18.3 | 13.1 | 666.6 | 338.7 |
| Zijin Mining | 2899 HK | OP | HKD | 3.88 | 14,631 | 4.78 | 23% | 11.5 | 9.2 | 6.6 | 5.2 | 629.3 | 60.7 |
| Real Gold | 246 HK | IL | HKD | 8.86 | 1,034 | 9.02 | 2% | 6.2 | 5.2 | 2.3 | 1.9 | 102.6 | 66.9 |
| Philex | PX PM | OP | PHP | 19.10 | 2,171 | 23.00 | 20% | 20.3 | 22.1 | 12.5 | 13.4 | 1,339.8 | 113.9 |

Source: Bloomberg, Standard Chartered Research estimates

Zijin Mining (2899.HK, Outperform), after a long de-rating, now looks very cheap at 11.5x R11E and 9x PER12E, compared with the average of 18x PER11E for global gold peers. We think Zijin will return to the growth track in 2012, offering 5% production growth for gold and 27% for copper, in turn driving CAGR for 2010-2012E to 26%.

Philex Mining (PX PH, Outperform)'s share price has risen a notable 35% YTD, but we think there is more to come. The company is now working on unlocking the hidden value of its assets by spinning off its petroleum businesses, to which the market ascribed very little value. The restart of the Bulawan Mine is also likely to add c.12% to the company's value.

Real Gold (246.HK, In-Line) looks like being the weakest of the four companies, having been recently attacked South China Morning Post. Although fundamentally the company is cheap at 0.6x NPV, we think investors will ignore valuations and wait for management to re-establish confidence in the market.

We want to highlight one thing in our valuation model. In our base case, we are using 9-12% discount rates for the DCF price target of the various gold companies, but the time value of gold should appreciate in an environment of continuously weakening paper currencies, so there is a very strong case for using a much lower discount rate. The table bellows illustrates the sensitivity of our price targets to changes in discount rate.



Fig 11 Price target sensitivity to discount rate changes

| | Price target changes % to every 1 percentage change in WACC |
|-----------|---|
| Zhaojin | 8% |
| Zijin | 4% |
| Real Gold | 9% |
| Philex | 12% |

Source: Standard Chartered Research

Risks to our recommendation

The key risk to our investment recommendation resides in broad equity risk. If the equity market undergoes a major correction, the gold stocks could be de-rated as well, even though gold prices might be resilient or even benefit from troubled times. There was a major divergence between the performance of the gold price and gold stocks in the last financial crisis.

The second risk is timing. Whilst we have a strong conviction that gold's true value has yet to be revealed, the timing of such a process is uncertain.



Where can I dig out another ounce of gold? A definitive gold mine study.

- We analyse the largest 345 gold mines and 30 copper/base metal gold mines worldwide, including operating mines and those under construction. We estimate gold mine production CAGR for the next five years at 3.6% in our base case, or down to 1.2% in our bear case. Even in our bull case, gold mine production CAGR is only 5.6%.
- There are very few large gold mines set to commence operation in the next five years. Only 7 gold mines (green or brown field) and 1 copper/gold mine (the Oyu Tolgoi Mine in Mongolia) are capable of adding a total of more than 500koz of gold production each over the entire 2011-2015 period.
- Our IRR analysis of the major gold projects shows that they can only generate 19% IRR at a long-term gold price US\$1,400/oz, which is below gold companies' required internal return of at least 20%. For greenfield projects going forward, the gold price needs to be nearly US\$2,000/oz to produce 20% IRR.
- The regions that could contribute the most to gold mine production growth should be Asia (29% of total five-year global volume growth), Africa (23%), North America (17% mainly Canada), and South America (12%).
- The average grade (weighted by resource size) of the gold mines in our database is 3.5gram/tonne, which reflects the grade of the gold reserves. The resource grade is typically lower than reserve grade.

Methodology

We study 375 mines owned by 106 companies.

In order to gain an understanding of gold production growth, we look at 345 gold mines and 30 copper and base metal mines with significant gold credit around the world. They are owned by 106 gold mining companies.

We compiled a database mine by mine primarily from publicly available information, and tried our best to be as comprehensive as possible on production growth, mine grade, cash costs, and gold resources. We also cross-checked our information with industry experts.

Our database captures 67% of global gold production in line with industry best practice.

The total production of the 375 mines in our database in 2010 was 1,764 tonnes, which represented about 67% of global gold production. We believe our database provides as comprehensive a representation as those of specialist metals/mining consulting companies.

As much of our analysis is built on information sourced from the companies themselves, we are aware that the composite data may possibly err on the side of optimism. Our experience has been that mining companies, particularly those operating greenfield projects, tend to under-deliver their targets. We have thus applied a discount to company guidance to arrive at our base forecasts.

Lastly, in our database, we do not include the explorers or mines that are under pre-feasibility studies and where the production date is expected to be beyond 2015.

Production forecast: three scenarios

Key assumptions

We have walked through every publicly announced mine project of all major gold producers and most junior miners that have public information available.

Gold companies may not achieve what they hope to produce.

In the bull-case analysis, we assume that the production growth guided by the companies could be 100% achieved. In the base case, we apply a 30% discount to the gold companies' production guidance, i.e. assuming they can only achieve 70% of what management aspires to. In the bear case, we assume that they can achieve 40% of targeted production.



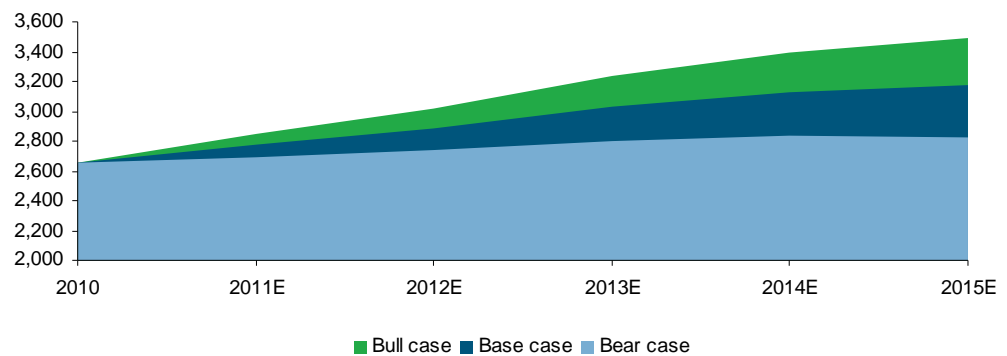
As to the gold production not in our database, this is primarily in the form of by-product gold from other mines. This is particularly the case in China, where nearly half of mine gold production comes as by-products. For the mines not included in the database, we separate the 'others' volume by country and apply the average growth rate over the past five years for each country. The only exception is that we apply 10% and 5% to China and Indonesia, respectively, as we believe these two countries will continue to record solid production growth.

Gold production growth very low in the next 5 years, 5.8% CAGR in the most optimistic case

Conclusion

Gold production could achieve a CAGR of 3.6% from 2010 to 2015 under our base case, 5.6% under the bull case, and 2.2% under the bear case. We think even our base-case estimate of 3.6% could be generous, considering that the compound growth of gold production over the past 20 years was a meagre 0.7%.

Fig 12: World gold production growth under 3 scenarios



Source: Company, USGS, Standard Chartered Research

We show the breakdown of our forecasts below. Under our base-case assumption, we expect the gold market to be in deficit until at least 2015 even assuming flat demand growth. See Fig 2 in the Investment Views and Recommendation section above.

One potential downside risk to our forecast, as shown in Fig 13-15 below, is that we assign 10% p.a. growth to China's "other" gold production not captured in our database, which is largely by-product gold from base metal mines. If production growth for base metals mines is slower than we expect, there is a chance of China's production being below our forecast.



Fig 13: Gold production growth – base case (assuming 70% of the gold mining industry's growth plan can be achieved)

| Unit: tonnes | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | Five-year growth |
|---|--------------|--------------|--------------|--------------|--------------|--------------|------------------|
| Database Mine | | | | | | | |
| Gold mine | 1,614 | 1,740 | 1,831 | 1,924 | 1,981 | 2,003 | 389 |
| Base metal-gold metal mine | 150 | 127 | 131 | 158 | 174 | 177 | 27 |
| Total production from database mines | 1,764 | 1,867 | 1,962 | 2,082 | 2,155 | 2,180 | 416 |
| Non-database mine | | | | | | | |
| | 895 | 909 | 926 | 947 | 971 | 999 | 104 |
| <i>Among which:</i> | | | | | | | |
| US | 35 | 35 | 34 | 33 | 33 | 32 | -3 |
| South Africa | 28 | 26 | 24 | 22 | 21 | 19 | -8 |
| China | 217 | 239 | 263 | 289 | 318 | 350 | 133 |
| Indonesia | 99 | 104 | 109 | 114 | 120 | 126 | 27 |
| Canada | 15 | 15 | 14 | 13 | 13 | 12 | -3 |
| Australia | 44 | 44 | 44 | 44 | 44 | 44 | 0 |
| Russia | 74 | 76 | 77 | 79 | 80 | 82 | 8 |
| Peru | 64 | 62 | 59 | 57 | 55 | 52 | -12 |
| Uzbekistan | 30 | 31 | 31 | 32 | 32 | 33 | 3 |
| Ghana | 22 | 24 | 25 | 26 | 28 | 30 | 8 |
| Others - Bear | 265 | 255 | 246 | 236 | 227 | 219 | -47 |
| World Total | 2,659 | 2,776 | 2,889 | 3,028 | 3,126 | 3,179 | 520 |
| YoY % | 2.9% | 4.4% | 4.1% | 4.8% | 3.2% | 1.7% | |
| 5-year CAGR | | | | | | | 3.6% |

Source: Public information of gold mining companies, World Gold Council, Standard Chartered Research estimates

If the gold companies deliver production perfectly in accordance with their guidance i.e. we apply no discount to the company's production guidance - then gold production could grow by a total of 870 tonnes in the next five years. Under this bull case, the gold market will still be in deficit in 2011 and 2012, and return to surplus by 2013. We think the probability of this scenario being realised is very low.

Fig 14: Gold production growth – bull case (assuming 100% of the gold mining industry's growth plan can be achieved)

| Unit: tonnes | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | Five-year growth |
|---|--------------|--------------|--------------|--------------|--------------|--------------|------------------|
| Database Mine | | | | | | | |
| Gold mine | 1,614 | 1,801 | 1,939 | 2,085 | 2,185 | 2,240 | 625 |
| Base metal-gold metal mine | 150 | 133 | 139 | 178 | 200 | 205 | 55 |
| Total production from database mines | 1,764 | 1,934 | 2,078 | 2,263 | 2,385 | 2,444 | 680 |
| Total non-database mine | | | | | | | |
| | 895 | 919 | 946 | 976 | 1,009 | 1,046 | 151 |
| <i>Among which:</i> | | | | | | | |
| US | 35 | 35 | 34 | 33 | 33 | 32 | -3 |
| South Africa | 28 | 26 | 24 | 22 | 21 | 19 | -8 |
| China | 217 | 239 | 263 | 289 | 318 | 350 | 133 |
| Indonesia | 99 | 104 | 109 | 114 | 120 | 126 | 27 |
| Canada | 15 | 15 | 14 | 13 | 13 | 12 | -3 |
| Australia | 44 | 44 | 44 | 44 | 44 | 44 | 0 |
| Russia | 74 | 76 | 77 | 79 | 80 | 82 | 8 |
| Peru | 64 | 62 | 59 | 57 | 55 | 52 | -12 |
| Uzbekistan | 30 | 31 | 31 | 32 | 32 | 33 | 3 |
| Ghana | 22 | 24 | 25 | 26 | 28 | 30 | 8 |
| Others | 265 | 265 | 265 | 265 | 265 | 265 | 0 |
| World Total | 2,659 | 2,853 | 3,024 | 3,239 | 3,395 | 3,490 | 831 |
| YoY % | 2.9% | 7.3% | 6.0% | 7.1% | 4.8% | 2.8% | |
| 5-year CAGR | | | | | | | 5.6% |

Source: Public information of gold mining companies, World Gold Council, Standard Chartered Research estimates



If gold companies, however, miss production guidance massively, in which case we assume that gold companies can achieve only 40% of their production targets, global gold production growth will only achieve 170 tonnes in the next five years, or a CAGR of 1.2%. Under this bear-case scenario, we will have a large gold supply/demand deficit of 320-420 tonnes per year in the next five years, which could drive up gold prices significantly.

Fig 15: Gold production growth - bear case (assuming 40% of the gold mining industry's growth plan can be achieved)

| Unit: tonnes | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | Five-year growth |
|---|--------------|--------------|--------------|--------------|--------------|--------------|------------------|
| Database Mine | | | | | | | |
| Gold mine | 1,614 | 1,679 | 1,724 | 1,762 | 1,777 | 1,766 | 152 |
| Base metal-gold metal mine | 150 | 121 | 123 | 138 | 147 | 149 | -1 |
| Total production from database mines | 1,764 | 1,799 | 1,846 | 1,901 | 1,925 | 1,915 | 151 |
| Non-database mine | | | | | | | |
| | 895 | 895 | 897 | 900 | 906 | 913 | 18 |
| <i>Among which:</i> | | | | | | | |
| US | 35 | 35 | 34 | 33 | 33 | 32 | -3 |
| South Africa | 28 | 26 | 24 | 22 | 21 | 19 | -8 |
| China | 217 | 228 | 239 | 251 | 264 | 277 | 60 |
| Indonesia | 99 | 104 | 109 | 114 | 120 | 126 | 27 |
| Canada | 15 | 15 | 14 | 13 | 13 | 12 | -3 |
| Australia | 44 | 44 | 44 | 44 | 44 | 44 | 0 |
| Russia | 74 | 76 | 77 | 79 | 80 | 82 | 8 |
| Peru | 64 | 62 | 59 | 57 | 55 | 52 | -12 |
| Uzbekistan | 30 | 31 | 31 | 32 | 32 | 33 | 3 |
| Ghana | 22 | 24 | 25 | 26 | 28 | 30 | 8 |
| Others - Bear | 265 | 252 | 239 | 228 | 216 | 205 | -60 |
| World Total | 2,659 | 2,694 | 2,743 | 2,801 | 2,830 | 2,829 | 170 |
| YoY % | 2.9% | 1.3% | 1.8% | 2.1% | 1.1% | -0.1% | |
| 5-year CAGR | | | | | | 1.2% | 1.2% |

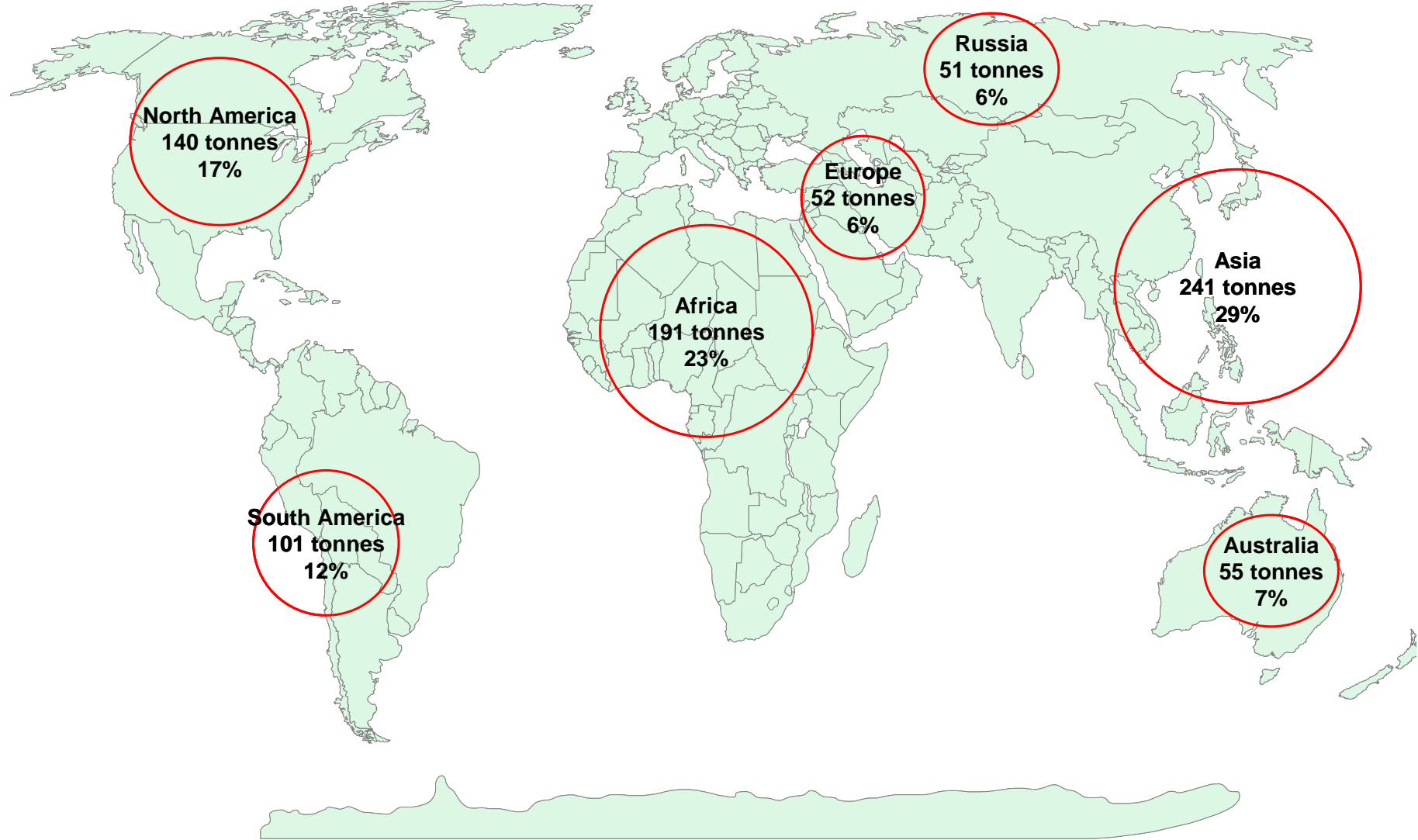
Source: Public information of gold mining companies, World Gold Council, Standard Chartered Research estimate

Breakdown of production growth by regions

Potential gold production growth in the next five years is mainly from:

- Asia (29%). Planned growth is mainly from China, Mongolia (Ivanhoe's Oyu Tolgoi mine adding 650koz), and Kazakhstan (Ivanhoe's Bakyrchik copper gold mine adding 388koz). There are no large gold mines in China, but the country has been able to achieve production growth from small primary gold mines and base metal mines, and we assume that the base metal mines can maintain their production growth momentum. The Grasberg copper/gold mine in Indonesia, the single largest mine in the world in terms of gold output in 2010 at 1.8moz, is now working on Phase 6, but underground production is merely planned to compensate for production loss at the open-cut mine, so there should be no meaningful addition of gold production after the expansion is finished;
- Africa (23% of total volume growth): Planned production growth comes from South Africa, Congo, and the Western African countries). Goldfields's South Deep Mine in South Africa has the potential to add 800koz of production by 2015. Anglo Gold Ashanti is working to expand its production by a total of about 180koz in South Africa in the next five years. Production growth in Congo should come from Banro (400koz) and Randgold's Kibali Mine (300koz). Iamgold's Essakane mine in Burkina Faso could potentially add 300koz.
- North America (17%): Osisko's Malartic mine in Canada, starting production this year, is a world-class mine, planned to produce 600koz/pa.
- South America (12%), mainly coming from Argentina (Barrick's Pascua-Lama adding 750koz) and Chile (Kinross's Lobo-Marte adding 350koz). Whilst the contribution from South America looks lower than other regions, we believe this does not represent the true potential of the region. The Cerro Delta is very promising, in our view.

Fig 16: Breakdown by region of gold production growth 2010-2015



Source: Public information from respective companies, USGS, Standard Chartered Research.
Note: the data above takes the gold mining companies guidance in full, i.e. it'



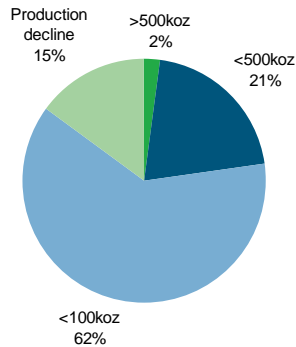


Profile of mine production growth

Most new mines are small

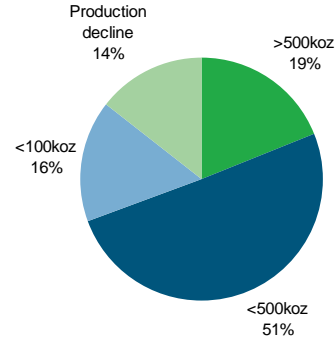
Most of the mines that plan to expand production are small mines. 233 mines, or 62% of the 375 mines we track, plan to grow production by 100koz or less for the total of the next five years. 55 mines look like seeing production decline due to limited gold reserves.

Fig 17: % of total number of gold mines by scale



Source: Standard Chartered Research

Fig 18: Production volume share of gold mines by scale



Source: Standard Chartered Research

Only 7 gold mines and 1 copper-gold mine increasing production by more than 500koz in next 5 years

The largest mines

In our database, only 7 gold mines (Pueblo Viejo, Nataalka, Tasiast, South Deep Mine, Pascua-Lama, Malartic, Detour Lake) and 1 copper gold mine (Oyu Tolgoi) have the potential to grow gold production by a total of more than 500koz in the next five years. The total incremental production these mines represent is about 28% of the total gold production growth in our database. Thus any delay in these projects could affect the global gold production growth quite meaningfully.

Fig 19: Mines with gold production growth of over 500koz for 2011-2015

| Mine | Company | Country of mine | Reserve (koz) | M&I Resource (incl. Reserves) (koz) | Grade (g/tonne) | Production 'koz | | | | | Mine life by reserve yr | Mine life by resource yr | Total production growth koz | |
|-----------------|-------------------|--------------------|---------------|-------------------------------------|-----------------|-----------------|-------|-------|-------|-------|-------------------------|--------------------------|-----------------------------|-------|
| | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | | | | 2015E |
| Pueblo Viejo | Goldcorp/ Barrick | Dominican Republic | 23,658 | 33,117 | 2.6 | 0 | 104 | 415 | 965 | 965 | 965 | 25 | 34 | 965 |
| Tasiast | Kinross | Mauritania | 7,600 | 9,688 | 1.8 | 57 | 320 | 380 | 500 | 700 | 900 | 8 | 11 | 843 |
| South Deep mine | Goldfields | South Africa | 29,300 | 63,600 | 7.7 | 265 | 265 | 265 | 265 | 640 | 1,065 | 28 | 60 | 800 |
| Pascua-Lama | Barrick | Argentina | 18,000 | 25,300 | 1.3 | 0 | 0 | 0 | 375 | 750 | 750 | 24 | 34 | 750 |
| Malartic | Osisko Mining | Canada | 8,970 | 9,440 | n.a | 0 | 300 | 688 | 712 | 695 | 630 | 14 | 15 | 630 |
| Detour Lake | Detour Gold | Canada | 14,860 | 20,515 | n.a | 0 | 0 | 0 | 200 | 500 | 600 | 25 | 34 | 600 |
| Nataalka | Polyus Gold | Russia | 40,841 | 39,709 | 1.3 | 0 | 0 | 0 | 200 | 580 | 580 | 70 | 68 | 580 |
| Oyu Tolgoi | Ivanhoe | Mongolia | 13,121 | 46,360 | 0.37 | 0 | 0 | 0 | 375 | 650 | 650 | 20 | 71 | 650 |

Source: Companies, Standard Chartered Research

Pre-feasibility study

There are many projects under pre-feasibility studies, among which Xstrata's Tampakan copper-gold mine in Philippines is a large example. This is to be a large-scale, low-cash-cost, open pit mining operation with an average annual production of 375,000 tonnes of copper and 360,000 ounces of gold over an initial 17-year mine life. However, this mine, which could cost more than US\$5bn to build, will not start production until 2016.

Gabriel Resources' 80%-owned Rosia Montana project in Romania has a large gold resource of 15,800koz (M.I.&I.), and could also be a prospective large gold mine but it is still at a very early stage of project evaluation.



Long project lead time

The lead time from discovering a new gold mine to production can be quite long, ranging from 2-3 years to over 15 years. According to a study conducted by MinEx, the average lead time for the 214 greenfield projects in 1970-2003 was about 5.4 years in Australia, Canada, and the US, and 8.3 years for other countries. Such a long lead time, in addition to increasing difficulty of locating new gold deposits, explains why the ten-year gold bull market has not done much to increase gold mine production.

Ore grade

In our database, the average grade (resource weighted) is 3.5g/tonne for the gold mines, and 1.6g/tonne for the base metal mines.

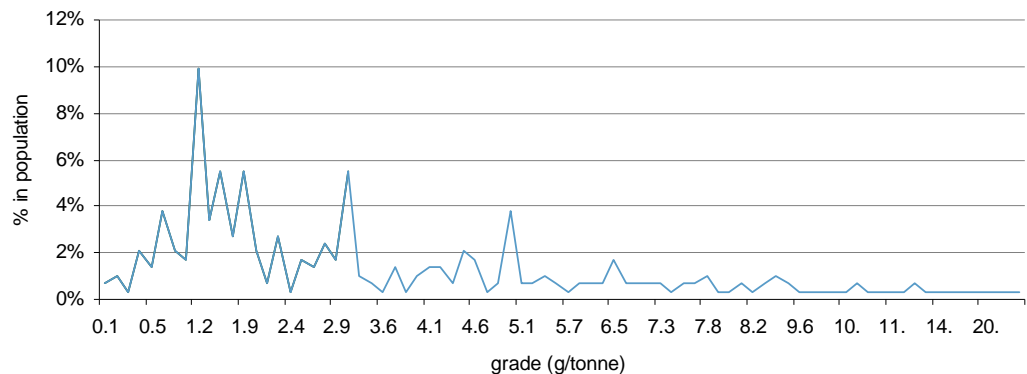
Fig 20 Grade of gold mines

| Unit: gram/tonne | Resource-weighted average | Max | Min |
|------------------|---------------------------|------|------|
| Gold mines | 3.5 | 446 | 0.10 |
| Base metal mines | 1.6 | 13.0 | 0.03 |

Source: Standard Chartered Research

In terms of distribution of grade, 75% of the mines in our database have grades of 5g/tonne or lower. Only 6.8% of the gold mines have 10g/tonne or higher grades.

Fig 21: Distribution of ore grades



Source: Standard Chartered Research

These grades are higher than we expected. We thought the grades of the existing mines would have been lower, and in fact, there is study showing that the average grade of large discoveries had been declining significantly (see Fig.37 under the Section of *Gold resource and gold mine discovery*). Part of the reason why the actual findings of grades in our study are higher is that we entered reserve grades in our database, and these tend to be higher than resource grades.

Escalating costs of the new mines

We also found that the new mines are facing higher costs. The chart below summarises the cash-cost profile of the planned new production growth volume from 2011 to 2015. Based on this summary, **more than 50% of the new production volume would be operating at cash costs of US\$460/oz, and the top 30% would be operating at US\$600/oz or higher.**

We think companies' guidance could be 20% below the actual costs.

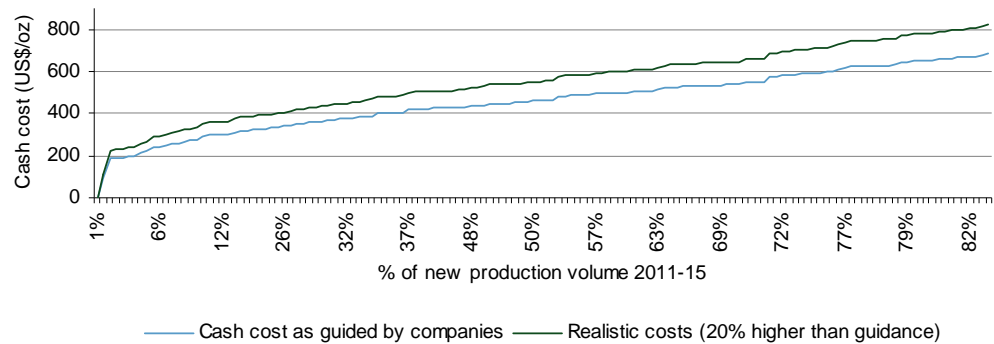
We believe that the cash costs could be understated for two reasons:

- Not all companies report all-in cash costs. In many cases, they only report cash costs at the mine operations level plus administrative costs, and could omit royalties, maintenance capex, etc;



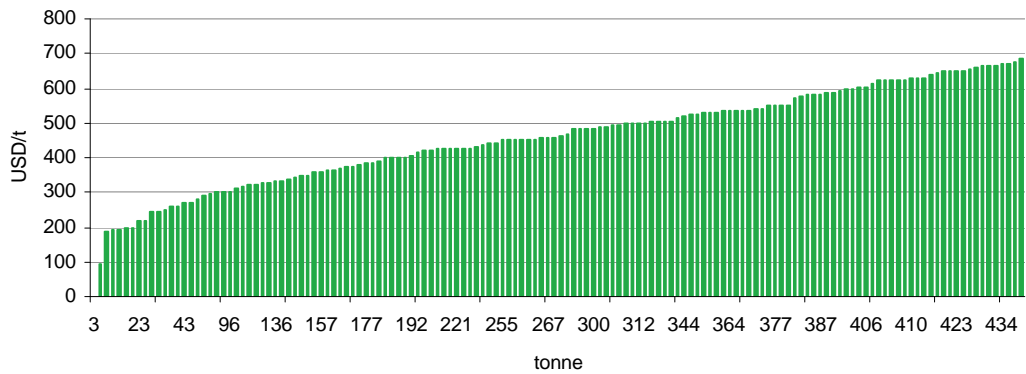
- For the gold mines not yet producing, we rely on the gold companies' guidance or estimates for the cash costs, as they do not know what the actual costs will be before production actually starts. Considering that actual costs usually come in higher than management's expectation when the mines actually start producing, the actual cost curve could be lifted up by 20% to be realistic based on our experience. In which case, the mid point of the cash cost curve could well be US\$550/oz. If we consider depreciation and sustainable capex, total cost could be US\$800/oz at the mid point. The top 10% of operators could see cash costs at US\$960/oz and total costs at US\$1,300/oz.

Fig 22: Cash costs curve for incremental production volume (in %)



Source: Public information of gold mining companies, Standard Chartered Research
 Note: Cash cost is what we

Fig 23: Cash costs curve for incremental production volume (in tonnage)



Source: Standard Chartered Research

To cross-check our findings against other studies, GFMS found that global all-in-costs, which include capex and indirect costs, were US\$717/oz in 2009. It further estimates that the true, fully-loaded, sustainable long-term cost of gold mine production stood between US\$925-950/oz in 2009, without allowing for any return to shareholders.

IRR on gold projects: no mines to be built at below US\$1,400/oz gold price.

Capital intensity and cash costs

To find the IRR of major gold projects, we need to find the average cash costs, which are about US\$500/oz for the seven gold projects, and the capital costs of building the mine, which averages at about US\$2,058 per ounce of production as shown below.

**Fig 24: Capital intensity of gold projects**

| | Production Capacity (koz) | Capex - for new capacity (US\$m) | Capital intensity (US\$/oz) |
|----------------------|---------------------------|----------------------------------|-----------------------------|
| Goldcorp/ Barrick | 965 | 1,035 | 1,073 |
| Kinross | 1,500 | 2,700 | 1,800 |
| Goldfields | 535 | 1,250 | 2,336 |
| Barrick | 750 | 3,450 | 4,600 |
| Osisko Mining | 732 | 981 | 1,340 |
| Detour Gold | 649 | 1,200 | 1,849 |
| Polyus Gold | 580 | 1,138 | 1,962 |
| Total/Average | 5,711 | 11,754 | 2,058 |

Source: Companies, Standard Chartered Research

IRR analysis

We analysed the IRRs of the current major gold projects. If we use a US\$1,400/oz gold price assumption, the IRR that the major gold projects can generate is 19%, below the gold companies' internal benchmark of 20%.

Fig 25: IRR analysis for major gold mine projects

| US\$/oz | Year 1 | Year 2 | | Year 20 |
|--|----------------|------------|--------|------------|
| Gold price | 1400 | 1400 | | 1400 |
| cash cost | 500 | 500 | | 500 |
| cash profit per ounce | 900 | 900 | | 900 |
| After tax profit (assuming 50% tax and royalty) | 450 | 450 | | 450 |
| Maintenance Capex | 100 | 100 | | 100 |
| Cash flow after tax and capex | 350 | 350 | | 350 |
| Investment outlay | 2,058 | 0 | | 0 |
| Total cash flow | (1,708) | 350 | | 350 |
| IRR | 19% | | | |

Source: Standard Chartered Research

US\$1,950/oz to generate IRR of 20% for miners if we consider acquisition cost

In our analysis above, we only consider the investment outlay to build the mine - i.e. we do not take into account of the acquisition cost of the gold deposits of the mines, which are sunk costs. For greenfield projects in the current environment, however, if acquisition cost of the mine is included (assuming US\$100/oz), the required gold price to generate an IRR of over 20% would be US\$1,950/oz.

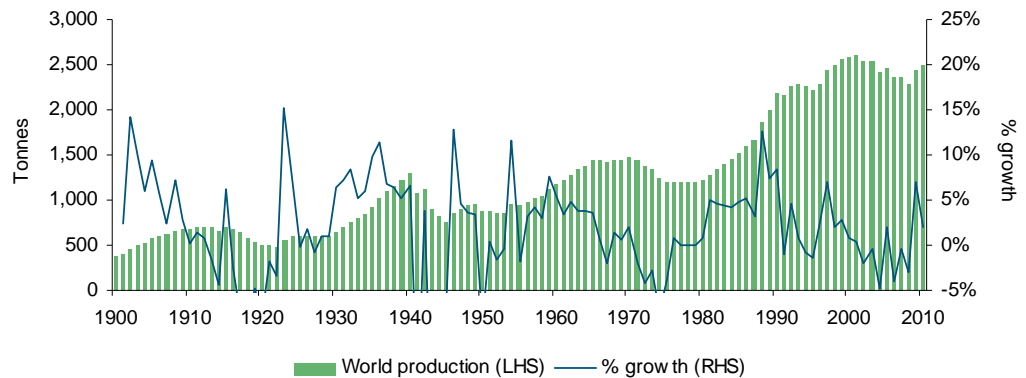
We are mindful that it is difficult to be precise in estimating the IRR, because as gold prices rise, a gold deposit's resource will also increase, and the exact correlation is difficult to predict precisely. Still, our analysis here is sound enough to illustrate the height of the threshold for building a large gold mine. Gold prices lower than the current level should certainly threaten delays to gold projects.



Historical trend of gold production: the magnificent fall of South Africa

Gold production worldwide has been more or less flat in the past 20 years. In fact, the global mine production CAGR for the past 40 years was only 1.3%. Going further back, the production CAGR in 1900-2010 was about 1.7%.

Fig 26: Mine gold production 1900-2010 (units: tonnes)



Source: US Geological Survey, Standard Chartered Research

The chart above clearly shows that the growth momentum of gold production in the past century or so has noticeably slowed down. To further illustrate this, we see that the gold production CAGR in 1900-1990 was 1.9%, while that in 1990-2010 significantly declined to 0.7%.

Fig 27: Gold production growth rate: the past 20 years was very slow

| Period | Compound Average Growth Rate % |
|------------------|--------------------------------|
| 1900-1990 | 1.9% |
| 1990-2010 | 0.7% |
| 1900-2010 | 1.7% |

Source: USGS, Standard Chartered Research

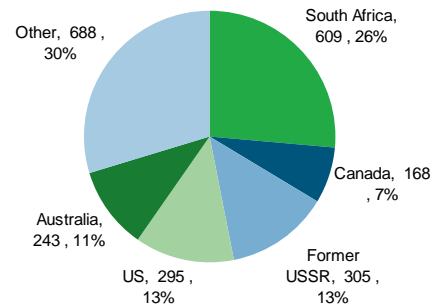
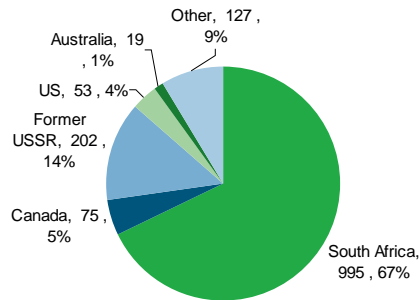
South Africa used to produce 1,000 tonnes in 1970, but only 200 tonnes in 2010.

A very important driver of the slow production growth was the dramatic decline of South Africa, which produced about 1,000 tonnes in 1970, but below 200 tonnes last year. Figures 28-31 below illustrate the changes in production of gold producing countries. The dramatic fall of South Africa left a big gap for other countries to fill. The US, the second largest gold producing country in the 1990s, saw its production to decline for the 11th consecutive year in 2010, falling to 230 tonnes from its peak production of 461 tonnes in 1999.

China is now the world's largest gold producing country, but gold mines in China are generally small in scale with low grades and refractory ores, and nearly half of China's gold production comes as by-products from base metal mines, which can be volatile.



Fig 28: Gold mine production by country – (1970) **Fig 29: Gold mine production by country (1990)**

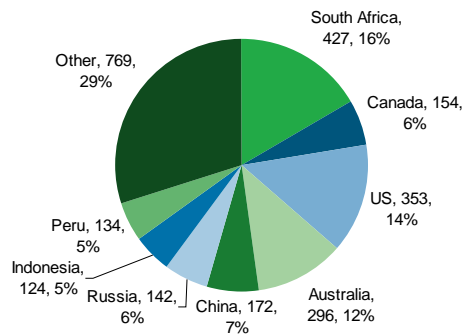


Source: Goldsheetlink, Standard Chartered Research

Source: Goldsheetlink, Standard Chartered Research

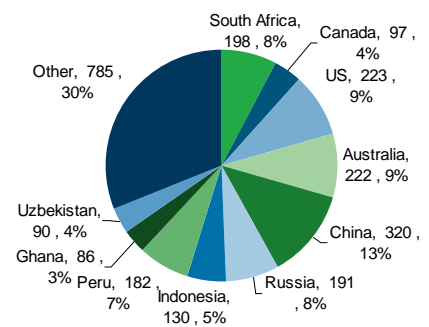
* Note: the absolute figures in the chart are the actual mine production of gold in metric tons, and the % figure is an individual country's % of global production, e.g. South Africa produced 995 tonnes, and accounted for 67% of global production in 1970.

Fig 30: Gold mine production by country (2000)



Source: Goldsheetlink, Standard Chartered Research

Fig 31: Gold mine production by country (2009)



Source: Goldsheetlink, Standard Chartered Research



Gold resource and gold mine discovery

Gold resources: less than 20 years to go?

Current gold mine reserves only enough to last 19.2 years

According to US Geological Survey's estimate, there were a total of 51k tonnes of gold reserves globally at the end of 2010, or about 19.2 years of production at 2010's production rate. Based on USGS's estimate, large gold producing countries have different life-of-mine reserves. South Africa now has about 32 years of mine life, but this is because its production has dropped substantially, i.e. the production challenge it faces is significant going forward.

Reserves in China have been a point of debate. USGS put them at 1,900 tonnes as of the end of 2010, a level similar to the 1,910 tonnes reported by Statistics Bureau of China in its China Statistics Yearbook 2010. We think this estimate is too conservative. China Gold Association estimated total gold resources to be between 15,000-20,000 tonnes in 2009, of which reserves were 4,634 tonnes (breakdown – rock gold 2,786 tonnes, sand gold 593 tonnes, by-product gold 1,255 tonnes). Regardless of what the true reserves are, the reality is that the gold resources in China are generally difficult to extract. There are few large deposits, and most of the mines have difficult geological and metallurgical conditions.

Fig 32: Gold reserves and mine production

| metric tons | Mine production | | Reserves | Reserve/production ratio |
|--------------------|-----------------|--------------|---------------|--------------------------|
| | 2009 | 2010E | | |
| China | 320 | 345 | 1,900 | 5.5 |
| Australia | 222 | 255 | 7,300 | 28.6 |
| United States | 223 | 230 | 3,000 | 13.0 |
| Russia | 191 | 190 | 5,000 | 26.3 |
| South Africa | 198 | 190 | 6,000 | 31.6 |
| Peru | 182 | 170 | 2,000 | 11.8 |
| Indonesia | 130 | 120 | 3,000 | 25.0 |
| Ghana | 86 | 100 | 1,400 | 14.0 |
| Brazil | 60 | 65 | 2,400 | 36.9 |
| Canada | 97 | 90 | 990 | 11.0 |
| Uzbekistan | 90 | 90 | 1,700 | 18.9 |
| Mexico | 51 | 60 | 1,400 | 23.3 |
| Papua New Guinea | 66 | 60 | 1,200 | 20.0 |
| Chile | 41 | 40 | 3,400 | 85.0 |
| Other countries | 627 | 654 | 10,000 | 15.3 |
| World Total | 2,584 | 2,659 | 51,000 | 19.2 |

Source: USGS for reserves and country production, World Gold Council for total gold production, Standard Chartered Research estimates

Gold discovery trend in the past two decades

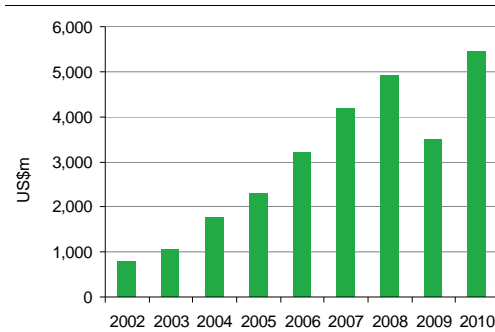
Exploration capex

Gold exploration budget grows apace...

In response to escalating gold prices, exploration budgets for gold have been rising since 2002 (except for 2009). Exploration budget for gold as a percentage of total budget for all mining corporates, however, has remained stable at about 40%-50% in the same period, which shows that as exploration capex increased for most metals, gold remained the focal metal for exploration.

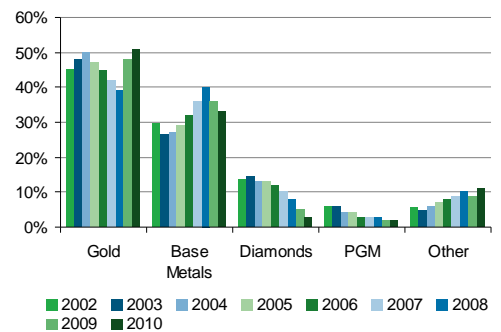


Fig 33: Gold exploration budget (US\$m)



Source: Metal Economics Group, Standard Chartered Research

Fig 34: Exploration budget by commodity (as % of annual exploration totals)



Source: Metal Economics Group

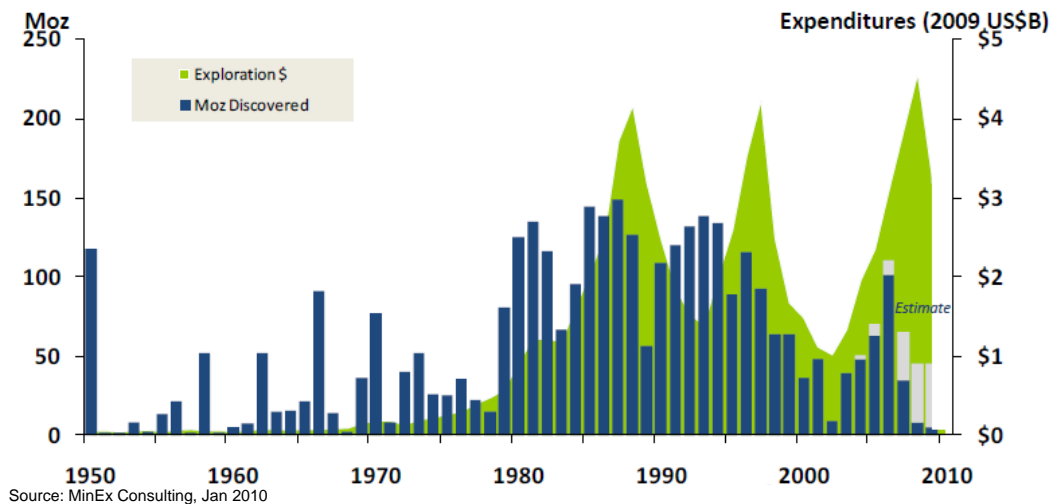
... but few large deposits have been found.

Gold deposits discovered: a lack of giants

Richard Schodde of MinEx Consulting has conducted an interesting study on gold mine exploration. According to his study, during the period from 1985 to 2003, 190 deposits were discovered by the international mining industry, ranging from 895 million to 1 million ounces of gold. Approximately five out of every 10 deposits may have contained about 3 million ounces of gold, while only 14 of the entire 190 deposits contained gold deposits equal to 10 million ounces.

Whilst gold exploration budgets have increased over the past decade, the gold discovery hit rate actually has declined significantly. According to MinEx, the higher exploration expenditures in 2000-2009 corresponded with a lower rate of gold discovery than in 1980-2000.

Fig 35: Gold exploration expenditure and ounces of gold found in the Western World

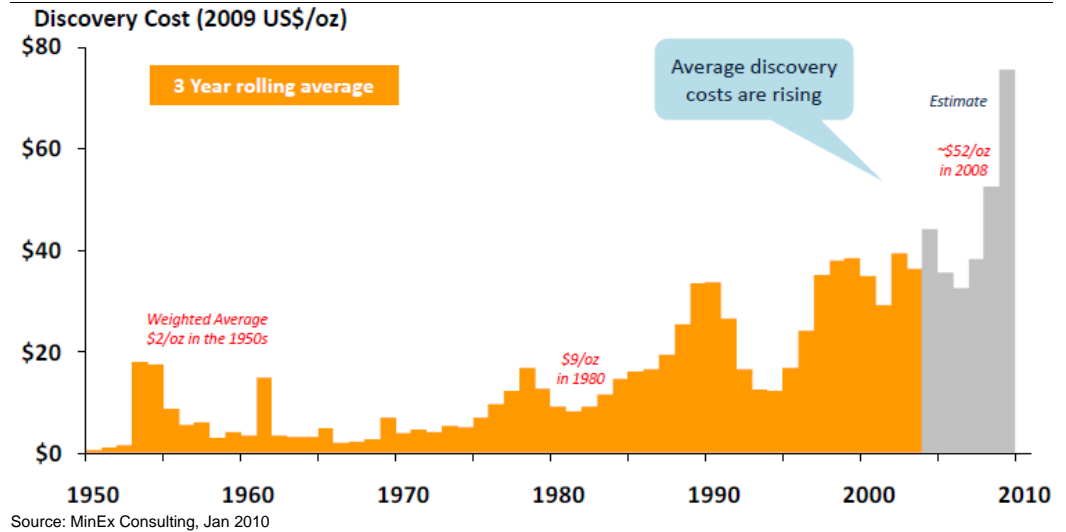


Source: MinEx Consulting, Jan 2010

As a result of declining hit rate and cost inflation, the average discovery cost of primary gold found has seen a rising trend since 1960, which is evidence that good, large gold deposits are increasingly difficult to come by.

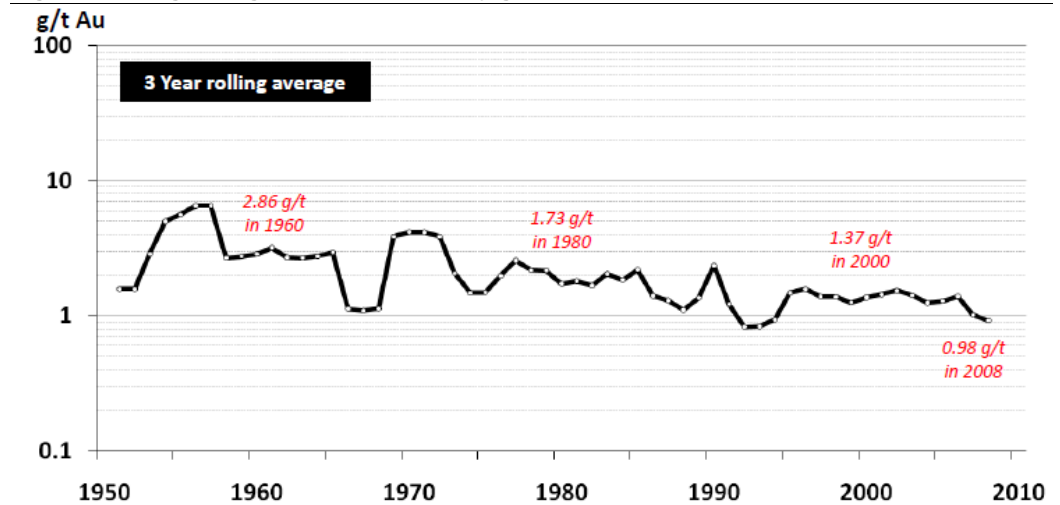


Fig 36: Average discovery cost of primary gold found in the Western World



It is also worth highlighting that the average ore grades of new deposits discovered have declined noticeably in the past six decades. The most recently discovered large gold deposits (>1m oz) average below 1g/tonne.

Fig 37: Average ore grades for all primary gold discoveries >1m oz in the world





Gold demand: Driven by China/India and central banks globally

- Physical gold demand should continue to be driven by higher average income in China and India. **Our commodity team's forecast based on the relationship between gold price and China/India average income pints to US\$4,869/oz in nominal terms (US\$3,681/oz in real terms) by 2020.**
- Gold investment demand should stay strong, driven by declining confidence in the major currencies.
- The central banks' U-turn in attitude towards gold has completely shifted the balance of the gold market. At the peak, central banks globally sold a total of 674 tonnes of gold in 2005, but in Q1 2011, they bought 129 tonnes of gold, an annualised figure of 517 tonnes.

Central banks sold 674 tonnes of gold in 2005, now they are buying back...

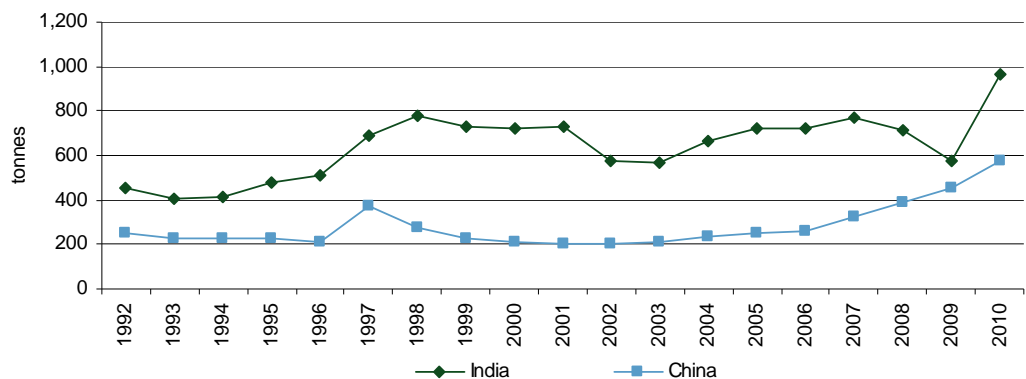
India and China consumed 1,543 tonnes in 2010 - and heading higher...

Insatiable demand from India and China

2010 gold demand

India and China's gold consumption was 963 tonnes and 580 tonnes, respectively. These two countries together accounted for nearly 60% of global gold production from mines. See our commodity team's report Gold Super-Cycle on 17 April 2011, for more details on the correlation between gold price and disposable income in China and India.

Fig 38: Gold consumption in India and China



Source: Standard Chartered Research estimate

Fig 39: Gold consumption by country

| (tonnes) | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| India | 727 | 576 | 565 | 663 | 722 | 722 | 769 | 713 | 579 | 963 |
| China | 206 | 202 | 207 | 234 | 253 | 260 | 328 | 393 | 458 | 580 |
| Greater China | 270 | 238 | 232 | 271 | 293 | 294 | 365 | 432 | 472 | 607 |
| Middle East | 441 | 371 | 339 | 363 | 388 | 315 | 346 | 346 | 246 | 238 |
| Turkey | 119 | 128 | 212 | 238 | 248 | 225 | 249 | 210 | 107 | 115 |
| USA | 413 | 409 | 375 | 372 | 377 | 339 | 275 | 267 | 265 | 233 |
| Europe ex CIS | 102 | 74 | 9 | (20) | (14) | (12) | 10 | 243 | 293 | 267 |
| UK | 82 | 78 | 73 | 70 | 59 | 53 | 50 | 37 | 32 | 27 |
| Italy | 92 | 88 | 82 | 77 | 71 | 65 | 59 | 49 | 41 | 35 |
| World Total | 3,413 | 3,067 | 2,123 | 2,305 | 3,092 | 2,682 | 2,811 | 3,049 | 2,503 | 3,055 |

Source: World Gold Council



Investment demand: driven by doubt over credibility of currencies

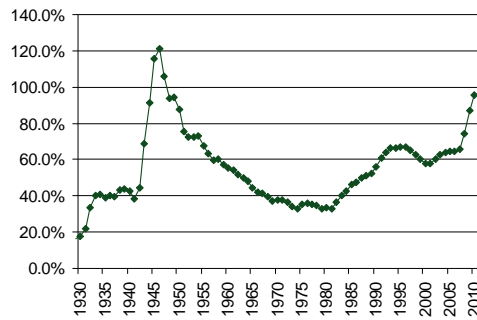
Escalating debt

A key challenge for the US dollar as a reserve currency is the high public debt and the escalating deficit of the US. Currently the US has outstanding debt of about US\$15 trillion, without considering unfunded pension and healthcare liabilities

Fig 40 below shows that the US public debt as a percentage of its GDP reached a peacetime all-time high at nearly 100% in 2010 and is set to exceed 100% this year.

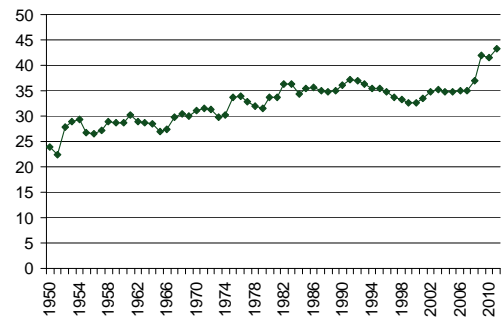
On the other hand, US government spending has continued rising since 1960, and was nearly 40% of GDP last year. With economic growth still lacklustre in the US, we think its government spending can only stay strong, and it will take a long time to turn the US into a thrift country after five decades of spending spree.

Fig 40: US gross public debt as percent of GDP



Source: Bloomberg, Standard Chartered Research

Fig 41: US government spending as percent of GDP

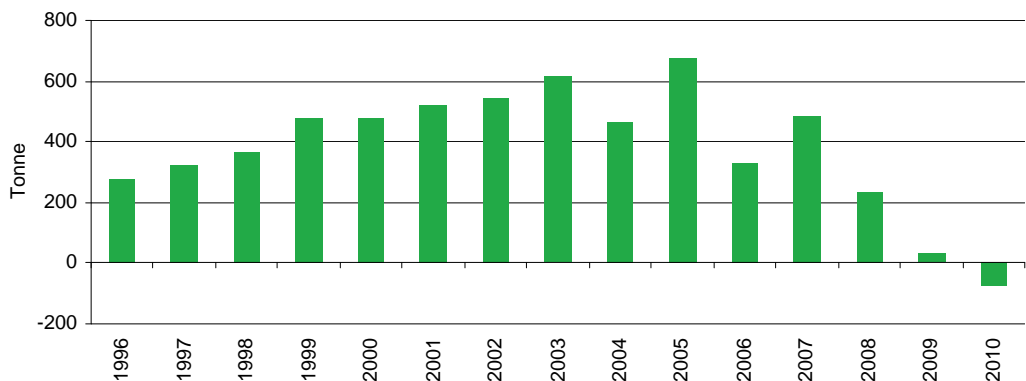


Source: Bloomberg, Standard Chartered Research

180-degree turnaround – central bankers are now buyers of gold

With regard to doubt as to how sustainable the current monetary system is, nothing is more revealing than the complete change of attitudes of the central banks towards gold. The chart below shows the central banks' net sale of gold for the past 15 years. We see a clear reversal trend, with central banks, collectively, becoming net buyers of gold in 2010. In Q1 2011, the trend further accelerated, with net purchase of gold at 129 tonnes, more than the full-year net purchase of 76 tonnes last year.

Fig 42: Central bank gold sale / (purchase)



Source: World Gold Council, Standard Chartered Research



If the central bankers have lost confidence in the security of each other's issued currencies, and placed their trust in gold, it could significantly swing the supply and demand for gold. **From peak net sale of 674 tonnes of gold in 2005 to an annualised net purchase of 516 tonnes for 2011, the shrinkage of gold available to satisfy demand amounts to 1,190 tonnes, which is 44% of last year's gold production from mines.**

Significant room for Asian countries to buy more gold

Even after such a significant change, most Asian countries still hold noticeably low amounts of gold relative to their reserves. As of May 2011, gold represented only 1.6% of China's total reserves, 8.2% of India's, and 3.2% of Japan's. All these percentages are significantly below the worldwide average of 11.1%. We believe there is meaningful room for gold to increase as percentage of reserves for these countries.

Fig 43: Gold reserves of major Asian countries

| | Gold reserve (tonnes) | Gold as % of reserves |
|---------------------------|-----------------------|-----------------------|
| China | 1,054 | 1.6% |
| Japan | 765 | 3.2% |
| India | 558 | 8.2% |
| Taiwan | 424 | 4.7% |
| Singapore | 127 | 2.4% |
| All countries – worldwide | 27,240 | 11.1% |

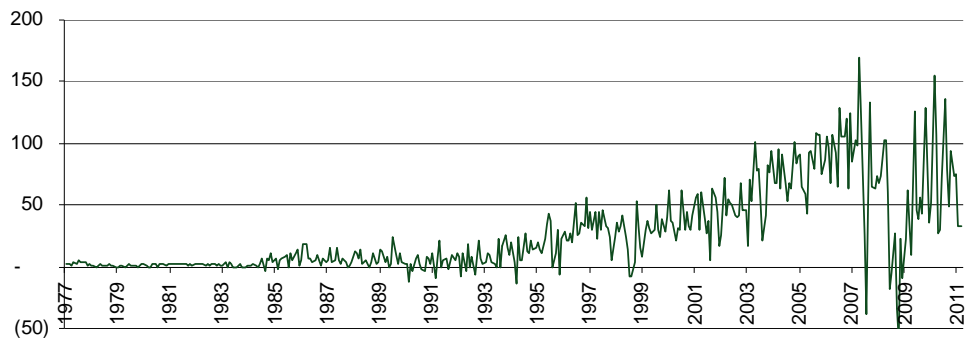
Source: World Gold Council, May 2011

Excessive demand for USD-denominated assets = 'exorbitant privilege' or exorbitant burden?

The term 'exorbitant privilege' has been coined to refer to the privilege that the US enjoys because of the reserve currency status of the US dollar. We argue, however, that such exorbitant privilege also carries an exorbitant burden.

As the US dollar is the only reserve currency in the world, countries globally put their reserves in USD-denominated assets, and unsurprisingly, they collectively have been net buyers of USD assets since 1977 (from which time data has been available on Bloomberg) except for a few months during the last financial crisis. The growth of such demand was strong in the last decade, with monthly net purchase remaining above US\$50bn for most of the period. This appetite has given the US the above-mentioned 'exorbitant privilege' of financing its ballooning debt and deficit without substantial immediate threat.

Fig 44: Monthly foreign net purchase of USD assets * (Units: US\$bn)



Source: Bloomberg, Standard Chartered Research

* Note: USD-denominated assets include treasury bonds and notes, corporate stocks, government agency bonds, and corporate bonds.



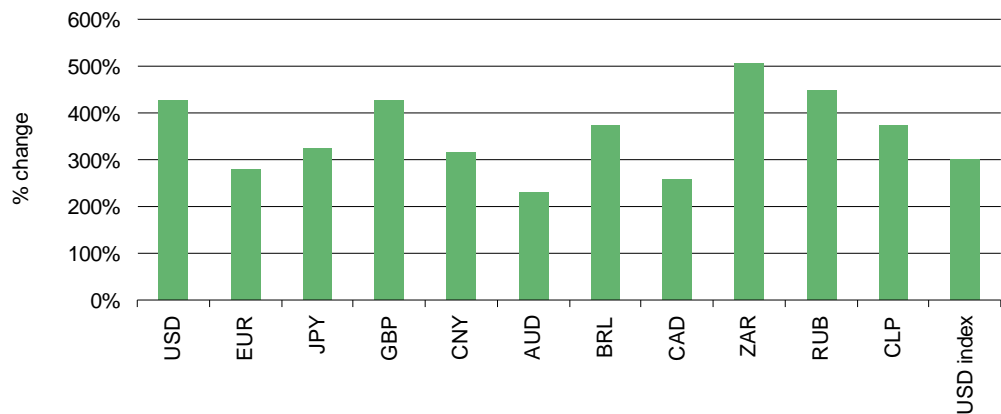
The danger of the one-way uptrend in demand for USD assets, as shown in the chart below, is the accumulation effect. If global demand for USD assets stays strong, the Federal Reserve is virtually obliged to satisfy such demand, resulting in USD flooding into the market, dragging down the value thereof and aggravating global inflation, in turn reducing the demand for USD assets.

We have already seen a dramatic decline in the monthly net purchase of USD assets from US\$136bn in August 2010 to US\$32bn currently. Time will tell whether this change already marks a permanent turning point in the trend. What is clear to us is the current monetary system is unstable, unbalanced, and unsustainable. A major revamp is necessary.

Gold price has appreciated against all major paper currencies

It is worth highlighting that gold has appreciated in the past 10 years not only against the US dollar, but against all other major currencies. Put in another way, all major currencies have depreciated against gold in value, which shows that if there is a credibility issue, it relates not only to the US dollar.

Fig 45: Movement of gold price in major reserve and commodity currencies (since 2000)



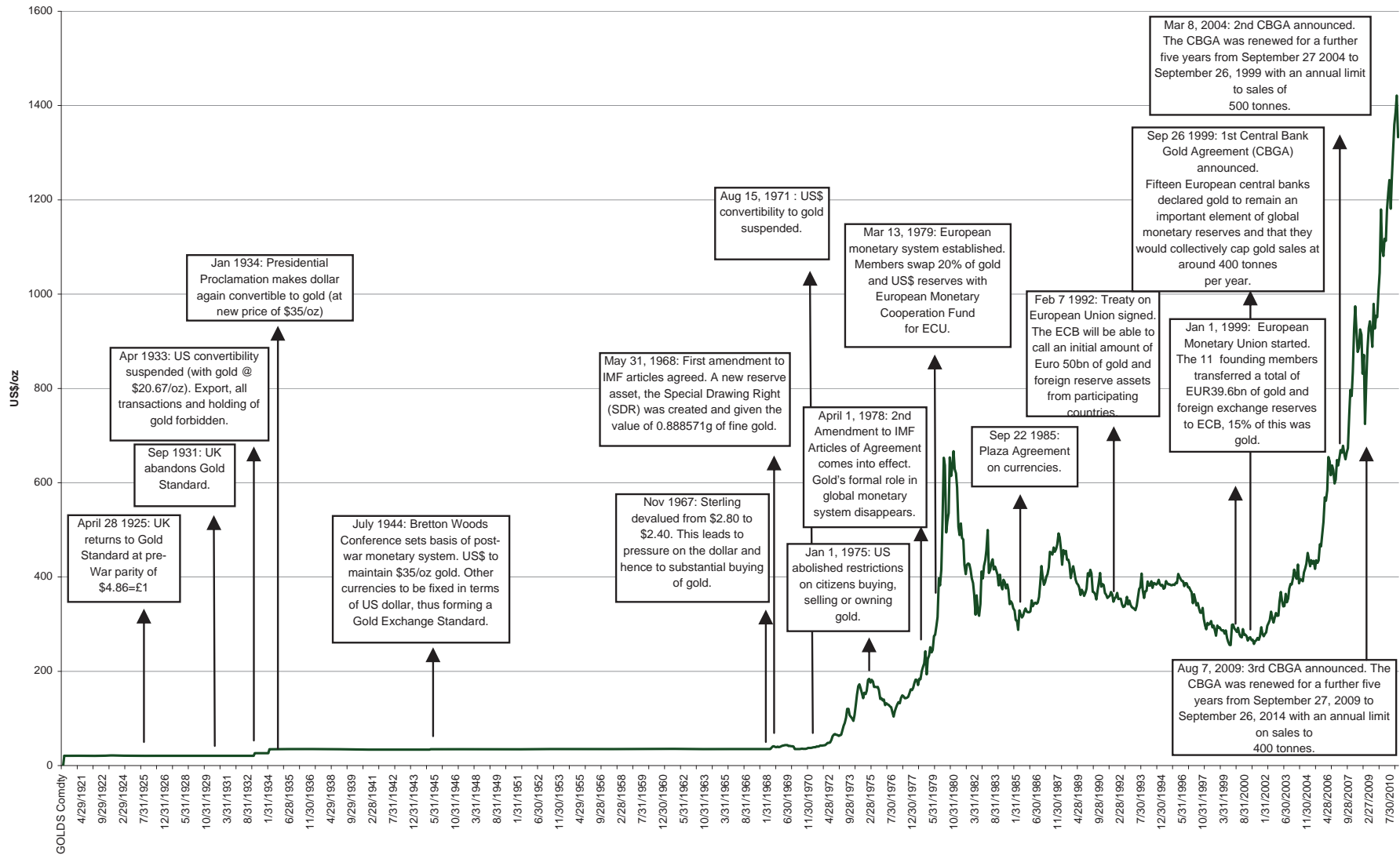
Source: Bloomberg, Standard Chartered Research

Gold: beneficiary of monetary system reform

We see little question that the monetary system needs a major reform. We do not, however, see a complete return to gold as a workable solution, given the inherent deflationary impact of the gold standard on the economy as there is only a limited amount of the metal. We think there would be strong political resistance to a gold standard from the incumbent super powers. Returning to a 100%-gold-backed currency would mean that they would lose their 'exorbitant privilege' of printing money and using their money-printing machines to adjust economic performance.

Popular proposals for monetary reform include, among others, using a basket of currencies or the SDR to replace the US dollar as the reserve currency. Whatever the final solution is, restoring fiscal discipline is key. We think gold is probably the best representation of fiscal discipline, and has played an important role in our monetary history. Appendix 3 presents a detailed chronology of major monetary events related to gold. We highlight the key events in the chart below.

Fig 46: Key gold events



Source: World Gold Council, GFMS, Standard Chartered Research





Gold supply and demand forecast model

We think the gold market is likely to be in deficit in the next five years, given the limited underground supply, dramatic change of the central banks' attitude towards gold, and continued solid demand from fabrication.

Supply/demand forecast: deficit likely extend to 2015 or beyond.

In our gold supply/demand forecast, to be conservative, we maintain gold demand absolutely flat from 2011 onward. On supply side, we input the mine production number from our base case.

The only other variable is 'official sale/(purchase)' made by the central banks. We assume 500 tonnes for 2011 (Q1 2011 actual number would annualise to 517 tonnes) and 10% p.a. growth for 2012-2015. Based on these assumptions, we see the central banks buying a total of 3,053 tonnes of gold in 2011-2015, equivalent to 10% of the current total gold holdings of the central banks globally (including the IMF). To put this in perspective, from 1989 - when the central banks started selling gold through 2009 - the official sales totaled about 8,200 tonnes. If the cycle of central banks selling gold lasted 21 years, we think their purchase of gold, which started in 2010, could also last a long time. The other point to make is that **Currently 1.8% of China's forex reserves are in gold; if China were to bring this percentage in line with the global average of 11%, it would have to buy another 6,000 tonnes of gold, or more than 2 years global mine production.**

Gold market deficit to continue until at least 2015

Under the assumptions above, the gold market will be in deficit at least until 2015. See [Fig. 2](#) in the Investment views and recommendation section.



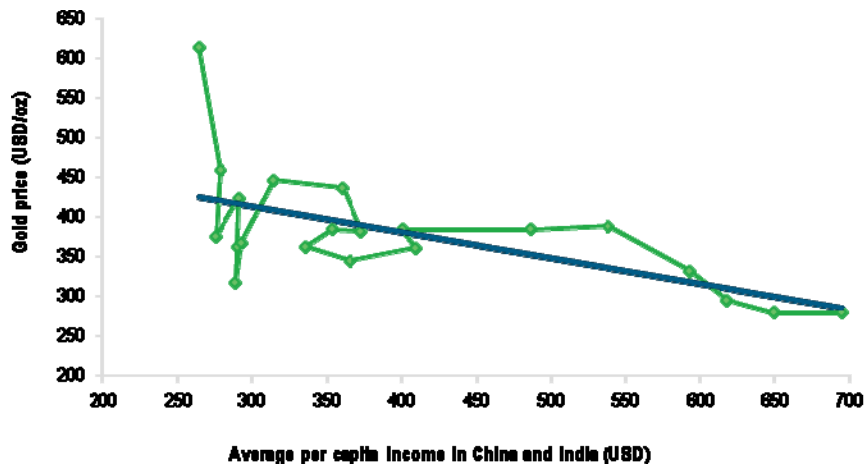
Our commodity team's view of gold

Dan Smith and Michael Haigh from our commodities team published *Gold – Super-cycle to extend above USD 2,100/oz* on 17 April 2011. We summarise some of their interesting findings below. For details, we encourage you to read the full report.

Relationship between gold and disposable income in China and India

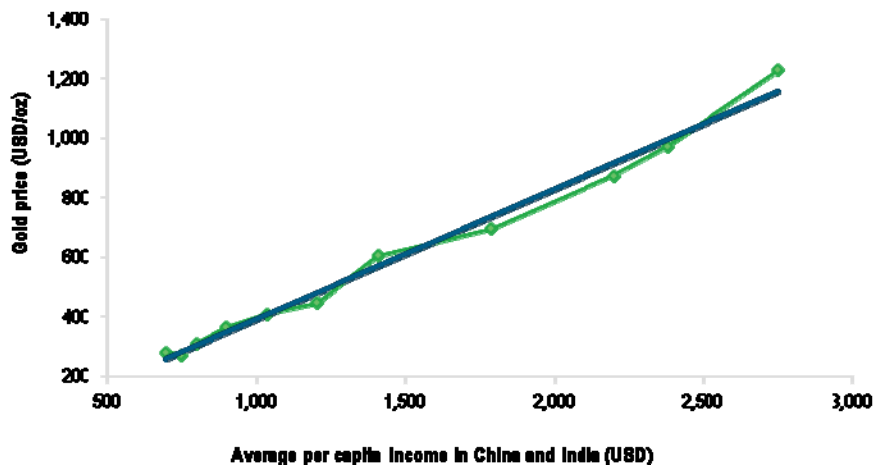
Gold prices have shown a strong correlation with disposable income in China and India. Fig.22 below shows that, prior to 2000, the gold price spiralled down when China and India's GDP per capita was low and their impact on the global economy and gold was modest. However, India liberalised its gold market during the 1990s, and once China deregulated its gold market in 2001, these two countries started to exert a powerful influence on the gold price as we show in Fig.23.

Fig 47: Strong correlation between rising incomes in China and India and gold price; 1980-2000 subdued income growth undermines gold prices



Source: Company, USGS, Standard Chartered Research

Fig 48: Strong correlation between rising incomes in China and India and gold price; 2000-2010 China booms and deregulates its gold market



Source: Company, USGS, Standard Chartered Research



Gold price forecast

Their price forecast is based on the following methodology and time frames:

- 2011-2014 – strong gold demand from Asia on the back of rising income per capita drives up gold price in line with the previous statistical relationship extending back to 2001, but a slow movement from negative US rates to zero moderates the previous relationship;
- 2014-2018 – rising mine supply and positive real US rates reverse the gold rally and encourage short-term speculators to exit; our analysis finds that mine supply reacts to prices with a considerable lag of at least 6 years
- 2018-2020 - the market fully adjusts and prices fall to what we assume to be an equilibrium level, which is average mine production costs plus normal margin (this margin averaged 29% over the most recent 7-year period according to figures from GFMS). We assume that this equilibrium level for prices rises over time in line with our global inflation forecast from our super cycle report.

The report found that there is consistently high correlation between gold price and disposable income in China and India over a 30-year period. In our November report on the super-cycle ('The Super-Cycle Report', 14 November 2010), we predicted that average income per head in China and India would reach 30% of the US level by 2030. **Under this scenario and assuming that the relationship between rising income levels and gold holds (we draw from our prior recursive co-integration analysis that with rising incomes, we should see rising gold prices), gold prices could reach USD 4,869/oz in nominal terms by 2020 (USD 3,681/oz in real terms) in a possible 'super-bull' scenario.**



Company updates

A note on gold price assumption

As discussed earlier, our commodity team built an extensive model to forecast gold prices in its report, *Gold – Super-cycle to extend above USD 2,100/oz* (7 April 2011). The gold prices that we used in our earnings forecasts are as follows:

Fig 49: Gold price assumptions

| US\$/oz | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Long-term |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------|
| New assumptions | 1,460 | 1,650 | 1,864 | 2,107 | 1,900 | 1,600 | 1,350 | 1,017 | 1,046 | 1,078 | 1,078 |
| Old assumptions | 1400 | 1200 | 1200 | 900 | 900 | 900 | 900 | 900 | 900 | 900 | 900 |

Source: Standard Chartered Research estimates

Zhaojin Mining – the champion of low-cost expansion

Zhaojin remains our top pick among the gold companies we cover, given its superior expected production growth and low production cost. **We highlight that the company has been consistently expanding its gold resources and keeping production costs low.**

Track record of resource expansion at low cost

Since its IPO in late 2006, Zhaojin has demonstrated an excellent track record of expanding its gold resources at low cost, both via exploration and acquisition. The table below shows the historical trend of Zhaojin's cost of adding gold resources both via exploration and acquisition. Its unit exploration cost for the past four years averaged US\$6/oz and acquisition cost averaged US\$103/oz, both significantly below the industry average.

Zhaojin has excellent track record of low cost acquisition

Fig 50: Zhaojin's low-cost resource expansion

| | 2007 | 2008 | 2009 | 2010 |
|--|--------------|--------------|--------------|--------------|
| Capex (Rmb m) | | | | |
| Exploration | 61 | 67 | 74 | 155 |
| Acquisition | 216 | 920 | 667 | 1,027 |
| Resource addition (koz) | | | | |
| Exploration discovery | 611 | 1,145 | 2,092 | 4,546 |
| Acquisition | 446 | 997 | 939 | 1,505 |
| Total added resources | 1,056 | 2,141 | 3,031 | 6,051 |
| Unit exploration cost (Rmb/oz) | 100 | 58 | 35 | 34 |
| Unit exploration cost (US\$/oz) | 13 | 8 | 5 | 5 |
| Unit acquisition cost (Rmb/oz) | 484 | 923 | 710 | 683 |
| Unit acquisition cost (US\$/oz) | 64 | 133 | 104 | 101 |

Source: Company, Standard Chartered Research

- Zhaojin's low-cost gold discovery via exploration is one of the key reasons why we like the firm: its gold resources are understated because it has not thoroughly explored the mines that it owns. Such an 'explore-as-you-go' practice is quite normal in China.
- As a result of the company's prudent expansion, its gold reserves have grown by 88% since its IPO in 2006, and the reserve replacement ratio has been consistently higher than 1x by a large margin. Thus, over the past four years since the company's listing, Zhaojin has expanded its gold reserves by about 88%.



Fig 51: Zhaojin’s gold reserves and reserve replacement ratio

| k oz | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Opening reserves | 3,160 | 3,633 | 4,347 | 4,311 | 4,311 | 4,834 | 5,314 | 7,028 |
| Minus: Depletion | 164 | 199 | 206 | 202 | 202 | 249 | 311 | 344 |
| Plus: Replenishment | 637 | 913 | 170 | 202 | 321 | 729 | 2,025 | 1,415 |
| Year-end reserves | 3,633 | 4,347 | 4,311 | 4,311 | 4,834 | 5,314 | 7,028 | 8,099 |
| Reserve replacement ratio | 3.9 | 4.6 | 0.8 | 1.0 | 1.6 | 2.9 | 6.5 | 4.1 |

Source: Company, Standard Chartered Research

Production growth

The company’s gold mine production (excluding buy-and-sell gold, a business where Zhaojin buys gold concentrate and sells the gold processed, instead of just charging a tolling fee) was 344koz in 2010, and management guided 434koz for 2011 (or 510koz if buy-and-sell gold is included). From 2012, management targets growing its mine production by about 15% p.a. for the next few years driven both by organic production growth and acquisition. We think the management would have a good chance of achieving their growth target, given that in the past four years, it has been able to achieve about 14.2% CAGR production growth.

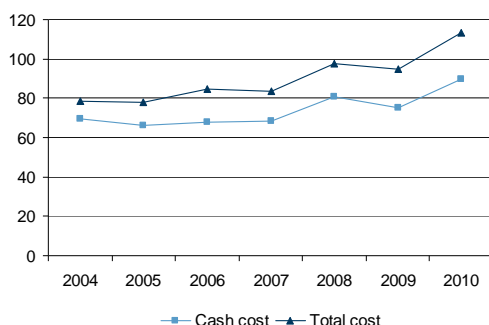
Production cost control

Production costs of Zhaojin’s mines are generally low compared with industry average. At Zhaojin’s headquarters in Shandong Province, its gold mines recorded an average total cost of about Rmb100/gram (or US\$478/oz) in 2010. We think management has done a good job, considering that its mines do not have a particularly high grade (2.55g/tonne for the ores processed in 2010) and not many by-products other than a small amount of silver.

The new mines that Zhaojin acquired outside its headquarters in the past few years recorded a total cost of about Rmb166/gram (or US\$794/oz) in 2010. We see scope for this cost to come down because the new mines are mostly still operating at sub-optimal scale.

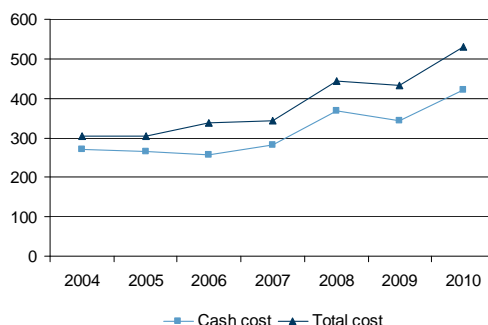
The charts below illustrate Zhaojin’s track record of good cost control. Its cash costs in local currency only increased at a 4.2% CAGR in the past six years, which was quite an achievement considering that newly acquired mines with high cash costs accounted for 24% of its total production in 2010, while the percentage was zero in 2004.

Fig 52: Zhaojin’s production cost (Rmb/g)



Source: Company, Standard Chartered Research

Fig 53: Zhaojin’s production cost (US\$/oz)



Source: Company, Standard Chartered Research

Capex and resource expansion plan

The company guided for total capex of Rmb2,270m in 2011, of which Rmb250m will be used on exploration, targeting addition of 95 tonnes of gold resources (focusing on Xiadian, Dayingezhuang, Baiyun, and Qinghe mines). If the company succeeds, the exploration cost per ounce of gold would be US\$12.8/oz, again a very low cost.

Besides exploration, the company plans to spend Rmb500m on M&A, targeting acquisition of over 20 tonnes of gold resources.



In the area of capacity expansion, Zhaojin has 53 expansion/construction projects, entailing capex of Rmb1.23bn.

Earnings and price target revisions

We revise down our earnings estimate for 2011E by about 24% as we raise our cost assumption (Rmb121/gram now vs Rmb105/g previously), and we also revise up production from the higher-cost new mines. We also revise up our earnings growth for 2012E and 2013E by about 24% and 58%, respectively, largely because higher gold price assumptions offset the negative impact of changes to our cost and production mix estimates.

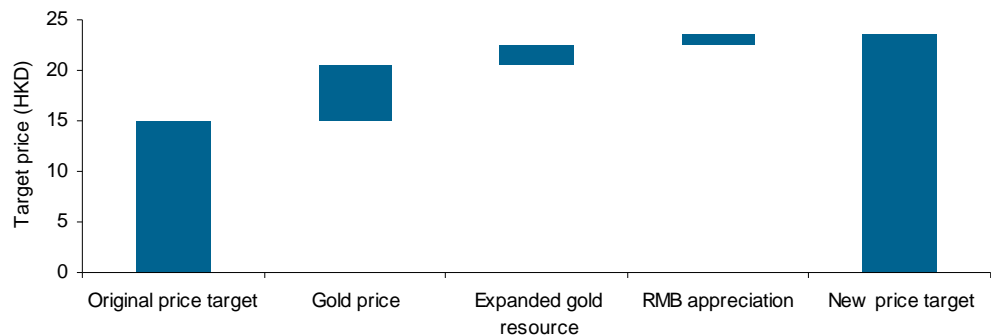
Fig 54: Zhaojin – key assumptions and P&L estimates

| | 2010 | 2011E | 2012E | 2013E |
|--|-------|--------|-------|-------|
| Gold price (US\$/oz) | 1,222 | 1,460 | 1,650 | 1,864 |
| Exchange rate (Rmb/US\$) | 6.76 | 6.47 | 6.47 | 6.47 |
| Mine gold production from headquarter mines (k oz) | 260 | 277 | 286 | 296 |
| Mine gold production from new mines (k oz) | 84 | 127 | 167 | 203 |
| Total mine gold production (k oz) | 344 | 403 | 453 | 499 |
| YoY % | 14.7% | 17.3% | 12.3% | 10.1% |
| Gold production cost (Rmb/g) | 113.4 | 121.3 | 127.9 | 133.8 |
| YoY % | 8.5% | 7.0% | 5.4% | 4.6% |
| Gold production cost (equiv. US\$/oz) | 539 | 603 | 635 | 665 |
| Revenue (Rmb m) | 4,098 | 5,039 | 6,335 | 7,665 |
| EBIT (Rmb m) | 1,617 | 2,079 | 2,914 | 3,862 |
| Net profit (Rmb m) | 1,202 | 1,541 | 2,104 | 2,826 |
| YoY % | 53.4% | 28.2% | 36.5% | 34.3% |
| Net profit (Rmb m) – old estimate | | 2,037 | 1,697 | 1,789 |
| New estimate / old estimate % | | -24.3% | 24.0% | 58.0% |

Source: Company, Standard Chartered Research estimates

We revise up our price target to HK\$23.49 from HK\$15 (set on 28 September 2010, adjusted for a bonus share issue). We maintain a discount rate of 9%, and Price/NPV multiple of 2.5x. The key drivers for our higher price target are higher gold prices, expanded gold resources, and Rmb appreciation.

Fig 55: Zhaojin – price target change



Source: Standard Chartered Research estimates

Zhaojin has been trading at a large premium over its Chinese peers since 2009, thanks to its track record of solid expansion. We continue to like Zhaojin, and believe management will continue its low-cost expansion strategy.



Fig 56: Zhaojin's price target (HK\$) sensitivity to long-term gold price and P/NPV

| P/NPV multiple | Long-term gold price (US\$/oz) | | | | | | | | |
|----------------|--------------------------------|------|------|-------|-------------|-------|-------|-------|-------|
| | 700 | 800 | 900 | 1,000 | 1,078 | 1,200 | 1,300 | 1,400 | 1,500 |
| 1.0 | 8.7 | 8.9 | 9.2 | 9.4 | 9.6 | 9.9 | 10.1 | 10.3 | 10.5 |
| 1.5 | 12.9 | 13.3 | 13.6 | 14.0 | 14.2 | 14.6 | 15.0 | 15.3 | 15.7 |
| 2.0 | 17.1 | 17.6 | 18.0 | 18.5 | 18.9 | 19.4 | 19.9 | 20.3 | 20.8 |
| 2.5 | 21.3 | 21.9 | 22.5 | 23.0 | 23.5 | 24.2 | 24.8 | 25.3 | 25.9 |
| 3.0 | 25.5 | 26.2 | 26.9 | 27.6 | 28.1 | 29.0 | 29.7 | 30.3 | 31.0 |

Source: Standard Chartered Research estimates

Zijin – resuming production growth in 2012

We believe the worst is over for Zijin's operations

We believe that for Zijin's operations, the worst is over. We hold a positive view on a 12-month horizon. Production growth should resume in 2012, with some projects commencing in late 2011. It might take Zijin some time to repair and restore its reputation, and we think the stock is unlikely to perform well in the near term. However, with a 20% earnings CAGR over 2010-12E and 11.5x 2011E and 9.0x 2012E PER, we see an opportunity for the stock to be re-rated. Global gold mining companies are trading at 18x 2011E PER. We maintain our Outperform rating on Zijin.

Production to grow in 2012

Our production growth forecasts for 2012 are: 5% for gold mining (from 0% in 2011); 27% for copper concentrates/cathodes (from -3% in 2011); and 17% for zinc concentrates (from 1% in 2011). Zijinshan copper operations should restart in late 2011 and two new large projects, Duobaoshan Copper Mine and Tuya Zinc Mine, will commence production in late 2011/early 2012.

Earnings revisions

We revise up Zijin's earnings estimate by 4% to Rmb6.1bn in 2011 and by 43% to Rmb7.7bn in 2012. We raise our gold and copper price assumptions considerably, as well as production costs; which are partly offset by downward revisions in gold, copper and zinc production volumes.

Revise up price assumptions for gold (by 4-18%) and copper (by 16-51%)

- Following our commodity team's price forecasts, we move up our gold price from US\$1,400/oz to US\$1,460/oz (+4%) for 2011, and from US\$1,400/oz to US\$1,650/oz (+18%) for 2012. Our copper price assumption is also lifted by 16% to US\$4.40/lb in 2011 and by 51% to US\$4.54/lb in 2012.
- We cut 2011-12E copper production growth by 18-20% due to the suspension and delay in the expansion of Zijinshan Copper Mine, which was affected by a wastewater leakage accident in July 2010. The mine had a plan for aggressive capacity expansion before the incident. Gold output would also be affected, albeit less substantially; we trim this by 5-7% for the same period.
- We raise 2011-12E gold production cost by 5-6% to reflect cost inflation in labour and materials. We also increase our 2011-12E costs for copper cathodes (accounting for 9% of copper production in 2010) by 40-50% to reflect the constraints at the Zijinshan mine.

Focus on explorations

The company shifted its focus to explorations rather than acquisitions, after the two consecutive incidents in Q3 2010, which dampened its reputation and made its overseas acquisition strategy extremely unfavourable. We agree that companies need to be more cautious in overseas acquisition in this high commodity price environment.

Valuation

With the production growth slowly recovers but the reputational risk sustains, we expect Zijin to trade at mid-end of global average in terms of P/NPV (0.8-2.6x based on US\$1,100/oz long term gold price assumption). Keep in mind that Zijin is still subject to a sharp decline in gold production over 2016-17 when the gold resource at Zijinshan Mine depletes. We revise down our P/NPV for Zijin from 2.5x to 1.7x, and cut our price target accordingly by 4% to HK\$4.78 from HK\$5.01 (with bonus share adjustment).

Price target cut by 4% to HK\$4.78



20% earnings CAGR
in 2010-13E

Our new earnings forecast implies 20% earnings CAGR in 2010-13E, weaker than the 33% for Zhaojin (our top pick) but stronger than Real Gold's 7%. Zijin trades at 11.3x 2011E PER, which is inexpensive compared to its 2010 average PER of 14.2x and historical average at 17.7x, and 2011E global average of 18x.

Fig 57: Zijin – key assumptions

| Sales volume | Units | 2009 | 2010 | 2011E | 2012E | 2013E |
|------------------------|------------|---------|---------|---------|---------|---------|
| Gold – mining | tonnes | 36.1 | 29.5 | 29.3 | 30.9 | 30.9 |
| Gold – refining | tonnes | 44.6 | 40.0 | 33.0 | 33.0 | 33.0 |
| Copper concentrate | 000 tonnes | 68.1 | 81.3 | 84.4 | 101.8 | 108.1 |
| Copper cathode | 000 tonnes | 11.5 | 8.5 | 2.5 | 8.8 | 14.9 |
| Zinc ingot | 000 tonnes | 100.0 | 108.8 | 200.0 | 200.0 | 200.0 |
| Iron ore | 000 tonnes | 1,499.6 | 1,654.6 | 1,574.9 | 1,500.0 | 1,500.0 |
| Price | | | | | | |
| Gold | US\$/oz | 973 | 1,222 | 1,460 | 1,650 | 1,864 |
| Copper concentrate | US\$/lb | 2.02 | 2.89 | 3.76 | 3.88 | 2.57 |
| Zinc ingot | US\$/lb | 0.79 | 1.01 | 0.90 | 0.98 | 0.81 |
| Iron ore | US\$/t | 57.8 | 88.6 | 110.8 | 116.3 | 104.7 |
| Cost | | | | | | |
| Gold | US\$/oz | 283.8 | 317.8 | 330.3 | 326.2 | 327.4 |
| Copper | US\$/lb | 0.61 | 0.75 | 0.76 | 0.76 | 0.76 |
| Zinc ingot | US\$/lb | 0.64 | 0.97 | 0.85 | 0.92 | 0.74 |
| Iron ore | US\$/t | 19.8 | 26.5 | 31.3 | 31.3 | 31.3 |
| P&L summary | | | | | | |
| Revenue | Rmb m | 20,215 | 27,769 | 29,932 | 34,753 | 36,939 |
| Operating profit | Rmb m | 4,995 | 7,338 | 9,596 | 12,083 | 12,880 |
| Net profit | Rmb m | 3,552 | 4,813 | 6,110 | 7,679 | 8,259 |
| Net margin | % | 17.6% | 17.3% | 20.4% | 22.1% | 22.4% |

Source: Company, Standard Chartered Research estimates

Fig 58: Zijin – fair value estimate

| Mine assets | NPV (RMB m) | NPV (RMB/sh) | P/NPV (x) | HK\$/sh |
|-------------------------|--------------------|------------------|-----------|-------------|
| Gold | 37,409 | 1.67 | 1.7 | 3.39 |
| Copper | 10,737 | 0.51 | 1.0 | 0.61 |
| Zinc | 4,478 | 0.21 | 1.0 | 0.25 |
| Iron | 4,349 | 0.19 | 1.0 | 0.23 |
| Other | 4,000 | 0.18 | 1.0 | 0.22 |
| Subtotal | | | | 4.70 |
| Equity stakes | Market cap (C\$m) | Marketcap(HK\$m) | P/NPV (x) | HK\$/sh |
| Continental Minerals | 35 | 274 | 1.7 | 0.03 |
| Inter-Citic Minerals | 32 | 248 | 1.7 | 0.03 |
| Subtotal | | | | 0.06 |
| Other assets | Book value (RMB m) | BVPS(RMB/sh) | P/B (x) | HK\$/sh |
| Luoyang gold refinery | 105 | 0.00 | 2.0 | 0.01 |
| Bayannaer zinc smelter | 300 | 0.01 | 2.0 | 0.03 |
| Subtotal | | | | 0.04 |
| Enterprise value | | | | 4.81 |
| Net cash (debt) | -395 | -0.02 | 1.0 | (0.02) |
| Total | | | | 4.78 |

Source: Standard Chartered Research estimates



Fig 59: Zijin's price target sensitivity to long-term gold price and P/NPV (HK\$)

| | | Long-term gold price (US\$/oz) | | | | | | | | |
|-------------------|-----|--------------------------------|------|------|-------|-------|-------|-------|-------|-------|
| | | 700 | 800 | 900 | 1,000 | 1,078 | 1,200 | 1,300 | 1,400 | 1,500 |
| Gold P/NPV (x) | 1.1 | 3.48 | 3.50 | 3.53 | 3.55 | 3.57 | 3.59 | 3.61 | 3.64 | 3.66 |
| | 1.4 | 4.07 | 4.10 | 4.13 | 4.15 | 4.18 | 4.21 | 4.24 | 4.27 | 4.29 |
| | 1.7 | 4.66 | 4.69 | 4.72 | 4.76 | 4.78 | 4.83 | 4.86 | 4.89 | 4.93 |
| | 2.0 | 5.24 | 5.28 | 5.32 | 5.36 | 5.39 | 5.44 | 5.48 | 5.52 | 5.56 |
| | 2.3 | 5.83 | 5.88 | 5.92 | 5.97 | 6.00 | 6.06 | 6.11 | 6.15 | 6.20 |

Source: Standard Chartered Research estimates

Fig 60: Zijin setbacks – chronological trail of two major incidents (from Q3 2010)

| Date | Mine* | Event | Impact |
|-----------|-------|---|--|
| 12-Jul-10 | Z | Share trading suspended for one day after waste-water leakage at hydro-metallurgical plant in Zijinshan copper mine on 3 July | Negative for company reputation |
| 19-Jul-10 | Z | Disclosure of cause and impact of 3-Jul Zijinshan incident (Zijin planned to produce 100kt copper in 2010, of which Zijinshan would have contributed c.13kt) | Negative for reputation, near-term production and earnings |
| 26-Jul-10 | Z | Company announced that gold production would be affected by 1 tonne in 2010 (the original target was 31.1 tonnes); share trading suspended for one day | Negative for reputation, near-term production and earnings |
| 28-Jul-10 | Z | Vice-president and former head of Zijinshan Gold & Copper Mine, Chen Jiahong, detained by the police as a suspect in relation to the major pollution issue | Negative for company reputation |
| 2-Aug-10 | - | Zijin extended the agreement to acquire Platmin Congo from 30 Jul to 31 Aug. The transaction was eventually cancelled on 6 Sep 2010. | Negative for copper resources and production outlook |
| 9-Aug-10 | - | Two gold mines in Longkou, Shandong province, shut down for safety inspection | Slightly negative for gold production growth |
| 21-Sep-10 | X | Tailing dam in Xinyi Tin Mine collapsed due to typhoon. (The mine had just started trial production.) | Slightly negative for gold production growth |
| 26-Sep-10 | X | Direct economic loss from Xinyi mine incident estimated by the company at Rmb19m | Slightly negative for earnings (<1%) |
| 7-Oct-10 | Z | Direct economic loss from Zijinshan mine incident was Rmb31.9m and the administrative fine was Rmb9.6m; share trading suspended for one day | Slightly negative for earnings (<1%) |
| 18-Oct-10 | X | Economic loss from Xinyi mine incident confirmed at Rmb19.5m, pending litigation on additional compensation claims against Zijin | Potentially negative for earnings; unknown amount |
| 28-Dec-10 | X | Disclosure of cause and impact of Xinyi incident. Company decided to dispose of tin asset to pay for compensation and donated Rmb1.5m to accident recovery. Amount of additional compensations unknown | Potentially negative for earnings; unknown amount |
| 28-Dec-10 | Z | Fujian Provincial Department of Environmental Protection imposed administrative punishment on two directors: Rmb706k on Mr. Chen Jinghe (Chairman) and Rmb450k on Zou Laichang (mining chief at Zijinshan Gold & Copper Mine) | Negative for company reputation |
| 18-Jan-11 | Z | Two vice-presidents, Mr. Chen Jiahong and Mr. Li Side, resigned to take responsibility for the Zijinshan incident. | Negative for company reputation and operations |
| 30-Jan-11 | Z | Company received the criminal judgment against Zijinshan Gold & Copper Mine and five management personnel; company to pay a fine of Rmb30m (deducting the administrative fine of Rmb9.6m = balance Rmb20.4m) | Seriously negative for company reputation and slightly negative for earnings (<1%) |
| 14-Feb-11 | X | 852 villagers who suffered property losses from Xinyi tailing dam collapse claimed a total of Rmb170.5m in compensation | Negative for earnings (3%) |

*Z refers to Zijinshan Gold & Copper Mine; X refers to Xinyi Tin Mine
Source: Company, Standard Chartered Research

Real Gold – accounting issue overhang; weak fundamentals

We downgraded Real Gold to In-Line on 13 May due to delays in capacity expansion and acquisitions, which would mean weak gold production growth (6.8% over 2010-13E CAGR vs. Zijin's 20% and Zhaojin's 33%). Since mid-May, the share price declined from HK\$10.00 to HK\$8.68, prior to the trading suspension on 27 May.

Two possible outcomes for Real Gold

The SCMP incident

Real Gold has remained suspended since 27 May. The incident arose from a news report (by the *South China Morning Post*) reporting the discrepancy between the HKEx filing of Real Gold's 2009 financial figures and the local filing at the State Administration of Industry and Commerce (SAIC) of the PRC. Real Gold has declared its figures were correct and that those obtained by the SCMP were inaccurate. There are two possible outcomes for Real Gold, in our view:



- Assuming Real Gold is not able to provide sufficient evidence and convince the market of its innocence, we expect the share price to enter a sustained de-rating period from here and we think it could easily fall by 50% during this time. Recall that Zhongwang's (1333 HK, not rated) share price went from HK\$8.70 prior to its share trading suspension to HK\$3.30 a year later.
- If Real Gold could prove the consistency between the filing in Hong Kong and that in the PRC, the share price should slowly revive after the initial drop.

Addressing market concerns

During the conference call on 1 June, investors had several suggestions, which we think are valid. They think the company might be able to restore the market's confidence if it addressed these issues properly: 1) hire an independent third-party auditor to review the company's financials in 2009 and 2010, particularly its cash flow; 2) consider buying back its shares, given the low share price and excess cash position (near Rmb3bn at end 2010).

Abnormal weather to have negative impact

Fundamentally, we expect Real Gold's production expansion and acquisition will remain stagnant. The abnormal weather this year (drought in March/April and flooding in May/June), which is similar to last year's, could further delay construction of its mines in the Yunnan and Jiangxi provinces. Apart from these, there is the mining approval issue and tailing dam location issue, which we highlighted in our last report.

Earnings revision and recommendation

We raise our 2011-13 earnings forecasts by 13-66% to Rmb1.1-1.5bn to reflect our higher gold price assumptions. **We lower our price target to HK\$9.02 from previously at HK\$10.28.** The implied P/NPV for Real Gold is 0.65x, a discount to the global range of 0.8-2.6x, which we think the stock deserves due to the company's poor execution and that the market has in general lost confidence on corporate governance and accounting integrity for privately-owned companies.

Maintain In-Line on strong cash position and low valuation

Real Gold's share price might fall sharply after it resumes trading, although its strong cash position and cheap valuation might lend support to the share price at some point. Real Gold's net cash position of c.Rmb3bn (at end 2010) accounts for 45% of its market cap. In fact, around Rmb2.5bn was raised from the equity market. Real Gold is trading at 6.5x 2011E and 5.5x 2012E PER, based on the share price of HK\$8.86 prior to the suspension, vs. the global average of 18x 2011E PER.

Fig 61: Key assumptions for Real Gold

| | 2009 | 2010 | 2011E | 2012E | 2013E |
|---|-------|-------|-------|-------|-------|
| Output | | | | | |
| Total gold output (k oz) | 116.9 | 136.1 | 135.7 | 152.6 | 165.8 |
| YoY change | 149% | 16% | 0% | 12% | 9% |
| Total equivalent gold output (k oz) | 177.2 | 212.1 | 233.0 | 242.6 | 230.3 |
| YoY change | 140% | 20% | 10% | 4% | -5% |
| Price assumptions | | | | | |
| Realised gold price (US\$/oz) | 839 | 953 | 1,168 | 1,287 | 1,454 |
| as % of spot price | 86.2% | 78.0% | 80.0% | 78.0% | 78.0% |
| Gold price (US\$/oz) | 973 | 1,222 | 1,460 | 1,650 | 1,864 |
| Silver price (US\$/oz) | 14.7 | 20.0 | 37.0 | 38.0 | 40.0 |
| Copper price (US\$/lb) | 240 | 343 | 440 | 454 | 400 |
| Lead price (US\$/lb) | 122 | 98 | 120 | 90 | 50 |
| Zinc price (US\$/lb) | 111 | 99 | 109 | 90 | 55 |
| Cost assumptions (US\$/oz) | | | | | |
| Production cost – gold only | 331 | 343 | 422 | 436 | 449 |
| Production cost – including by-products | 208 | 220 | 246 | 274 | 324 |
| YoY change | 25% | 6% | 12% | 11% | 18% |
| P&L summary (Rmb m) | | | | | |
| Revenue | 1,011 | 1,368 | 1,769 | 2,069 | 2,343 |
| Operating profit | 700 | 1,023 | 1,328 | 1,559 | 1,773 |
| Net profit | 527 | 798 | 1,080 | 1,280 | 1,474 |
| Net margin (%) | 52.1% | 58.3% | 61.1% | 61.9% | 62.9% |

Source: Company, Standard Chartered Research estimates



Fig 62: Real Gold's fair value estimate

| | Rmb m | HK\$/sh |
|-------------------------|--------------|-------------|
| Shirengou-Nantaizi | 3,672 | 4.87 |
| Luotuochang | 1,758 | 2.33 |
| Guangxi | 970 | 1.29 |
| Total | 6,497 | 8.61 |
| P/NPV | 0.5 | 0.5 |
| Mine asset value | 3,248 | 4.31 |
| Net cash/(debt) | 3,556 | 4.71 |
| Enterprise value | 6,805 | 9.02 |

Source: Standard Chartered Research estimates

Fig 63: Real Gold's fair value sensitivity to long-term gold price and P/NPV (HK\$)

| | | Long-term gold price (US\$/oz) | | | | | | | | |
|-----------|-----|--------------------------------|-------|-------|-------|-------------|-------|-------|-------|-------|
| | | 700 | 800 | 900 | 1,000 | 1,078 | 1,200 | 1,300 | 1,400 | 1,500 |
| P/NPV (x) | 0.3 | 7.08 | 7.14 | 7.20 | 7.26 | 7.30 | 7.37 | 7.42 | 7.47 | 7.53 |
| | 0.5 | 8.65 | 8.75 | 8.85 | 8.95 | 9.02 | 9.13 | 9.22 | 9.31 | 9.40 |
| | 0.7 | 10.22 | 10.37 | 10.51 | 10.64 | 10.74 | 10.90 | 11.03 | 11.15 | 11.28 |
| | 0.9 | 11.80 | 11.98 | 12.16 | 12.34 | 12.47 | 12.67 | 12.83 | 12.99 | 13.15 |
| | 1.1 | 13.37 | 13.60 | 13.82 | 14.03 | 14.19 | 14.44 | 14.64 | 14.83 | 15.03 |

Source: Standard Chartered Research estimates

Philex Mining – unlocking value

Better-than –expected production and robust price underpinned share performance YTD

Philex Mining's share price has increased 35% YTD. The strong share performance was underpinned by better-than-expected production and robust gold and copper prices. We continue to remain bullish on both commodities alongside supply growth concerns. In our report, *Whatever happened to new supply?* (19 Aug 2010), we detailed the impact of GFC on copper supply growth and that it is not positioned to meet even modest demand growth. Since then, we have studied 377 gold mines and projects in the world and in this report we affirm that supply growth will remain muted. Philex Mining has good exposure to gold and copper, two of the commodities on which we are most bullish. The company has a strong balance sheet and intends to consolidate cheap, attractive gold assets within the Philippines. The proposed spin-off of petroleum assets should unlock value as Philex continues to re-rate after First Pacific's 46% acquisition.

Petroleum spin-off to unlock value

We argued in our initiation note that the market ascribes little value to Philex Mining's oil and gas assets (shown in the table below) as the value gets lost within the company's much bigger mining business. On 26 May 2011, the company announced it will spin off the petroleum business under Philex Petroleum Corporation (PPC) by issuing 36% of the latter's shares as dividends to the existing shareholders. Philex Mining will retain the balance 64% of shares of PPC. We think this will be significantly positive, as the spinoff unlocks the value of the petroleum assets, which attracted no value within Philex Mining.

The flagship asset of Philex Petroleum Mining (PPC) is service contract 72 license (formerly GSEC 101), which is 70% owned by Forum Energy Plc, which is in turn 51.9%-owned by PPC. SC 72 is located in the Reed Bank basin in the South China Sea near Palawan. According to early estimates by the company, the Sampaguita field within the SC 72 license area is expected to hold as much as 3.5 trillion cubic feet of natural gas with upside potential to 20 trillion cubic feet based on 8 additional lead identified. The gas was discovered in 1976 and four wells have been drilled to date. Two of the wells tested gas at rates of 3.6mcf/day and 3.2mcf/day.



Fig 64: PMC's key oil and gas interests

| Licence (Commodity) | Subsidiary | Country | PMC's interest | Estimated reserves (m boe) | Update |
|------------------------------------|---------------------------------|-------------|----------------|--|--|
| SC72 (Natural Gas) | Forum Energy | Philippines | 36.3% | 3.5tcf of natural gas with potential upside to 20tcf based on 8 additional leads | Potential stake sale to include an oil major in the project |
| SC 6 (Oil) | Forum Energy & Philex Petroleum | Philippines | 1.7% | 6.32m bbl of oil | First oil in 3Q10 at 16,000bopd |
| SC 6A (Oil) | Forum Energy & Philex Petroleum | Philippines | 5.6% | 18mn bbl of oil | |
| SC 53 (Natural Gas) | Pitkin Petroleum | Philippines | 14.7% | n.a. | Natural Gas discovery announced in Mar 2010 |
| SC 40 (Oil) | Forum Energy | Philippines | 34.7% | 93mn bbl of oil and 320bcf of natural gas | |
| SC 71 (Oil) | Pitkin Petroleum | Philippines | 17.9% | n.a. | Block undrilled; initial G&G evaluation |
| SC 41 (Oil) | Philex Petroleum | Philippines | 2.3% | n.a. | JV partner Tap Oil relinquished the licence as the oil prospect did not meet drilling criteria |
| SC 14 (Oil) | Forum Energy | Philippines | 1.0% | 49mn bbl of oil | Current production rate of 11,500bbls per day to increase to 15,500bbls of oil per day |
| Ca Rong Do Block 07/03 (Oil & Gas) | Pitkin Petroleum | Vietnam | 8.4% | n.a. | Oil discovery announced in June 2009 |
| Etame Block (Oil) | PetroEnergy Resources | Gabon | 0.4% | n.a. | Oil discovery announced in June 2010 |
| Block Z-38 (Oil) | Pitkin Petroleum | Peru | 5.3% | The system is expected to contain 1.7bn bbl of oil and 2.5tcf of natural gas | Drilling of exploration wells to begin in 2011 |

Source: Company, Standard Chartered Research estimates

This licence is comparable to the Malampaya gas field (a JV of Shell, Chevron and PNOG), which is the largest in the Philippines, located 250km from PMC's SC 72, and feeds 18% of total power capacity for the country. This field produces some 44bcf every year and has some 2.5tcf of reserves. The field is connected to power stations onshore by a 520km pipeline, which has an annual capacity of 185bcf gas. As Sampaguita is only 250km from the Malampaya project, it can potentially use the pipeline. We value SC 72 at US\$80mn (attributable to PMC) based on in-ground valuation (pre-capex) conservatively assuming that the company can prove up only 1.5tcf of natural gas. However, if we assume 3.5tcf of gas, the asset could be worth as much as US\$300-400mn.

Bulawan restart could potentially add 9% to earnings

PMC was producing gold from the Bulawan mine in the Philippines from 1996 to 2002, when it was placed under care and maintenance due to unfavourable prices. During the seven years of operation, the mine produced 465,766 ounces of gold. When the mine was shut down in 2002, the gold price was around US\$300/oz, but since then has rallied to more than US\$1,500/oz now. Even if we conservatively assume a cash cost of US\$1,000/oz and gold production of 50,000 ounces, we estimate the mine could add 9% to the company's earnings in 2011. The Bulawan deposit has estimated resources of 17.6 million tonnes at 2.25g/t grade, implying 1.28moz of gold metal.

Strong balance sheet lends flexibility

PMC's reported US\$84mn of cash as of 31 December 2010 and no significant bank loans. Philex is an established mining operator producing gold and copper from the Padcal mine for more than 50 years. We think the company could leverage its balance sheet and its experience to acquire cheap, attractive assets within Philippines.

Valuation

We arrive at our price target of PHP23, based on an SoTP valuation methodology. We value PMC's producing Padcal mine and the Silangan project based on DCF and the SC72 gas licence based on in-ground valuation, as illustrated in Fig 65. Our key assumptions are:

Restart of Bulawan mine catches up a higher gold price in 2011



- Conservative long-term gold price of US\$1,100/oz and copper price of US\$3/lb.
- Life of the Padcal mine extended by another 10 years to 2027.
- Capex of US\$700mn to build Silangan mine with life of mine until 2030.
- P/NPV multiple of 1.5x for Padcal and 1.4x for Silangan to allow for the copper-gold mix.

Fig 65: PMC – SoTP valuation

| Operation | Methodology | PHP m | PHP/sh | Multiple | PHP/sh |
|------------------------|-----------------|--------|--------|----------|-------------|
| Padcal | DCF | 35,010 | 7.1 | 1.5 | 11 |
| Silangan | DCF | 38,116 | 7.7 | 1.4 | 11.1 |
| Philex Petroleum (PPC) | In-ground value | 1,635 | 0.3 | n.a. | 0.3 |
| Corporate & others | DCF | -318 | -0.1 | n.a. | -0.1 |
| Net cash | | 3,574 | 0.7 | n.a. | 0.7 |
| Price target | | | | | 23.0 |
| Bulawan mine – restart | EV/EBITDA | 13,500 | 2.7 | | 2.7 |
| Fair value | | | | | 25.7 |

Source: Standard Chartered Research estimates

We believe the Bulawan mine, if restarted, could add 12% to our fair value, even conservatively assuming US\$1,000/oz cash costs and 50,000 ounces of gold production per annum.

DCF sensitivities

The figure below illustrates a scenario where every 10% increase in long-term gold and copper prices adds 9.2% to our price target. Assuming gold prices remain at US\$1,500/oz for the long term, we get a fair value of PHP26.1/share for Philex, or 30% increase to the current share price.

Fig 66: DCF sensitivities to long-term gold and copper prices

| | | Gold price (US\$/oz) | | | | | | |
|------------------------|-----|----------------------|-------|-------------|-------|-------|-------|-------|
| | | 900 | 1,000 | 1,100 | 1,200 | 1,300 | 1,400 | 1,500 |
| Copper price (US\$/lb) | 2.5 | 19.4 | 20.1 | 20.9 | 21.7 | 22.4 | 23.2 | 24.0 |
| | 3.0 | 21.5 | 22.3 | 23.0 | 23.8 | 24.6 | 25.3 | 26.1 |
| | 3.5 | 23.6 | 24.4 | 25.2 | 25.9 | 26.7 | 27.5 | 28.2 |
| | 4.0 | 25.8 | 26.5 | 27.3 | 28.1 | 28.8 | 29.6 | 30.4 |
| | 4.5 | 27.9 | 28.7 | 29.4 | 30.2 | 30.9 | 31.7 | 32.5 |
| | 5.0 | 30.0 | 30.8 | 31.5 | 32.3 | 33.1 | 33.8 | 34.6 |

Source: Standard Chartered Research estimates

Fig 67: DCF sensitivities to WACC and P/NPV multiple of Padcal

| | | WACC | | | | | | |
|----------------|-----|------|------|------|-------------|-------|-------|-------|
| | | 8.5% | 9.0% | 9.5% | 10.1% | 10.5% | 11.0% | 11.5% |
| P/NPV multiple | 1.0 | 18.0 | 17.1 | 16.2 | 15.3 | 14.7 | 13.9 | 13.3 |
| | 1.3 | 23.1 | 21.9 | 20.8 | 19.5 | 18.8 | 17.9 | 17.0 |
| | 1.5 | 27.1 | 25.7 | 24.4 | 23.0 | 22.1 | 21.0 | 20.0 |
| | 1.8 | 31.5 | 29.9 | 28.4 | 26.7 | 25.6 | 24.4 | 23.2 |
| | 2.0 | 34.9 | 33.1 | 31.4 | 29.5 | 28.4 | 27.0 | 25.7 |

Source: Standard Chartered Research estimates

Financials

We use gold and copper price forecasts of our commodities team in our model. We forecast gold price of US\$1,460/oz in 2011 and US\$1,650/oz in 2012; and copper price forecast of US\$4.4/lb and US\$4.5/lb for 2011 and 2012 respectively. We assume a small decrease in production for 2012 of 7% for copper and 9% for gold due to possible declines in grades, which leads to an 8% decrease in the EPS forecast for 2012.



Fig 68: Philex – key assumptions and summary income statement

| | | 2010 | 2011 E | 2012 E |
|-------------------|---------|--------|--------|--------|
| Gold price | US\$/oz | 1,217 | 1,460 | 1,650 |
| Copper price | US\$/lb | 3.6 | 4.4 | 4.5 |
| Silver | US\$/oz | 20 | 37 | 38 |
| Gold production | koz | 134 | 139 | 127 |
| Copper production | kt | 16.1 | 17.0 | 15.8 |
| Sales | PHPm | 13,394 | 15,158 | 14,511 |
| EBITDA | PHPm | 6 | 30 | 33 |
| EBIT | PHPm | 6,953 | 7,284 | 6,788 |
| EPS | PHP | 0.81 | 0.89 | 0.82 |

Source: Company, Standard Chartered Research estimates

Fig 69: 2011E EPS sensitivities to gold and copper prices

| | | Gold price (\$/oz) | | | | |
|------------------------|-----|--------------------|-------|-------------|-------|-------|
| | | 1,200 | 1,300 | 1,460 | 1,500 | 1,600 |
| Copper price (US\$/lb) | 3.8 | 0.60 | 0.67 | 0.78 | 0.81 | 0.87 |
| | 4.0 | 0.64 | 0.71 | 0.81 | 0.84 | 0.91 |
| | 4.4 | 0.71 | 0.78 | 0.89 | 0.91 | 0.98 |
| | 4.8 | 0.78 | 0.85 | 0.96 | 0.99 | 1.05 |
| | 5.0 | 0.82 | 0.89 | 0.99 | 1.02 | 1.09 |
| | 5.4 | 0.89 | 0.96 | 1.07 | 1.09 | 1.16 |

Source: Standard Chartered Research estimates

Fig 70: 2011E PER sensitivities to gold and copper prices

| | | Gold price (\$/oz) | | | | |
|------------------------|-----|--------------------|-------|-------------|-------|-------|
| | | 1,200 | 1,300 | 1,460 | 1,500 | 1,600 |
| Copper price (US\$/lb) | 3.8 | 32.1 | 28.9 | 24.9 | 24.0 | 22.2 |
| | 4.0 | 30.3 | 27.4 | 23.7 | 23.0 | 21.3 |
| | 4.4 | 27.2 | 24.9 | 21.8 | 21.2 | 19.7 |
| | 4.8 | 24.7 | 22.7 | 20.2 | 19.6 | 18.4 |
| | 5.0 | 23.6 | 21.8 | 19.4 | 18.9 | 17.7 |
| | 5.4 | 21.7 | 20.2 | 18.1 | 17.7 | 16.6 |

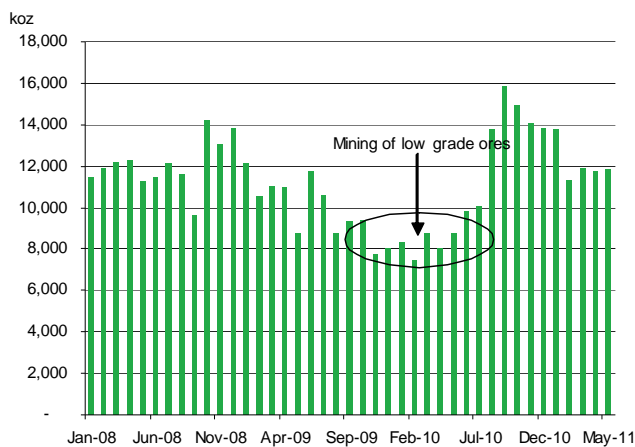
Source: Standard Chartered Research estimates

Operational update

Gold production 47% higher YoY

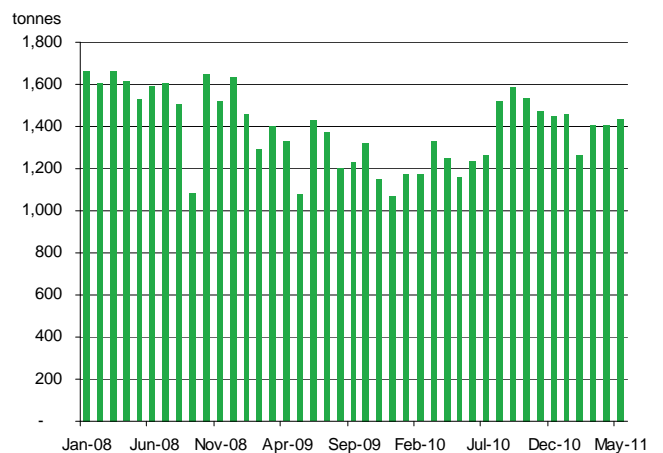
PMC produced 60,630 ounces of gold YTD until May 2011, 47% higher than the 41,290 ounces of gold production during the comparable period last year. Copper production during the Jan-May 2011 period was 6,977 tonnes, 14% higher than the 6,088 tonnes of copper produced during the corresponding period last year. The company's gold and copper production for the first 5 months represent 44% and 41% of our full-year 2011 forecast, respectively.

Fig 71: Philex gold production (monthly)



Source: Company

Fig 72: Philex copper production (monthly)



Source: Company



Zhaojin (1818.HK)

Income statement

| Year end: December | 2009 | 2010 | 2011E | 2012E | 2013E |
|-------------------------|-------|-------|-------|-------|-------|
| Sales (RMBm) | 2,797 | 4,098 | 5,039 | 6,335 | 7,665 |
| Operating profit (RMBm) | 967 | 1,617 | 2,079 | 2,914 | 3,862 |
| EBIT (RMBm) | 967 | 1,617 | 2,079 | 2,914 | 3,862 |
| Net interest (RMBm) | (11) | (92) | 8 | (18) | 23 |
| Recurring profit (RMBm) | 1,045 | 1,652 | 2,087 | 2,896 | 3,886 |
| Pretax profit (RMBm) | 1,045 | 1,652 | 2,087 | 2,896 | 3,886 |
| Tax (%) | 25.3 | 24.8 | 25.0 | 25.0 | 25.0 |
| Net profit (RMBm) | 754 | 1,202 | 1,541 | 2,141 | 2,873 |
| EPS (RMB) – Headline | 0.13 | 0.21 | 0.53 | 0.73 | 0.99 |
| EPS (RMB) – Core | 0.13 | 0.21 | 0.53 | 0.73 | 0.99 |
| DPS (RMB) | 0.22 | 0.12 | 0.16 | 0.22 | 0.30 |
| Sales growth (%) | +30% | +47% | +23% | +26% | +21% |
| Op. profit growth (%) | +46% | +67% | +29% | +40% | +33% |
| Net profit growth (%) | +41% | +59% | +28% | +39% | +34% |
| EPS growth (%) | +41% | +59% | +28% | +39% | +0% |

Key assumptions

| | | | | | |
|-----------------------------|-------|-------|--------|--------|--------|
| Gold price in USD/oz | 875.0 | 978.0 | 1222.0 | 1460.0 | 1650.0 |
| Gold price in RMB/g | 195.5 | 215.2 | 265.7 | 303.8 | 343.4 |
| Mine gold production (k oz) | 249.3 | 300.0 | 344.0 | 403.5 | 453.3 |
| Total unit cost (RMB/g) | 97.5 | 94.8 | 113.4 | 121.3 | 127.9 |

Cash flow statements (RMBm)

| Year end: December | 2009 | 2010 | 2011E | 2012E | 2013E |
|---------------------------------|---------|---------|---------|---------|---------|
| Cashflow from trading | 1,268 | 2,121 | 2,499 | 3,348 | 4,373 |
| Change in wking capital | 16 | (680) | 0 | 0 | 0 |
| Operating cash flow | 1,285 | 1,441 | 2,499 | 3,348 | 4,373 |
| Tax | (332) | (357) | (522) | (724) | (971) |
| Capex and investments | (963) | (1,966) | (2,270) | (465) | (462) |
| Interest | (19) | (85) | 8 | (18) | 23 |
| Dividends | (242) | (321) | (462) | (642) | (862) |
| Change in net debt (inflow = +) | 1,526 | (1,428) | (747) | 1,500 | 2,101 |
| proceeds from equity placement | 0 | 0 | 0 | 0 | 0 |
| Net debt/(cash) at Y/E | (1,848) | (420) | 326 | (1,173) | (3,274) |

Source: Company, Standard Chartered Research estimates

Balance sheets (RMBm)

| Year end: December | 2009 | 2010 | 2011E | 2012E | 2013E |
|--------------------------------|--------------|--------------|--------------|--------------|---------------|
| Fixed assets | 2,763 | 3,691 | 5,961 | 6,426 | 6,888 |
| Depreciation | 234 | 345 | 412 | 452 | 487 |
| Long-term investments | | | | | |
| Other long-term assets | 2,800 | 3,541 | 3,541 | 3,541 | 3,541 |
| Total non-current asset | 5,564 | 7,232 | 9,502 | 9,966 | 10,429 |
| Cash | 2,214.1 | 781.9 | 35.2 | 1,534.7 | 3,488.9 |
| Inventory | 475.1 | 779.2 | 779.2 | 779.2 | 779.2 |
| Receivables | 10.8 | 199.2 | 199.2 | 199.2 | 199.2 |
| Other current assets | 317.8 | 422.8 | 422.8 | 422.8 | 422.8 |
| Total current assets | 3,018 | 2,183 | 1,436 | 2,936 | 4,890 |
| Current borrowings | 611 | 370 | 370 | 370 | 370 |
| Other current liabilities | 940 | 1,115 | 1,115 | 1,115 | 1,115 |
| Long-term debt | 58 | 71 | 71 | 71 | 71 |
| Other long-term liabilities | 517 | 594 | 565 | 102 | (497) |
| Total liabilities | 2,126 | 2,150 | 2,121 | 1,658 | 1,059 |
| Minority interests | 400 | 388 | 412 | 444 | 486 |
| Equity after minority | 4,247 | 4,950 | 6,029 | 7,527 | 9,538 |
| Total equity | 4,647 | 5,338 | 6,441 | 7,971 | 10,024 |
| Capital employed | 4,620 | 4,242 | 4,137 | 7,135 | 11,100 |
| NAV per share (RMB) | 1.70 | 1.98 | 2.21 | 2.73 | 3.44 |

Key ratios

| Year end: December | 2009 | 2010 | 2011E | 2012E | 2013E |
|-----------------------------|-------|-------|-------|-------|-------|
| EBITDA margin (%) | 42.9% | 47.9% | 49.4% | 0.0% | 0.0% |
| EBIT margin (%) | 34.6% | 39.5% | 41.3% | 0.0% | 0.0% |
| Operating margin (%) | 34.6% | 39.5% | 41.3% | 0.0% | 0.0% |
| Net margin (%) | 27.0% | 29.3% | 30.6% | 0.0% | 0.0% |
| Earnings growth (%) | 41.2% | 59.4% | 28.2% | 38.9% | 34.2% |
| Net gearing (%) | cash | -20% | -29% | -5% | cash |
| ROE (%) | 16.1% | 22.4% | 25.2% | 29.7% | 31.9% |
| ROCE (%) | 16.9% | 27.1% | 36.8% | 38.0% | 31.5% |
| Interest cost (%) | 5.5% | 5.5% | 5.5% | 5.5% | 5.5% |
| Headline PER (x) | 54.2 | 34.0 | 26.5 | 19.1 | 14.2 |
| Core PER (x) | 54.2 | 34.0 | 26.5 | 19.1 | 14.2 |
| Dividend yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Payout ratio - headline (x) | 85.0% | 30.0% | 30.0% | 30.0% | 30.0% |
| Payout ratio - core (x) | 85.0% | 30.0% | 30.0% | 30.0% | 30.0% |
| Effective tax rate (%) | 25.3 | 24.8 | 25.0 | 25.0 | 25.0 |



Zijin Mining (2899.HK)

Income statement (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|-----------------------|----------|----------|----------|----------|----------|
| Sales | 20,215 | 27,769 | 29,932 | 34,753 | 36,939 |
| COGS | (13,642) | (18,240) | (17,912) | (19,825) | (21,024) |
| Gross profit | 6,573 | 9,529 | 12,020 | 14,928 | 15,916 |
| SG&A | (1,095) | (1,550) | (1,680) | (1,935) | (2,051) |
| Other income/expense | (483) | (640) | (744) | (910) | (985) |
| EBIT | 4,995 | 7,338 | 9,596 | 12,083 | 12,880 |
| Net interest | (45) | (158) | (13) | (4) | 121 |
| Share of associates | 96 | 137 | 137 | 137 | 137 |
| Pretax profit | 5,045 | 7,318 | 9,721 | 12,216 | 13,138 |
| Income tax | (968) | (1,576) | (2,430) | (3,054) | (3,285) |
| Minority interest | (525) | (929) | (1,180) | (1,483) | (1,595) |
| Net profit - Headline | 3,552 | 4,813 | 6,110 | 7,679 | 8,259 |
| Net profit | 3,552 | 4,813 | 6,110 | 7,679 | 8,259 |

| EPS (RMB) | 0.24 | 0.33 | 0.28 | 0.35 | 0.38 |
|-------------------------|------|------|------|------|------|
| DPS (RMB) | 0.10 | 0.13 | 0.11 | 0.14 | 0.15 |
| Payout ratio (core) (%) | 34% | 40% | 40% | 40% | 40% |

| | | | | | |
|--------------------------------|------|-------|-------|-------|-------|
| Gold mining output (tonnes) | 36.1 | 29.5 | 29.3 | 30.9 | 30.9 |
| Copper output ('000 tonnes) | 79.6 | 89.8 | 87.0 | 110.5 | 123.0 |
| Gold price (US\$/oz) | 973 | 1,222 | 1,460 | 1,650 | 1,864 |
| Copper cathode price (US\$/lb) | 2.37 | 3.22 | 4.18 | 4.31 | 3.80 |
| Gold cost (US\$/oz) | 284 | 318 | 330 | 326 | 327 |
| Copper cathode cost (US\$/lb) | 0.99 | 1.95 | 1.65 | 1.50 | 1.50 |

Cash flow statement (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|----------------------------------|---------|---------|---------|---------|---------|
| Profit before tax and minorities | 5,108 | 5,045 | 7,318 | 9,721 | 12,216 |
| Depreciation and amortisation | 699 | 991 | 1,185 | 1,523 | 1,872 |
| Change in working capital | (485) | (1,571) | (556) | (434) | (200) |
| Increase in A/R | 68 | (428) | (83) | (164) | (74) |
| Increase in inventories | (723) | (891) | (279) | (402) | (252) |
| Increase in A/P | 206 | 43 | (18) | 107 | 67 |
| Income tax paid | (1,095) | (1,412) | (1,576) | (2,430) | (3,054) |
| Cash flow operating | 4,491 | 5,655 | 8,887 | 10,991 | 11,683 |
| Capex | (2,627) | (3,373) | (4,000) | (3,000) | (3,000) |
| Additions to other assets | (912) | (1,265) | (1,500) | (1,500) | (1,500) |
| Additions to subsidiaries | (1,017) | (1,190) | (900) | (900) | (900) |
| Cash flow investing | (3,183) | (6,026) | (5,815) | (4,806) | (4,681) |
| Net change in bank loans | 600 | 3,192 | 0 | 0 | 0 |
| Issuance of share | 0 | 0 | 0 | 0 | 0 |
| Dividends | (1,786) | (1,892) | (2,695) | (3,422) | (4,300) |
| Cash flow financing | (1,042) | 1,185 | (2,893) | (3,620) | (4,499) |
| Net increase in cash | 266 | 814 | 178 | 2,565 | 2,504 |

| | | | | | |
|---------------------------|-------|-------|-------|-------|-------|
| Cash at beginning of year | 2,720 | 2,999 | 3,792 | 3,970 | 6,535 |
| Cash at end of year | 2,999 | 3,792 | 3,970 | 6,535 | 9,040 |

Source: Company, Standard Chartered Research estimates

Balance sheet (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|-----------------------------------|--------|--------|--------|---------|---------|
| Fixed assets | 10,051 | 12,557 | 15,358 | 16,922 | 18,273 |
| Other non-current assets | 10,634 | 14,784 | 17,140 | 18,808 | 20,263 |
| Total non-current asset | 20,685 | 27,341 | 32,499 | 35,729 | 38,535 |
| Cash | 3,594 | 4,383 | 3,970 | 6,535 | 9,040 |
| Inventory | 2,590 | 3,483 | 3,762 | 4,163 | 4,415 |
| Prepayments | 849 | 1,543 | 1,671 | 1,925 | 2,040 |
| Accounts and bills receivables | 418 | 669 | 725 | 835 | 885 |
| Other current assets | 1,509 | 983 | 738 | 791 | 816 |
| Total current assets | 8,961 | 11,061 | 10,866 | 14,250 | 17,195 |
| Total assets | 29,646 | 38,401 | 43,364 | 49,980 | 55,731 |
| Short term borrowings | 3,458 | 5,280 | 3,458 | 3,458 | 3,458 |
| Accounts and bills payable | 957 | 1,025 | 1,006 | 1,114 | 1,181 |
| Accrued liabilities and other pay | 2,085 | 2,648 | 2,601 | 2,878 | 3,052 |
| Other current liabilities | 668 | 684 | 1,576 | 2,430 | 3,054 |
| Long-term debt | 407 | 2,303 | 907 | 907 | 907 |
| Other long-term liabilities | 416 | 377 | 377 | 377 | 377 |
| Total liabilities | 7,992 | 12,316 | 9,924 | 11,164 | 12,029 |
| Shareholder's funds | 18,170 | 21,832 | 28,063 | 31,956 | 35,246 |
| Minority interests | 3,443 | 4,197 | 5,377 | 6,860 | 8,455 |
| NAV per share (RMB) | 1.25 | 1.50 | 1.29 | 1.47 | 1.62 |
| Net debt (cash) | 271 | 3,200 | 395 | (2,170) | (4,674) |

Key ratios

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|--------------------------|------|------|-------|-------|-------|
| Sales growth (%) | 19.6 | 37.4 | 7.8 | 16.1 | 6.3 |
| EBITDA growth (%) | 0.1 | 44.4 | 30.3 | 25.8 | 7.5 |
| Op. profit growth (%) | -3.5 | 46.9 | 30.8 | 25.9 | 6.6 |
| Net profit growth (%) | -2.5 | 35.5 | 27.0 | 25.7 | 7.5 |
| Gross margin (%) | 32.5 | 34.3 | 40.2 | 43.0 | 43.1 |
| EBITDA margin (%) | 28.3 | 29.7 | 35.9 | 38.9 | 39.3 |
| Operating margin (%) | 24.7 | 26.4 | 32.1 | 34.8 | 34.9 |
| Net margin (%) | 17.6 | 17.3 | 20.4 | 22.1 | 22.4 |
| Net gearing (%) | 1.5 | 14.7 | 1.4 | -6.8 | -13.3 |
| Debt to equity ratio (%) | 21.3 | 34.7 | 15.6 | 13.7 | 12.4 |
| ROE (%) | 20.7 | 24.1 | 24.5 | 25.6 | 24.6 |
| ROCE (%) | 13.9 | 14.2 | 16.1 | 17.7 | 17.1 |
| Core PER (x) | 13.2 | 9.8 | 11.5 | 9.2 | 8.5 |
| EV/EBITDA (x) | 12.4 | 8.6 | 6.6 | 5.2 | 4.9 |
| Dividend yield (%) | 3.1 | 4.1 | 3.5 | 4.4 | 4.7 |
| Tax (%) | 19.2 | 21.5 | 25.0 | 25.0 | 25.0 |



Real Gold Mining (0246.HK)

Income statement (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|
| Sales | 1,011 | 1,368 | 1,769 | 2,069 | 2,343 |
| COGS | (263) | (311) | (388) | (448) | (500) |
| Gross profit | 749 | 1,057 | 1,381 | 1,621 | 1,843 |
| SG&A | (48) | (34) | (53) | (62) | (70) |
| EBIT | 700 | 1,023 | 1,328 | 1,559 | 1,773 |
| Net interest | 2 | 8 | 8 | 8 | 9 |
| Other income/expense | 34 | 221 | 175 | 224 | 280 |
| Pretax profit | 736 | 1,251 | 1,511 | 1,790 | 2,062 |
| Income tax | (193) | (299) | (408) | (483) | (557) |
| Minority interest | (17) | (10) | -23 | -27 | -31 |
| Net profit - Headline | 527 | 798 | 1,080 | 1,280 | 1,474 |
| Net profit | 527 | 798 | 1,080 | 1,280 | 1,474 |
| EPS (RMB) | 0.78 | 0.95 | 1.19 | 1.41 | 1.63 |
| Diluted EPS (RMB) | 0.77 | 0.95 | 1.19 | 1.41 | 1.62 |
| DPS (RMB) | 0.00 | 0.04 | 0.00 | 0.00 | 1.63 |
| Payout ratio (core) (%) | 0% | 4% | 0% | 0% | 100% |
| Gold output (koz) | 116.9 | 136.1 | 135.7 | 152.5 | 165.8 |
| Gold eq. output (koz) | 177.2 | 212.1 | 233.0 | 242.6 | 239.5 |
| Average selling price (US\$/oz) | 839 | 953 | 1,168 | 1,287 | 1,454 |
| Production cost (US\$/oz) | 208 | 220 | 246 | 274 | 311 |

Cash flow statement (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|----------------------------------|--------------|--------------|--------------|--------------|--------------|
| Profit before tax and minorities | 736 | 1,108 | 1,511 | 1,790 | 2,062 |
| Depreciation and amortisation | 33 | 38 | 42 | 47 | 47 |
| Change in working capital | 3 | 1 | -20 | -10 | -9 |
| Increase in A/R | -6 | -12 | -7 | -9 | -8 |
| Increase in inventories | -1 | -2 | -2 | -1 | -1 |
| Increase in A/P | 9 | 15 | -11 | 0 | 0 |
| Income tax paid | -136 | -260 | -408 | -483 | -557 |
| Cash flow operating | 650 | 896 | 1,125 | 1,344 | 1,543 |
| Capex | -178 | -641 | -535 | -225 | -115 |
| Others | -427 | 330 | 2 | 0 | 0 |
| Cash flow investing | (606) | (312) | (533) | (225) | (115) |
| Net change in bank loans | 0 | -427 | 0 | 0 | 0 |
| Issuance of share | 1,443 | 1,045 | 0 | 0 | 0 |
| Payment from third party | 427 | 0 | 0 | 0 | 0 |
| Dividends | 0 | 0 | 0 | 0 | 0 |
| Cash flow financing | 1,871 | 423 | 0 | 0 | 0 |
| Net increase in cash | 1,915 | 1,007 | 592 | 1,119 | 1,428 |
| Cash at beginning of year | 42 | 1,957 | 2,964 | 3,556 | 4,675 |
| Cash at end of year | 1,957 | 2,964 | 3,556 | 4,675 | 6,103 |

Source: Company, Standard Chartered Research estimates

Balance sheet (RMBm)

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|--------------------------------|----------------|----------------|----------------|----------------|----------------|
| Fixed assets | 378 | 457 | 965 | 1,158 | 1,240 |
| Other non-current assets | 275 | 1,435 | 1,425 | 1,415 | 1,405 |
| Total non-current asset | 654 | 1,892 | 2,390 | 2,573 | 2,645 |
| Cash | 1,957 | 2,965 | 3,556 | 4,675 | 6,103 |
| Inventory | 6 | 8 | 10 | 11 | 12 |
| Accounts and bills receivables | 33 | 45 | 52 | 60 | 68 |
| Other current assets | 427 | 0 | 0 | 0 | 0 |
| Total current assets | 2,424 | 3,018 | 3,618 | 4,747 | 6,184 |
| Total assets | 3,078 | 4,910 | 6,007 | 7,319 | 8,828 |
| Short term borrowings | 0 | 0 | 0 | 0 | 0 |
| Accounts and bills payable | 46 | 61 | 50 | 50 | 50 |
| Other current liabilities | 494 | 106 | 150 | 200 | 250 |
| Long-term debt | 0 | 0 | 0 | 0 | 0 |
| Other long-term liabilities | 17 | 17 | 17 | 17 | 17 |
| Total liabilities | 557 | 184 | 217 | 267 | 317 |
| Shareholder's funds | 2,483 | 4,590 | 5,632 | 6,867 | 8,296 |
| Minority interests | 37 | 135 | 158 | 185 | 216 |
| NAV per share (RMB) | 3.23 | 5.07 | 6.22 | 7.59 | 9.17 |
| Net debt (cash) | (1,957) | (2,965) | (3,556) | (4,675) | (6,103) |

Key ratios

| Year end: Dec | 2009 | 2010 | 2011E | 2012E | 2013E |
|--------------------------|-------|-------|-------|-------|-------|
| Sales growth (%) | 223.8 | 35.3 | 29.3 | 17.0 | 13.3 |
| EBITDA growth (%) | 312.5 | 44.7 | 29.1 | 17.2 | 13.3 |
| Op. profit growth (%) | 316.4 | 46.0 | 29.8 | 17.4 | 13.7 |
| Net profit growth (%) | 406.9 | 51.5 | 35.4 | 18.5 | 15.2 |
| Gross margin (%) | 74.0 | 77.3 | 78.1 | 78.3 | 78.6 |
| EBITDA margin (%) | 72.5 | 77.5 | 77.5 | 77.6 | 77.7 |
| Operating margin (%) | 69.3 | 74.7 | 75.1 | 75.3 | 75.6 |
| Net margin (%) | 52.1 | 58.3 | 61.1 | 61.9 | 62.9 |
| Net gearing (%) | -78.8 | -64.6 | -63.1 | -68.1 | -73.6 |
| Debt to equity ratio (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| ROE (%) | 35.3 | 22.6 | 21.1 | 20.5 | 19.4 |
| ROCE (%) | 101.9 | 68.7 | 54.1 | 55.5 | 61.6 |
| Core PER (x) | 9.4 | 7.8 | 6.2 | 5.2 | 4.5 |
| Diluted PER (x) | 10.1 | 8.2 | 6.5 | 5.5 | 4.8 |
| EV/EBITDA (x) | 5.6 | 3.9 | 2.3 | 1.9 | 1.7 |
| Dividend yield (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| Tax (%) | 26.2 | 27.0 | 27.0 | 27.0 | 27.0 |



Philex (PX PH)

Income statement (PHP m)

| Year end: December | 2008 | 2009 | 2010 | 2011E | 2012E |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Sales | 9,717 | 9,055 | 13,394 | 15,158 | 14,511 |
| Operating expenses | (6,031) | (6,690) | (7,329) | (8,923) | (8,776) |
| EBIT | 3,687 | 2,365 | 6,065 | 6,235 | 5,735 |
| Depreciation and amortisation | (773) | (853) | (888) | (1,050) | (1,053) |
| EBITDA | 4,460 | 3,218 | 6,953 | 7,284 | 6,788 |
| Net interest | 100 | 80 | 6 | 30 | 33 |
| Associates | 10 | (73) | 0 | 0 | 0 |
| Other income/expenses | (527) | 1,129 | (387) | 0 | 0 |
| Pretax profit | 3,270 | 3,502 | 5,684 | 6,265 | 5,768 |
| Taxation | (470) | (767) | (1,739) | (1,917) | (1,765) |
| Minority interest | (92) | (95) | (19) | (19) | (19) |
| Normalised net profit | 2,708 | 2,830 | 3,963 | 4,366 | 4,021 |
| Extraordinary items | 0 | 0 | 0 | 0 | 0 |
| Reported net profit | 2,893 | 2,830 | 3,963 | 4,366 | 4,021 |
| Normalised EPS (PHP) | 0.78 | 0.58 | 0.81 | 0.89 | 0.82 |
| Reported EPS (PHP) | 0.83 | 0.58 | 0.81 | 0.89 | 0.82 |
| DPS (PHP) | 0.00 | 0.09 | 0.21 | 0.22 | 0.19 |

Cash flow statement (PHP m)

| Year end: Dec | 2008 | 2009 | 2010E | 2011E | 2012E |
|----------------------------------|----------------|----------------|----------------|----------------|----------------|
| EBIT | 3,687 | 2,365 | 6,065 | 6,235 | 5,735 |
| Depreciation & amortisation | 773 | 853 | 888 | 1,050 | 1,053 |
| Net interest | 52 | 109 | 11 | 30 | 33 |
| Taxes paid | (507) | (357) | (950) | (1,917) | (1,765) |
| Changes in working capital | 1,410 | (533) | (1,718) | (304) | 111 |
| Other | 79 | (304) | 211 | (0) | (0) |
| Cash flow from operations | 5,493 | 2,133 | 4,507 | 5,094 | 5,167 |
| Capex | (1,155) | (1,457) | (1,466) | (3,638) | (6,638) |
| Disposals | 496 | 17 | 170 | 0 | 0 |
| Other | (1,104) | (4,425) | (1,660) | 0 | 0 |
| Cash flow from investing | (1,763) | (5,866) | (2,956) | (3,638) | (6,638) |
| Dividends | (44) | (4) | (649) | (1,092) | (941) |
| Issue of shares | 53 | 111 | 57 | 0 | 0 |
| Change in debt | (268) | (4,751) | (1,378) | 0 | 0 |
| Other | 4,547 | 877 | 1,528 | 0 | 0 |
| Cashflow from financing | 4,288 | (3,768) | (442) | (1,092) | (941) |
| Effect of Exchange Rate | 64 | (166) | (208) | 0 | 0 |
| Change in cash | 8,083 | (7,667) | 901 | 364 | (2,412) |
| Free cash flow | 4,339 | 675 | 3,041 | 1,456 | (1,471) |

Source: Company, Standard Chartered Research estimates

Balance sheet (PHP m)

| Year end: December | 2008 | 2009 | 2010 | 2011E | 2012E |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Cash | 10,713 | 2,881 | 3,782 | 4,146 | 1,734 |
| Short term investments | 0 | 0 | 0 | 0 | 0 |
| Accounts receivable | 128 | 517 | 2,180 | 2,468 | 2,362 |
| Inventory | 1,263 | 1,146 | 1,094 | 1,238 | 1,185 |
| Other current assets | 441 | 478 | 695 | 695 | 695 |
| Total current assets | 12,544 | 5,022 | 7,751 | 8,546 | 5,976 |
| PP&E | 4,066 | 4,669 | 5,095 | 7,683 | 13,269 |
| Intangible assets | 259 | 259 | 259 | 259 | 259 |
| Associates and JVs | 260 | 1,137 | 833 | 833 | 833 |
| Other long term assets | 2,269 | 10,292 | 11,715 | 11,715 | 11,715 |
| Total long term assets | 6,854 | 16,356 | 17,902 | 20,490 | 26,076 |
| TOTAL ASSETS | 19,398 | 21,378 | 25,653 | 29,036 | 32,052 |
| Short term debt | 4,039 | 0 | 150 | 150 | 150 |
| Accounts payable | 780 | 867 | 969 | 1,096 | 1,049 |
| Other current liabilities | 1,059 | 287 | 1,193 | 1,193 | 1,193 |
| Total current liabilities | 5,878 | 1,154 | 2,312 | 2,439 | 2,392 |
| Long term debt | 0 | 0 | 0 | 0 | 0 |
| Deferred tax | 1 | 1,976 | 2,013 | 2,013 | 2,013 |
| Other long term liabilities | 992 | 565 | 570 | 570 | 570 |
| Total long term liabilities | 992 | 2,541 | 2,583 | 2,583 | 2,583 |
| TOTAL LIABILITIES | 6,870 | 3,695 | 4,895 | 5,022 | 4,976 |
| Shareholders funds | 11,887 | 16,983 | 20,522 | 23,797 | 26,877 |
| Minority interest | 641 | 700 | 236 | 218 | 199 |
| LIABILITIES+EQUITY | 19,398 | 21,378 | 25,653 | 29,036 | 32,052 |
| Net cash/ (debt) | 6,674 | 2,881 | 3,632 | 3,996 | 1,584 |

Key ratios

| Year end: Dec | 2008 | 2009 | 2010E | 2011E | 2012E |
|---------------------------------|--------|--------|---------|---------|---------|
| EBIT margin (%) | 38% | 26% | 45% | 41% | 40% |
| Effective tax rate (%) | 16% | 10% | 17% | 31% | 31% |
| Interest cover (x) | (36.8) | (29.5) | (972.7) | (207.8) | (174.4) |
| Operating cash/EBIT (x) | 1.49 | 0.90 | 0.74 | 0.82 | 0.90 |
| Depreciation/capex (x) | 0.67 | 0.58 | 0.61 | 0.29 | 0.16 |
| ROE (%) | 24% | 17% | 19% | 18% | 15% |
| ROCE (%) | 27% | 12% | 26% | 23% | 19% |
| Net gearing (%) | -53% | -16% | -17% | -17% | -6% |
| Inventory days | 47.4 | 46.2 | 29.8 | 29.8 | 29.8 |
| Accounts receivable days | 4.8 | 20.8 | 59.4 | 59.4 | 59.4 |
| Accounts payable days | 29.3 | 34.9 | 26.4 | 26.4 | 26.4 |
| Total asset turnover (x) | 0.5 | 0.4 | 0.5 | 0.5 | 0.5 |
| PBR (x) | 5.73 | 4.94 | 7.9 | 5.5 | 4.6 |
| EV/Sales (x) | 2.62 | 2.81 | 6.8 | 6.0 | 6.3 |
| EV/EBITDA (x) | 10.7 | 16.2 | 13.1 | 12.5 | 13.4 |
| PER (x) | 13.3 | 27.5 | 23.4 | 20.3 | 22.1 |
| Dividend yield (%) | 2.0% | 0.0% | 1.1% | 1.2% | 1.0% |
| No of shares, fully diluted (m) | 3,492 | 4,900 | 4,922 | 4,922 | 4,922 |

Appendix 1: Comparison table of gold producers

Fig 73: Comp table of gold producers (ranked by alphabetical order)

| Company | Ticker | Market cap US\$m | EV/Reserve US\$/oz | EV/Resource US\$/oz | P/E 2011 | Resources | Production (koz) | | | | | Total 5yr vol growth (koz) | 5-year CAGR | Mine life by reserve yr |
|--------------------------|-----------|---------------------|-----------------------|------------------------|-------------|---------------------------|------------------|-------|-------|-------|-------|-------------------------------|----------------|----------------------------|
| | | | | | | (incl. reserves) (koz) | 2011E | 2012E | 2013E | 2014E | 2015E | | | |
| A1 Minerals | AAM AU | 7 | n.a. | 6 | n.a. | 1,328 | 30 | 30 | 30 | 30 | 30 | 28 | 64% | n.a. |
| Agnico Eagle | AEM CN | 10,414 | 415 | 257 | 24 | 42,465 | 1,150 | 1,300 | 1,400 | 1,500 | 1,500 | 512 | 9% | 14 |
| Alacer Gold | AQG AU | 2,701 | 863 | 223 | 18 | 12,130 | 410 | 510 | 580 | 610 | 598 | 328 | 17% | 5 |
| Alamos Gold | AGI CN | 1,794 | n.a. | n.a. | 24 | n.a. | 160 | 160 | 160 | 160 | 160 | -11 | -1% | n.a. |
| Allied Gold | ALD AU | 696 | 216 | 89 | 25 | 8,300 | 220 | 220 | 240 | 240 | 370 | 306 | 42% | 9 |
| Allied Nevada | ANV US | 2,767 | 252 | 119 | n.a. | 20,726 | 130 | 270 | 280 | 310 | 310 | 210 | 25% | 8 |
| Ampella Mining | AMX AU | 475 | n.a. | 192 | n.a. | 2,240 | 0 | 0 | 0 | 100 | 200 | 200 | 100% | n.a. |
| Angel Mining | ANGM LN | 25 | n.a. | n.a. | n.a. | n.a. | 35 | 35 | 35 | 35 | 35 | 0 | 0% | n.a. |
| Anglo Gold Ashanti | AU US | 16,469 | 230 | 75 | 9 | 220,000 | 4,415 | 4,651 | 4,651 | 4,651 | 4,651 | 131 | 1% | 15 |
| Apex Minerals | AXM AU | 41 | 98 | 26 | n.a. | 2,200 | 59 | 59 | 59 | 59 | 59 | 0 | 0% | 10 |
| Archipelago Resources | AR/ LN | 589 | n.a. | 315 | n.a. | 1,750 | 120 | 160 | 160 | 160 | 160 | 160 | 7% | n.a. |
| Banro | BAA US | 643 | 121 | 73 | n.a. | 7,530 | 40 | 140 | 210 | 300 | 410 | 410 | 79% | 11 |
| Barrick | ABX US | 43,535 | 249 | 188 | 10 | 253,102 | 7,845 | 8,038 | 8,355 | 8,669 | 8,593 | 823 | 2% | 16 |
| Brigus Gold | BRD US | 270 | 159 | 102 | 37 | 3,034 | 82 | 104 | 104 | 104 | 104 | 37 | 9% | 19 |
| Buenaventura | BVN US | 10,287 | 681 | 344 | 10 | 29,901 | 1,164 | 1,180 | 996 | 903 | 857 | -239 | -5% | 13 |
| Catalpa Resources | CAH AU | 323 | 352 | 160 | 25 | 2,200 | 95 | 110 | 126 | 133 | 146 | 74 | 15% | 7 |
| Centamin Egypt | CEY LN | 2,093 | 214 | 134 | 11 | 14,490 | 270 | 300 | 350 | 400 | 500 | 350 | 27% | 18 |
| Centerra | CG CN | 3,707 | 392 | 195 | 10 | 16,475 | 630 | 630 | 630 | 630 | 630 | -49 | -1% | 13 |
| CGA Mining | CGX AU | 865 | 280 | 108 | 11 | 7,770 | 170 | 200 | 200 | 200 | 200 | 50 | 6% | 15 |
| Chenzhou Mining | 002155 CH | 2,676 | n.a. | 1,659 | 29 | 1,608 | 81 | 81 | 81 | 81 | 81 | 0 | 0% | n.a. |
| China Gold International | 2099 HK | 1,659 | 539 | 128 | 16 | 12,597 | 147 | 147 | 147 | 147 | 147 | 32 | 5% | 20 |
| Cluff Gold | CLF LN | 207 | 484 | 52 | n.a. | 3,612 | 90 | 90 | 90 | 140 | 295 | 201 | 26% | 1 |
| Coeur d'Alene | CDE US | 2,129 | 252 | 139 | 9 | 16,308 | 250 | 269 | 269 | 269 | 269 | 112 | 11% | 9 |
| Colossus Minerals | CSI CN | 808 | n.a. | n.a. | n.a. | n.a. | 0 | 0 | 0 | 0 | 113 | 113 | n.a. | n.a. |
| Continental Gold | CNL CN | 867 | n.a. | n.a. | n.a. | n.a. | 0 | 0 | 0 | 50 | 100 | 100 | n.a. | n.a. |
| Crescent Gold | CRE AU | 59 | 121 | 26 | n.a. | 2,075 | 100 | 110 | 120 | 120 | 140 | 40 | 7% | 3 |
| Detour Gold | DGC CN | 2,510 | 129 | 93 | n.a. | 20,515 | 0 | 0 | 200 | 500 | 600 | 600 | 73% | 25 |
| Dundee Precious Metal | DPM CN | 973 | n.a. | n.a. | 12 | n.a. | 129 | 169 | 169 | 169 | 169 | 75 | 12% | n.a. |
| Eldorado | EGO US | 7,746 | 500 | 284 | 22 | 26,896 | 750 | 838 | 1,000 | 1,388 | 1,400 | 767 | 17% | 11 |
| EnviroGold | EVG AU | 95 | n.a. | n.a. | n.a. | n.a. | 0 | 90 | 115 | 165 | 165 | 165 | 22% | n.a. |
| European Gold | EGU CN | 2,162 | 115 | 100 | n.a. | 21,000 | 0 | 0 | 206 | 317 | 465 | 465 | 50% | 21 |
| Exeter Resources | XRA US | 420 | n.a. | 7 | n.a. | 47,132 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Extorre | XG CN | 1,019 | n.a. | 970 | n.a. | 1,002 | 0 | 20 | 30 | 30 | 30 | 30 | 14% | n.a. |
| Focus Minerals | FML AU | 250 | n.a. | 120 | 12 | 2,071 | 100 | 130 | 130 | 130 | 130 | 53 | 11% | n.a. |
| Freeport-McMoRan | FCX US | 46,352 | 106 | n.a. | 8 | n.a. | 1,350 | 1,400 | 1,700 | 1,800 | 1,800 | -63 | -1% | 21 |
| Gabriel Resources | GBU CN | 2,472 | 206 | 162 | n.a. | 14,600 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Gold Resources | GORO US | 1,275 | n.a. | 1,996 | 19 | 620 | 90 | 155 | 200 | 200 | 200 | 190 | 82% | n.a. |

Source: Companies, Bloomberg, Standard Chartered Research estimates



Fig 73: Comp table of gold producers (ranked by alphabetical order)

| Company | Ticker | Market cap US\$m | EV/Reserve US\$/oz | EV/Resource US\$/oz | P/E 2011 | Resources | Production (koz) | | | | | Total 5yr vol growth (koz) | 5-year CAGR | Mine life by reserve yr |
|---------------------------|----------|---------------------|-----------------------|------------------------|-------------|---------------------------|------------------|-------|-------|-------|-------|-------------------------------|----------------|----------------------------|
| | | | | | | (incl. reserves) (koz) | 2011E | 2012E | 2013E | 2014E | 2015E | | | |
| Goldcorp | GG US | 38,035 | 348 | 234 | 20 | 161,005 | 2,800 | 3,184 | 3,418 | 3,748 | 3,748 | 1,198 | 8% | 13 |
| Golden Star | GSS US | 631 | 135 | 84 | 21 | 7,396 | 345 | 345 | 345 | 345 | 255 | -100 | -6% | 18 |
| Goldfields | GFI SJ | 10,508 | 154 | 46 | 11 | 254,593 | 3,841 | 3,841 | 3,841 | 4,591 | 4,641 | 800 | 4% | 16 |
| Great Basin Gold | GBG US | 859 | 1,034 | 562 | 21 | 1,794 | 220 | 330 | 330 | 330 | 330 | 242 | 30% | 3 |
| G-Resources | 1051 HK | 1,229 | 248 | 118 | n.a. | 8,381 | 62 | 250 | 250 | 250 | 250 | 250 | 42% | 12 |
| Harmony Gold | HAR SJ | 5,617 | 111 | 28 | 33 | 208,745 | 1,722 | 1,851 | 1,980 | 2,109 | 2,187 | 759 | 9% | 22 |
| Hecla Mining | HL US | 2,060 | 241 | 95 | 12 | 18,414 | 69 | 69 | 69 | 69 | 69 | 0 | 0% | 11 |
| High River Gold | HRG CN | 963 | 317 | 135 | n.a. | 6,400 | 345 | 375 | 320 | 310 | 310 | -25 | -2% | 9 |
| Hochschild | HOC LN | 2,605 | 820 | 261 | 11 | 9,755 | 144 | 126 | 98 | 63 | 45 | -100 | -21% | 3 |
| Imgold | IMG CN | 7,649 | 497 | 251 | 16 | 28,741 | 1,150 | 1,123 | 1,359 | 1,359 | 1,359 | 392 | 7% | 12 |
| Integra Mining | IGR AU | 377 | 1,361 | 163 | 33 | 2,500 | 90 | 100 | 110 | 120 | 120 | 90 | 32% | 3 |
| International Minerals | IMZ CN | 952 | 929 | 63 | 22 | 14,800 | 14 | 14 | 14 | 54 | 54 | 40 | 30% | n.a. |
| Jaguar Mining | JAG US | 386 | 130 | 73 | 15 | 7,438 | 200 | 230 | 410 | 457 | 437 | 299 | 26% | 10 |
| Kingsgate | KCN AU | 1,170 | 511 | 214 | 19 | 5,602 | 150 | 250 | 350 | 350 | 330 | 200 | 20% | 7 |
| Kinross | KGC US | 17,602 | 242 | 151 | 22 | 111,235 | 2,834 | 2,960 | 3,083 | 3,633 | 4,243 | 1,909 | 13% | 15 |
| La Mancha Resources | LMA CN | 325 | 348 | 116 | 9 | 2,295 | 128 | 128 | 128 | 128 | 126 | 4 | 1% | 6 |
| Lake Shore Gold | LSG CN | 1,228 | 1,421 | 385 | 34 | 3,000 | 125 | 125 | 130 | 140 | 140 | 97 | 26% | 6 |
| Lapland Goldminers | GOLD SS | 40 | n.a. | n.a. | n.a. | n.a. | 24 | 24 | 24 | 24 | 24 | 0 | 0% | n.a. |
| Lingbao Gold | 3330 HK | 567 | n.a. | 153 | 11 | 5,015 | 145 | 177 | 193 | 193 | 193 | 68 | 9% | n.a. |
| Medusa Mining | MML AU | 1,579 | 3,030 | 711 | 15 | 2,151 | 102 | 125 | 130 | 200 | 400 | 310 | 35% | 1 |
| Minefinders | MFL CN | 994 | 138 | 89 | 13 | 10,040 | 67 | 70 | 80 | 90 | 250 | 190 | 33% | 11 |
| Mineral Deposits | MDM CN | 414 | n.a. | n.a. | 5 | n.a. | 172 | 172 | 172 | 172 | 172 | 0 | 0% | n.a. |
| Minerals and Metals Group | 1208 HK | 3,880 | 268 | 61 | 6 | 75,510 | 175 | 175 | 175 | 175 | 175 | 0 | 0% | 3 |
| Mundo Minerals Limited | MUN AU | 30 | n.a. | n.a. | 3 | n.a. | 25 | 25 | 25 | 43 | 43 | 18 | 11% | n.a. |
| Navigator Resources | NAV AU | 61 | 128 | 65 | n.a. | 946 | 98 | 100 | 100 | 100 | 83 | 28 | 8% | 6 |
| New Dawn Mining | ND CN | 54 | 232 | 24 | n.a. | 2,111 | 23 | 40 | 55 | 100 | 100 | 85 | 46% | 2 |
| New Gold | NGD CN | 3,690 | 180 | 125 | 21 | 27,238 | 390 | 410 | 475 | 475 | 475 | 92 | 4% | 18 |
| Newcrest | NCM AU | 30,247 | 290 | 146 | 24 | 209,526 | 2,915 | 3,115 | 3,365 | 3,465 | 3,465 | 697 | 5% | 14 |
| Newmont | NEM US | 25,726 | 231 | 162 | 12 | 172,726 | 5,280 | 5,280 | 5,113 | 5,544 | 5,462 | 70 | 0% | 17 |
| Noble Minerals | NMG AU | 241 | 394 | 119 | n.a. | 2,000 | 40 | 150 | 225 | 300 | 300 | 300 | 65% | 2 |
| Norseman Gold | NGX AU | 58 | 141 | 15 | n.a. | 3,700 | 80 | 80 | 80 | 80 | 80 | 0 | 0% | 5 |
| North American Palladium | PAL US | 606 | n.a. | n.a. | n.a. | n.a. | 33 | 61 | 50 | 44 | 41 | 23 | 18% | n.a. |
| Northern Star Resources | NST AU | 156 | n.a. | n.a. | 8 | n.a. | 75 | 75 | 75 | 75 | 75 | 5 | 1% | n.a. |
| Norton Gold Fields | NGF AU | 105 | n.a. | 30 | n.a. | 5,826 | 140 | 170 | 170 | 170 | 175 | 35 | 5% | n.a. |
| NovaGold | NG US | 2,269 | 152 | 41 | n.a. | 62,771 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| OceanaGold | OGC AU | 642 | 180 | 68 | 10 | 9,470 | 290 | 342 | 343 | 344 | 345 | 76 | 5% | 10 |
| Osisko Mining | OSK CN | 5,458 | 616 | 342 | 29 | 16,140 | 300 | 688 | 712 | 695 | 1,004 | 1,004 | 35% | 9 |
| OZ Minerals | OZLDA AU | 4,682 | 2,053 | 799 | 11 | 4,100 | 196 | 196 | 196 | 196 | 196 | 0 | 0% | 8 |
| Pan American Silver | PAA CN | 3,210 | 4,155 | 1,066 | 10 | 2,648 | 64 | 64 | 64 | 64 | 64 | 0 | 0% | 11 |

Source: Companies, Bloomberg, Standard Chartered Research estimates



Fig 73: Comp table of gold producers (ranked by alphabetical order)

| Company | Ticker | Market cap US\$m | EV/Reserve US\$/oz | EV/Resource US\$/oz | P/E 2011 | Resources | Production (koz) | | | | | Total 5yr vol growth (koz) | 5-year CAGR | Mine life by reserve yr |
|---------------------------|-----------|---------------------|-----------------------|------------------------|-------------|---------------------------|------------------|-------|-------|-------|-------|-------------------------------|----------------|----------------------------|
| | | | | | | (incl. reserves) (koz) | 2011E | 2012E | 2013E | 2014E | 2015E | | | |
| Perseus Mining | PRU AU | 1,058 | 350 | 134 | n.a. | 7,300 | 200 | 250 | 478 | 462 | 462 | 462 | 23% | 6 |
| Petaquilla Minerals | PTQ CN | 121 | 234 | 137 | n.a. | 911 | 40 | 50 | 50 | 50 | 50 | 25 | 15% | 11 |
| Petropavlovsk | POG LN | 2,172 | 86 | 42 | 8 | 62,057 | 650 | 888 | 961 | 1,047 | 1,012 | 506 | 15% | 9 |
| Philex Mining Corporation | PX PM | 2,171 | 1,340 | 114 | 20 | 18,229 | 129 | 120 | 120 | 142 | 209 | 94 | 13% | 3 |
| Polymetal | PMTL RU | 6,949 | 724 | 479 | 15 | 15,932 | 1,150 | 1,230 | 1,203 | 1,137 | 1,058 | 198 | 4% | 10 |
| Polyus Gold | PLZL RX | 13,324 | 120 | 119 | 20 | 110,215 | 1,750 | 1,770 | 2,520 | 2,870 | 2,720 | 1,334 | 14% | 40 |
| PT Antam (Persero) Tbk | ANTM IJ | 2,372 | 1,749 | 368 | 11 | 5,488 | 122 | 122 | 122 | 122 | 122 | 33 | 7% | 9 |
| Ramelius Resources | RMS AU | 362 | 595 | 81 | 6 | 3,475 | 90 | 140 | 180 | 230 | 230 | 170 | 31% | 2 |
| Randgold | RRS LN | 7,083 | 414 | 155 | 20 | 43,720 | 748 | 787 | 725 | 705 | 705 | 265 | 10% | 23 |
| Range River Gold | RNG AU | n.a. | n.a. | 35 | n.a. | 547 | 21 | 21 | 21 | 21 | 21 | -19 | -12% | n.a. |
| Real Gold | 246 HK | 1,034 | 103 | 67 | 6 | 5,997 | 136 | 136 | 152 | 166 | 224 | 88 | 10% | 17 |
| Royal Gold | RGLD US | 3,136 | 490 | n.a. | 44 | n.a. | 90 | 120 | 210 | 210 | 210 | 162 | 34% | 23 |
| Rusoro Mining | RML CN | 119 | 50 | 7 | n.a. | 17,535 | 150 | 150 | 150 | 150 | 150 | 40 | 6% | 16 |
| San Gold | SGR CN | 994 | 1,213 | 354 | n.a. | 2,627 | 80 | 120 | 180 | 180 | 180 | 140 | 35% | 4 |
| Saracen Mineral | SAR AU | 309 | 271 | 90 | 7 | 3,000 | 120 | 130 | 140 | 150 | 160 | 50 | 8% | 6 |
| Semafo | SMF CN | 2,069 | 671 | 199 | 20 | 9,447 | 280 | 280 | 310 | 330 | 380 | 119 | 8% | 7 |
| Shandong Gold | 600547 CH | 9,946 | 1,013 | n.a. | 35 | n.a. | 685 | 756 | 756 | 756 | 756 | 131 | 4% | 14 |
| Shandong Humon Smelting | 002237 CH | 1,179 | 1,819 | n.a. | 23 | n.a. | 55 | 55 | 55 | 55 | 55 | 0 | 0% | 15 |
| Silverlake Resources | SLR AU | 316 | n.a. | 116 | 14 | 2,536 | 80 | 170 | 260 | 280 | 300 | 250 | 43% | n.a. |
| Sino Prosper | 766 HK | 248 | n.a. | 219 | 49 | 995 | 5 | 19 | 24 | 31 | 31 | 26 | 44% | n.a. |
| St Barbara | SBM AU | 636 | 188 | 72 | 10 | 7,651 | 262 | 312 | 312 | 312 | 251 | 20 | 2% | 12 |
| Tanami Gold | TAM AU | 230 | n.a. | 112 | 25 | 2,030 | 50 | 50 | 50 | 50 | 50 | 10 | 5% | n.a. |
| Troy Resources | TRY AU | 342 | 580 | 224 | 9 | 1,561 | 122 | 130 | 114 | 105 | 120 | 58 | 14% | 5 |
| Unity Mining | UML AU | 54 | 59 | 26 | 33 | 203 | 42 | 42 | 21 | 11 | 5 | -37 | -34% | 17 |
| Westgold | WGR AU | 111 | 170 | 35 | n.a. | 2,994 | 0 | 0 | 0 | 120 | 178 | 178 | n.a. | 3 |
| Yamana | AUY US | 8,566 | 148 | 101 | 12 | 85,172 | 1,104 | 1,298 | 1,651 | 1,651 | 1,651 | 605 | 10% | 11 |
| Zhaojin Mining | 1818 HK | 6,291 | 667 | 339 | 26 | 15,941 | 403 | 453 | 499 | 512 | 530 | 203 | 10% | 15 |
| Zhongjin Gold | 600489 CH | 7,542 | 479 | n.a. | 27 | n.a. | 707 | 804 | 804 | 804 | 804 | 161 | 5% | 17 |
| Zijin | 2899 HK | 14,631 | 629 | 61 | 12 | 150,007 | 943 | 993 | 993 | 993 | 993 | 56 | 1% | 15 |
| Sector Average | | | 529 | 213 | 18 | | | | | | | Total: 20,580 | | |

Source: Companies, Bloomberg, Standard Chartered Research estimates



Appendix 2: Details of gold mines (ranked by alphabetical order)

Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|--------------------|------------------------------------|------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| A1 Minerals | BrightStar | Australia | n.a. | 1,328 | n.a | n.a | n.a | 3 | 30 | 30 | 30 | 30 | 30 | 28 |
| Agnico Eagle | Creston Mascota, near Pinos Altos | Mexico | n.a. | n.a | 2.3 | 439 | n.a | 0 | 31 | 31 | 31 | 31 | 31 | 31 |
| Agnico Eagle | Goldex | Canada | 1,600 | 3,500 | 1.8 | 344 | n.a | 164 | 184 | 195 | 210 | 230 | 230 | 66 |
| Agnico Eagle | Goldex, expansion | Canada | 1,566 | n.a | 1.6 | 335 | n.a | 0 | 20 | 20 | 20 | 20 | 20 | 20 |
| Agnico Eagle | Kittila | Finland | 4,880 | 6,780 | 4.6 | 657 | n.a | 147 | 150 | 150 | 150 | 150 | 150 | 3 |
| Agnico Eagle | Lapa | Canada | 677 | 977 | 7.4 | 529 | n.a | 116 | 120 | 145 | 160 | 176 | 176 | 60 |
| Agnico Eagle | LaRonde | Canada | 4,800 | 6,600 | 4.3 | 220 | n.a | 180 | 184 | 184 | 184 | 184 | 184 | 4 |
| Agnico Eagle | Meadowbank | Canada | 3,486 | 5,586 | 3.2 | 693 | n.a | 266 | 362 | 362 | 362 | 365 | 365 | 99 |
| Agnico Eagle | Pinos Altos | Mexico | 3,271 | 4,971 | 2.3 | 425 | n.a | 151 | 168 | 168 | 168 | 180 | 180 | 29 |
| Alacer Gold | Copler Leachable | Turkey | 2,169 | 6,043 | 1.5 | 483 | n.a | 10 | 130 | 180 | 190 | 170 | 160 | 150 |
| Alacer Gold | Copler Sulfide potential | Turkey | 2,400 | n.a. | 1.5 | 430 | n.a | 0 | 0 | 0 | 0 | 50 | 200 | 200 |
| Alacer Gold | Higginsville* | Australia | 853 | 1,572 | 4.4 | 676 | n.a | 160 | 180 | 180 | 180 | 180 | 133 | -27 |
| Alacer Gold | South Kalgoorlie* | Australia | 106 | 4,515 | 2.2 | 993 | n.a | 100 | 100 | 150 | 210 | 210 | 105 | 5 |
| Alamos Gold | Mulatos | Mexico | n.a. | n.a. | n.a | n.a | 327 | 171 | 160 | 160 | 160 | 160 | 160 | -11 |
| Allied Gold | Gold Ridge | Solomon Islands | 1,280 | 2,090 | 1.7 | 1,000 | n.a | 0 | 120 | 120 | 120 | 120 | 120 | 120 |
| Allied Gold | Simberi | Papua New Guinea | 2,150 | 6,220 | 1.4 | 650 | n.a | 64 | 100 | 100 | 120 | 120 | 250 | 186 |
| Allied Nevada | Hycroft | USA | 2,400 | 10,100 | 0.4 | 400 | n.a | 100 | 130 | 270 | 280 | 310 | 310 | 210 |
| Ampella Mining | Batie West | Burkina Faso | n.a. | 2,200 | 1.6 | n.a | n.a | 0 | 0 | 0 | 0 | 50 | 100 | 100 |
| Angel Mining | Nalunaq | Greenland | n.a. | n.a. | n.a | n.a | n.a | 35 | 35 | 35 | 35 | 35 | 35 | 0 |
| Anglo Gold Ashanti | AngloGold Ashanti Brasil Mineracao | Brazil | 2,180 | 10,880 | 6.6 | 407 | n.a | 338 | 338 | 350 | 350 | 350 | 350 | 12 |
| Anglo Gold Ashanti | Cerro Vanguardia | Argentina | 2,032 | 4,195 | 3.2 | 366 | n.a | 209 | 211 | 216 | 216 | 216 | 216 | 8 |
| Anglo Gold Ashanti | Cripple Creek & Victor | USA | 4,290 | 13,740 | 0.8 | 493 | n.a | 233 | 233 | 250 | 250 | 250 | 250 | 17 |
| Anglo Gold Ashanti | Geita | Tanzania | 4,210 | 11,450 | 3.2 | 777 | n.a | 357 | 360 | 380 | 380 | 380 | 380 | 23 |
| Anglo Gold Ashanti | Great Noligwa | South Africa | 1,600 | 6,940 | n.a | 884 | n.a | 133 | 133 | 140 | 140 | 140 | 140 | 7 |
| Anglo Gold Ashanti | Iduapriem | Ghana | 2,400 | 4,600 | 1.4 | 666 | n.a | 185 | 185 | 195 | 195 | 195 | 195 | 10 |
| Anglo Gold Ashanti | Kopanang | South Africa | 3,110 | 9,490 | 6.6 | 613 | n.a | 305 | 305 | 310 | 310 | 310 | 310 | 5 |
| Anglo Gold Ashanti | Moab Khotsonq | South Africa | 7,320 | 18,240 | 12.5 | 588 | n.a | 292 | 292 | 300 | 300 | 300 | 300 | 8 |
| Anglo Gold Ashanti | Mponeng | South Africa | 12,720 | 49,830 | 9.8 | 453 | n.a | 532 | 560 | 580 | 580 | 580 | 580 | 48 |
| Anglo Gold Ashanti | Navachab | Namibia | 1,630 | 3,730 | 1.3 | 727 | n.a | 87 | 87 | 87 | 87 | 87 | 87 | 0 |
| Anglo Gold Ashanti | Obuasi | Ghana | 9,650 | 29,530 | 7.1 | 744 | n.a | 316 | 316 | 350 | 350 | 350 | 350 | 34 |
| Anglo Gold Ashanti | Savuka | South Africa | 690 | 3,840 | 6.2 | 1,100 | n.a | 22 | 30 | 50 | 50 | 50 | 50 | 28 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed. The data in this table are based on full company guidance numbers, without applying any discounts
Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|----------------------------|-------------------|------------------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Anglo Gold Ashanti | Serra Grande | Brazil | 785 | 1,871 | 3.7 | 481 | n.a | 150 | 154 | 154 | 154 | 154 | 154 | 4 |
| Anglo Gold Ashanti | Siguiri | Guinea | 3,612 | 7,753 | 0.7 | 643 | n.a | 322 | 322 | 329 | 329 | 329 | 329 | 7 |
| Anglo Gold Ashanti | Sunrise Dam* | Australia | 1,730 | 3,620 | 3.1 | 957 | n.a | 396 | 400 | 430 | 430 | 430 | 215 | -181 |
| Anglo Gold Ashanti | Tau Lekoa | South Africa | 800 | 6,200 | n.a | 921 | n.a | 64 | 64 | 64 | 64 | 64 | 64 | 0 |
| Anglo Gold Ashanti | TauTona | South Africa | 2,730 | 6,200 | 9.1 | 700 | n.a | 258 | 268 | 290 | 290 | 290 | 290 | 32 |
| Anglo Gold Ashanti | West Wits Surface | South Africa | 1,740 | 4,550 | 0.5 | 450 | n.a | 176 | 180 | 200 | 200 | 200 | 200 | 24 |
| Anglo Gold Ashanti/lamgold | Sadiola | Mali | 5,602 | 9,171 | 1.9 | 650 | n.a | 288 | 288 | 288 | 288 | 288 | 288 | 0 |
| Apex Minerals | Wiluna | Australia | 572 | 2,200 | 5.0 | n.a | n.a | 59 | 59 | 59 | 59 | 59 | 59 | 0 |
| Archipelago Resources | Toka Tindung | Indonesia | 1,100 | 1,750 | 3.7 | 425 | n.a | 0 | 120 | 160 | 160 | 160 | 160 | 160 |
| Atna Resources | Briggs | USA | 201 | 875 | 0.6 | 1,000 | n.a | 0 | 40 | 40 | 40 | 55 | 20 | 20 |
| Avocet | Inata | Burkina Faso | 1,202 | 2,665 | 2.1 | 531 | n.a | 153 | 183 | 183 | 183 | 183 | 183 | 30 |
| Avocet | North Lanut* | Indonesia | 229 | 2,500 | 1.5 | 674 | n.a | 59 | 59 | 59 | 59 | 51 | 25 | -34 |
| Avocet | Penjom | Malaysia | 388 | 1,281 | 2.3 | 944 | n.a | 51 | 48 | 48 | 48 | 48 | 48 | -3 |
| Banro | Namoya | Democratic Republic of Congo | n.a. | 1,681 | 2.2 | n.a | n.a | 0 | 0 | 0 | 60 | 120 | 120 | 120 |
| Banro | Twangiza | Democratic Republic of Congo | 4,540 | 6,000 | 1.7 | n.a | n.a | 0 | 40 | 140 | 150 | 180 | 290 | 290 |
| Barrick | Bald Mountain | USA | 4,489 | 5,667 | 0.6 | 768 | 1,038 | 59 | 125 | 214 | 226 | 226 | 226 | 167 |
| Barrick | Bulyanhulu | Tanzania | 8,147 | 12,747 | 10.6 | 584 | 697 | 208 | 299 | 319 | 338 | 338 | 338 | 130 |
| Barrick | Buzwagi | Tanzania | 3,401 | 4,093 | 1.5 | 667 | 922 | 151 | 151 | 151 | 151 | 151 | 151 | 0 |
| Barrick | Cortez | USA | 14,495 | 23,779 | 1.4 | 271 | 489 | 1,141 | 1,160 | 1,160 | 1,160 | 1,160 | 1,160 | 19 |
| Barrick | Cowal | Australia | 2,697 | 3,578 | 1.1 | 461 | 648 | 298 | 298 | 298 | 298 | 298 | 298 | 0 |
| Barrick | Golden Sunlight | USA | 508 | 653 | 1.7 | 581 | n.a | 0 | 28 | 28 | 28 | 28 | 28 | 28 |
| Barrick | Goldstrike | USA | 12,614 | 15,802 | 5.8 | 530 | 614 | 1,239 | 1,239 | 1,239 | 1,239 | 1,239 | 1,239 | 0 |
| Barrick | Hemlo | Canada | 1,325 | 1,504 | 2.3 | 742 | 952 | 242 | 242 | 242 | 242 | 242 | 242 | 0 |
| Barrick | Kanowna* | Australia | 1,233 | 2,031 | 4.9 | 642 | 822 | 251 | 251 | 251 | 251 | 251 | 229 | -22 |
| Barrick | Lagunas Norte | Peru | 6,618 | 7,467 | 1.2 | 282 | 338 | 800 | 730 | 730 | 730 | 730 | 730 | -70 |
| Barrick | North Mara | Tanzania | 2,949 | 3,810 | 2.9 | 760 | 930 | 171 | 171 | 171 | 171 | 171 | 171 | 0 |
| Barrick | Pascua-Lama | Argentina | 18,000 | 25,300 | 1.3 | n.a | n.a | 0 | 0 | 0 | 375 | 750 | 750 | 750 |
| Barrick | Pierina* | Peru | 648 | 756 | 0.4 | 797 | 902 | 191 | 191 | 191 | 191 | 96 | 0 | -191 |
| Barrick | Plutonic | Australia | 771 | 2,766 | 6.3 | 849 | 989 | 136 | 136 | 136 | 136 | 136 | 136 | 0 |
| Barrick | Porgera | Papua New Guinea | 7,823 | 10,655 | 2.8 | 582 | 669 | 546 | 546 | 546 | 546 | 546 | 546 | 0 |
| Barrick | Ruby Hill | USA | 702 | 1,216 | 2.0 | 515 | 627 | 81 | 81 | 81 | 81 | 81 | 81 | 0 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed. The data in this table are based on full company guidance numbers, without applying any discounts
Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|-----------------------|---|---------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Barrick | Tulawaka* | Tanzania | 133 | 179 | 5.8 | 738 | 940 | 49 | 49 | 49 | 36 | 18 | 9 | -40 |
| Barrick | Turquoise Ridge | USA | 5,429 | 6,423 | 14.2 | 526 | 617 | 165 | 251 | 331 | 351 | 351 | 351 | 185 |
| Barrick | Veladero | Argentina | 11,291 | 12,430 | 1.4 | 312 | 457 | 1,121 | 1,121 | 1,121 | 1,121 | 1,121 | 1,121 | 0 |
| Barrick | Yilgarn South (Darlot, Granny Smith, Lawlers) | Australia | 1,372 | 3,976 | 4.8 | 862 | 1,009 | 314 | 314 | 314 | 314 | 314 | 116 | -198 |
| Barrick/ Kinross | Round Mountain | USA | 2,932 | 4,810 | 0.6 | 787 | 917 | 369 | 380 | 428 | 428 | 428 | 428 | 59 |
| Barrick/ Newmont | Kalgoorlie | Australia | 8,410 | 9,134 | 1.6 | 533 | 596 | 754 | 754 | 754 | 754 | 754 | 754 | 0 |
| Brigus Gold | Black Fox | Canada | 906 | 1,031 | 4.2 | 589 | n.a | 68 | 82 | 104 | 104 | 104 | 104 | 37 |
| Buenaventura | Antapite* | Peru | 12 | 31 | 6.9 | 761 | n.a | 36 | 34 | 0 | 0 | 0 | 0 | -36 |
| Buenaventura | La Zanja | Peru | 676 | 792 | 0.8 | 339 | n.a | 44 | 100 | 100 | 100 | 100 | 100 | 56 |
| Buenaventura | Orcopampa* | Peru | 711 | 1,308 | 19.4 | 349 | n.a | 320 | 310 | 310 | 155 | 78 | 39 | -281 |
| Buenaventura | Poracota* | Peru | 53 | 166 | 9.0 | 919 | n.a | 59 | 59 | 59 | 30 | 15 | 7 | -52 |
| Buenaventura | Tantahuatay | Peru | 659 | 4,859 | 0.7 | 400 | n.a | 0 | 50 | 100 | 100 | 100 | 100 | 100 |
| Catalpa Resources | Edna May | Australia | 1,000 | 1,700 | 1.0 | 997 | 850 | 41 | 65 | 80 | 100 | 120 | 140 | 99 |
| Centamin Egypt | Sukari | Egypt | 9,100 | 14,490 | 1.7 | 527 | n.a | 150 | 270 | 300 | 350 | 400 | 500 | 350 |
| Centerra | Boroo | Mongolia | 392 | 862 | 0.9 | 640 | n.a | 111 | 50 | 50 | 50 | 50 | 50 | -61 |
| Centerra | Kumtor | the Kyrgyz Republic | 6,300 | 13,188 | 2.1 | 450 | n.a | 568 | 580 | 580 | 580 | 580 | 580 | 12 |
| CGA Mining | Masbate | Philippines | 3,000 | 7,770 | n.a | n.a | 568 | 150 | 170 | 200 | 200 | 200 | 200 | 50 |
| Chenzhou Mining | Chenzhou (all mines) | China | n.a. | 1,608 | n.a. | n.a | n.a | 81 | 81 | 81 | 81 | 81 | 81 | 0 |
| China Gold Group | China Gold Group (all mines) | China | 39,900 | 39,900 | n.a. | n.a | n.a | 386 | 386 | 386 | 386 | 386 | 386 | 0 |
| China Gold Intl | Changshan hao | China | 2,260 | 4,990 | n.a | n.a | n.a | 115 | 115 | 115 | 115 | 115 | 115 | 0 |
| Cluff Gold | Angovia* | Cote d'Ivoire | 99 | 554 | 1.3 | 837 | n.a | 22 | 22 | 22 | 22 | 22 | 28 | 6 |
| Cluff Gold | Baomahun | Sierra Leone | n.a | 2,450 | 2.9 | n.a | n.a | 0 | 0 | 0 | 0 | 50 | 200 | 200 |
| Cluff Gold | Kalsaka* | Burkina Faso | 382 | 850 | 1.7 | 672 | n.a | 95 | 90 | 90 | 90 | 90 | 90 | -5 |
| Coeur d'Alene | Kensington | USA | 1,409 | 1,887 | 8.4 | n.a | n.a | 43 | 112 | 112 | 112 | 112 | 112 | 69 |
| Coeur d'Alene | Martha* | Argentina | 1 | 2 | 1.2 | n.a | n.a | 2 | 2 | 1 | 0 | 0 | 0 | -2 |
| Coeur d'Alene | Palmarejo | Mexico | 870 | 1,061 | 1.9 | n.a | n.a | 102 | 100 | 120 | 120 | 120 | 120 | 18 |
| Coeur d'Alene | Rochester | Nevada | 247 | 955 | 0.2 | n.a | n.a | 10 | 35 | 35 | 35 | 35 | 35 | 25 |
| Colossus Minerals | Serra Pelada | Brazil | n.a. | n.a. | 1.1-638 | n.a | n.a | 0 | 0 | 0 | 0 | 0 | 150 | 150 |
| Continental Gold | Burtica | Colombia | n.a. | n.a. | 446 | n.a | n.a | 0 | 0 | 0 | 0 | 50 | 100 | 100 |
| Crescent Gold | Laverton | Australia | 445 | 2,075 | n.a | n.a | n.a | 100 | 100 | 110 | 120 | 120 | 140 | 40 |
| Detour Gold | Detour Lake | Canada | 14,860 | 20,515 | 1.0 | 437 | n.a | 0 | 0 | 0 | 200 | 500 | 600 | 600 |
| Dundee Precious Metal | Chelopech | Bulgaria | 2,600 | 3,770 | 3.9 | 379 | 210 | 66 | 100 | 140 | 140 | 140 | 140 | 75 |
| Dundee Precious Metal | Deno Gold | Armenia | n.a. | n.a. | n.a | n.a | n.a | 29 | 29 | 29 | 29 | 29 | 29 | 0 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed. The data in this table are based on full company guidance numbers, without applying any discounts
Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|-------------------|-------------------|--------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Eldorado | Eastern Dragon | China | 786 | 897 | 8.4 | 40-45 | n.a | 0 | 24 | 74 | 74 | 74 | 84 | 84 |
| Eldorado | Efemcukuru | Turkey | 1,506 | 2,052 | n.a | 300 | n.a | 0 | 70 | 80 | 150 | 300 | 300 | 300 |
| Eldorado | Efremcukuru | Turkey | 1,506 | 2,052 | 9.1 | 290 | n.a | 0 | 75 | 100 | 140 | 150 | 150 | 150 |
| Eldorado | Jinfeng | China | 3,941 | 6,102 | 5.2 | 425 | n.a | 222 | 226 | 244 | 244 | 244 | 244 | 22 |
| Eldorado | Kisladag | Turkey | 7,794 | 14,889 | 0.9 | 329 | n.a | 275 | 280 | 280 | 280 | 280 | 280 | 5 |
| Eldorado | Perama Hill | Greece | 966 | 1,915 | 3.2 | 278 | n.a | 0 | 0 | 0 | 110 | 200 | 200 | 200 |
| Eldorado | Tanjianshan | China | 789 | 1,406 | 3.6 | 383 | n.a | 127 | 128 | 128 | 128 | 128 | 128 | 1 |
| Eldorado | White Mountain | China | 832 | 1,251 | 3.7 | 486 | n.a | 65 | 77 | 77 | 77 | 77 | 77 | 11 |
| EnviroGold | Azuay | Ecuador | n.a. | n.a. | 11 | 375 | n.a | 0 | 0 | 25 | 50 | 100 | 100 | 100 |
| EnviroGold | Las Lagunas | Dominican Republic | n.a. | 621 | 3.8 | n.a | n.a | 0 | 0 | 65 | 65 | 65 | 65 | 65 |
| European Gold | Deva Gold | Romania | 2,400 | 2,700 | 2.0 | n.a | n.a | 0 | 0 | 0 | 85 | 170 | 170 | 170 |
| European Gold | Hellas Gold | Greece | 7,500 | 9,100 | 8.0 | n.a | n.a | 0 | 0 | 0 | 121 | 147 | 295 | 295 |
| Extorre | Cerro Moro | Argentina | n.a. | 1,002 | n.a | n.a | n.a | 0 | 0 | 20 | 30 | 30 | 30 | 30 |
| Focus Minerals | The Mount | Australia | n.a. | 371 | n.a | n.a | n.a | 0 | 13 | 30 | 30 | 30 | 30 | 30 |
| Focus Minerals | Tindals | Australia | n.a. | 1,000 | n.a | n.a | n.a | 77 | 87 | 100 | 100 | 100 | 100 | 23 |
| GlobeStar Mining | Cerro de Maimon | Dominican Republic | 136 | n.a. | n.a | n.a | n.a | 16 | 16 | 16 | 16 | 16 | 16 | 0 |
| Gold Resources | El Aguila | Mexico | 619 | n.a. | 6.5 | 217 | n.a | 10 | 90 | 155 | 200 | 200 | 200 | 190 |
| Goldcorp | Cochenour | Canada | n.a. | 2,700 | n.a | 350 | n.a | 0 | 0 | 0 | 0 | 0 | 150 | 150 |
| Goldcorp | El Sauzal* | Mexico | 270 | 270 | 1.8 | 301 | n.a | 155 | 100 | 100 | 100 | 50 | 25 | -130 |
| Goldcorp | Los Filos | Mexico | 5,470 | 9,290 | 0.8 | 423 | n.a | 300 | 408 | 428 | 438 | 438 | 438 | 138 |
| Goldcorp | Marlin | Guatemala | 1,530 | 1,620 | 4.8 | n.a | n.a | 290 | 290 | 290 | 290 | 290 | 290 | 0 |
| Goldcorp | Musselwhite | Canada | 2,100 | 2,950 | 6.3 | 625 | n.a | 260 | 260 | 260 | 260 | 260 | 260 | 0 |
| Goldcorp | Penasquito | Mexico | 18,570 | 18,800 | 0.4 | n.a | n.a | 180 | 300 | 336 | 500 | 500 | 500 | 320 |
| Goldcorp | Porcupine | Canada | 2,800 | 3,640 | 1.5 | 595 | n.a | 266 | 280 | 280 | 280 | 280 | 280 | 14 |
| Goldcorp | Red lake | Canada | 3,400 | 5,140 | 12.6 | 297 | n.a | 703 | 710 | 725 | 750 | 750 | 750 | 47 |
| Goldcorp | Wharf* | USA | 200 | 1,361 | 0.7 | 645 | n.a | 73 | 73 | 73 | 73 | 37 | 18 | -55 |
| Goldcorp/ Barrick | Marigold | USA | 2,399 | 3,560 | 0.6 | 756 | 772 | 137 | 135 | 135 | 135 | 135 | 135 | -2 |
| Goldcorp/ Barrick | Pueblo Viejo | Dominican Republic | 23,658 | 33,117 | 2.6 | 300 | n.a | 0 | 104 | 415 | 965 | 965 | 965 | 965 |
| Golden Star | Bogoso/ Prestea | Ghana | 3,800 | 1,770 | 2.8 | n.a | n.a | 190 | 183 | 183 | 183 | 183 | 183 | -7 |
| Golden Star | Wassa/HBB | Ghana | 800 | 1,026 | 2.3 | 677 | n.a | 203 | 200 | 200 | 200 | 200 | 100 | -103 |
| Goldfields | Agnew | Australia | 1,200 | 4,000 | 7.8 | 539 | n.a | 165 | 165 | 165 | 165 | 165 | 165 | 0 |
| Goldfields | Beatrix | South Africa | 5,700 | 17,100 | 4.9 | 740 | n.a | 392 | 392 | 392 | 392 | 392 | 392 | 0 |
| Goldfields | Cerro Corona mine | Peru | 5,300 | 8,700 | 1.0 | 348 | n.a | 394 | 394 | 394 | 394 | 394 | 394 | 0 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed. The data in this table are based on full company guidance numbers, without applying any discounts
Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|-------------------|------------------------|-----------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Goldfields | Damang | Ghana | 2,100 | 4,700 | 1.6 | 660 | n.a | 228 | 228 | 228 | 228 | 228 | 228 | 0 |
| Goldfields | Driefontein mine | South Africa | 17,200 | 52,000 | 7.8 | 692 | n.a | 710 | 710 | 710 | 710 | 710 | 710 | 0 |
| Goldfields | Kloof mine | South Africa | 9,500 | 77,900 | 6.2 | 768 | n.a | 567 | 567 | 567 | 567 | 567 | 567 | 0 |
| Goldfields | South Deep mine | South Africa | 29,300 | 63,600 | 7.7 | 811 | n.a | 265 | 265 | 265 | 265 | 640 | 1,065 | 800 |
| Goldfields | St Ives | Australia | 2,300 | 6,900 | 2.4 | 710 | n.a | 421 | 421 | 421 | 421 | 421 | 421 | 0 |
| Goldfields | Tarkwa | Ghana | 9,900 | 15,300 | 1.3 | 536 | n.a | 735 | 735 | 735 | 735 | 735 | 735 | 0 |
| Great Basin Gold | Burnstone | South Africa | 4,096 | 16,269 | 1.2 | 506 | n.a | 0 | 110 | 220 | 220 | 220 | 220 | 220 |
| Great Basin Gold | Hollister | USA | 1,042 | 2,685 | 33.0 | 743 | n.a | 89 | 110 | 110 | 110 | 110 | 110 | 22 |
| G-Resources | Martabe | Indonesia | 3,034 | 6,490 | 2.6 | 242 | n.a | 0 | 10 | 100 | 250 | 250 | 250 | 250 |
| Guyana Goldfields | Aurora | Guyana | n.a. | 6,675 | 3.9 | 364 | n.a | 0 | 0 | 0 | 0 | 125 | 250 | 250 |
| GV Gold | Irkutsk | Russia | 2,350 | 2,900 | 3.0 | 424 | n.a | 116 | 116 | 180 | 270 | 380 | 430 | 314 |
| GV Gold | Yakutia | Russia | 3,550 | 5,230 | n.a | n.a. | n.a | 9 | 9 | 20 | 36 | 58 | 70 | 61 |
| Harmony Gold | Bambanani | South Africa | 1,400 | 7,400 | 7.8 | 723 | n.a | 133 | 133 | 133 | 133 | 133 | 133 | 0 |
| Harmony Gold | Doornkop Kimberly Reef | South Africa | 121 | 15,610 | 1.9 | 822 | n.a | 63 | 63 | 63 | 63 | 63 | 63 | 0 |
| Harmony Gold | Doornkop South Reef | South Africa | 316 | 5,993 | 4.6 | n.a | n.a | 46 | 87 | 128 | 169 | 209 | 250 | 204 |
| Harmony Gold | Evander | South Africa | 12,800 | 35,100 | 1.6 | 1018 | n.a | 112 | 112 | 112 | 112 | 112 | 112 | 0 |
| Harmony Gold | Joel | South Africa | 500 | 4,800 | 4.6 | 792 | n.a | 64 | 64 | 64 | 64 | 64 | 64 | 0 |
| Harmony Gold | Kalgold | South Africa | 833 | 3,700 | 0.9 | 748 | n.a | 49 | 49 | 49 | 49 | 49 | 49 | 0 |
| Harmony Gold | Kusasaletu | South Africa | 7,514 | 11,600 | 6.5 | 857 | n.a | 175 | 175 | 175 | 175 | 175 | 175 | 0 |
| Harmony Gold | Kusasaletu New Mine | South Africa | 7,514 | 11,566 | 6.5 | n.a | n.a | 96 | 134 | 172 | 210 | 248 | 286 | 190 |
| Harmony Gold | Masimong | South Africa | 1,200 | 19,200 | 5.4 | 602 | n.a | 156 | 156 | 156 | 156 | 156 | 156 | 0 |
| Harmony Gold | Other | South Africa | n.a | n.a | n.a | 622 | n.a | 50 | 50 | 50 | 50 | 50 | 50 | 0 |
| Harmony Gold | Phakisa | South Africa | 5,200 | 23,000 | 4.0 | 953 | n.a | 44 | 94 | 145 | 195 | 245 | 245 | 201 |
| Harmony Gold | Phoenix | South Africa | 900 | 900 | 0.3 | 762 | n.a | 21 | 21 | 21 | 21 | 21 | 21 | 0 |
| Harmony Gold | Target | South Africa | 2,800 | 12,500 | 4.4 | 783 | n.a | 114 | 114 | 114 | 114 | 114 | 114 | 0 |
| Harmony Gold | Tshepong | South Africa | 3,900 | 12,400 | 4.5 | 677 | n.a | 217 | 217 | 217 | 217 | 217 | 217 | 0 |
| Harmony Gold | Virginia* | South Africa | 600 | 12,700 | 3.2 | 1036 | n.a | 170 | 170 | 170 | 170 | 90 | 45 | -125 |
| Hecla Mining | Greens Creek | USA | 757 | 1,193 | 0.1 | n.a | n.a | 69 | 69 | 69 | 69 | 69 | 69 | 0 |
| High River Gold | Berezitovy | Russia | 1,017 | 1,142 | 2.3 | 505 | n.a | 90 | 120 | 120 | 120 | 120 | 120 | 30 |
| High River Gold | Bissa | Russia | 630 | 1,724 | 1.8 | 622 | n.a | 0 | 0 | 75 | 110 | 100 | 100 | 100 |
| High River Gold | Irokinda | Russia | 156 | 216 | 11.5 | 433 | n.a | 60 | 60 | 50 | 0 | 0 | 0 | -60 |
| High River Gold | Taparko-Bouroum | Russia | 720 | 982 | 2.8 | 469 | n.a | 120 | 100 | 90 | 90 | 90 | 90 | -30 |
| High River Gold | Zun-Holba | Russia | 211 | 334 | 10.8 | 433 | n.a | 65 | 65 | 40 | 0 | 0 | 0 | -65 |
| Hochschild | Arcata* | Peru | 79 | 208 | 1.3 | 504 | n.a | 26 | 26 | 26 | 26 | 13 | 6 | -19 |
| Hochschild | ARES* | Peru | 48 | 160 | 5.0 | n.a. | n.a | 33 | 33 | 16 | 8 | 4 | 2 | -30 |
| Hochschild | Moris | Mexico | 45 | 71 | 1.5 | n.a | n.a | 22 | 22 | 22 | 22 | 22 | 22 | 0 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed.

The data in this table are based on full company guidance numbers, without applying any discounts

Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|-----------------------------------|------------------------|-----------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Hochschild | San Jose* | Argentina | 183 | 443 | 7.3 | 504 | n.a | 165 | 165 | 83 | 41 | 21 | 10 | -155 |
| Hochschild/International Minerals | Pallancata* | Peru | 115 | 220 | 1.5 | 504 | n.a | 36 | 35 | 35 | 35 | 18 | 9 | -27 |
| Iamgold | Essakane | Burkina Faso | 4,015 | 6,504 | 1.3 | 459 | n.a | 136 | 422 | 356 | 433 | 433 | 433 | 298 |
| Iamgold | Mouska, Doyon division | Canada | 73 | 801 | 12.5 | n.a | n.a | 33 | 27 | 0 | 33 | 33 | 33 | 0 |
| Iamgold | Mupane | Botswana | 130 | 315 | 1.8 | n.a | n.a | 57 | 57 | 43 | 20 | 20 | 20 | -37 |
| Iamgold | Rosebel | Suriname | 5,892 | 8,568 | 1.1 | 499 | n.a | 416 | 389 | 421 | 389 | 389 | 389 | -26 |
| Iamgold | Westwood | Canada | n.a. | 3,736 | 11.1 | 358 | n.a | 0 | 0 | 0 | 186 | 186 | 186 | 186 |
| Iamgold/ AngloGold Ashanti | Yatela | Mali | 195 | 445 | 1.6 | n.a | n.a | 150 | 150 | 100 | 100 | 100 | 100 | -50 |
| Integra Mining | Randalls Gold | Australia | 300 | 2,500 | 3.0 | n.a | 525 | 30 | 90 | 100 | 110 | 120 | 120 | 90 |
| International Minerals | Inmaculada | Peru | n.a. | 1,300 | 5.2 | 94 | n.a | 0 | 0 | 0 | 0 | 50 | 100 | 100 |
| Jaguar Mining | Caete | Brazil | 1,055 | 2,384 | 3.1 | 505 | n.a | 19 | 60 | 70 | 80 | 110 | 100 | 81 |
| Jaguar Mining | Gurupi | Brazil | 2,330 | 3,135 | 1.1 | n.a | n.a | 0 | 0 | 0 | 149 | 149 | 149 | 149 |
| Jaguar Mining | Paciencia | Brazil | 405 | 1,089 | 3.3 | 500 | n.a | 59 | 70 | 80 | 88 | 88 | 88 | 29 |
| Jaguar Mining | Turmalina | Brazil | 555 | 302 | 3.2 | 485 | n.a | 59 | 70 | 80 | 90 | 110 | 100 | 41 |
| Kingsgate | Arqueros | Chile | n.a. | 332 | 0.4 | n.a | n.a | 0 | 0 | 0 | 50 | 50 | 50 | 50 |
| Kingsgate | Challenger* | Australia | 420 | 950 | 5.7 | 814 | n.a | 0 | 40 | 100 | 100 | 100 | 80 | 80 |
| Kingsgate | Chatree | Thailand | 1,930 | 4,320 | 1.0 | 425 | n.a | 130 | 110 | 150 | 200 | 200 | 200 | 70 |
| Kinross | Chirano | Ghana | 2,400 | 2,591 | 2.7 | 605 | 971 | 99 | 249 | 296 | 299 | 299 | 299 | 200 |
| Kinross | Crixas | Brazil | 1,388 | 1,454 | 3.7 | 486 | 710 | 75 | 80 | 80 | 80 | 80 | 80 | 5 |
| Kinross | Fort Knox | USA | 3,692 | 5,386 | 0.5 | 550 | 708 | 350 | 360 | 360 | 360 | 360 | 360 | 10 |
| Kinross | Fruta del Norte | Ecuador | 6,800 | 7,434 | 8.1 | n.a | n.a | 0 | 0 | 0 | 0 | 0 | 205 | 205 |
| Kinross | Kettle River* | USA | 759 | 862 | 11.3 | 330 | 807 | 199 | 210 | 210 | 210 | 129 | 65 | -134 |
| Kinross | Kupol* | Russia | 2,565 | 2,574 | 10.7 | 319 | 533 | 739 | 760 | 760 | 760 | 380 | 190 | -549 |
| Kinross | La Coipa | Chile | 1,107 | 1,424 | 1.3 | 648 | 918 | 196 | 210 | 210 | 210 | 210 | 210 | 14 |
| Kinross | Lobo-Marte | Chile | 5,552 | 6,460 | 1.1 | 549 | n.a | 0 | 0 | 0 | 0 | 175 | 350 | 350 |
| Kinross | Maricunga | Chile | 6,403 | 9,348 | 0.7 | 746 | 843 | 157 | 170 | 170 | 170 | 170 | 170 | 13 |
| Kinross | Paracatu | Brazil | 17,472 | 23,800 | 0.4 | 535 | 669 | 482 | 500 | 500 | 500 | 500 | 500 | 18 |
| Kinross | Tasiast | Mauritania | 7,600 | 9,688 | 1.8 | 755 | 1,114 | 57 | 320 | 380 | 500 | 700 | 900 | 843 |
| La Mancha Resources | Frog's Leg | Australia | 364 | 550 | 6.4 | n.a | 617 | 66 | 68 | 68 | 68 | 68 | 68 | 2 |
| La Mancha Resources | Hassai Mine | Sudan | 164 | 710 | n.a | n.a | 660 | 27 | 27 | 27 | 27 | 27 | 27 | 0 |
| La Mancha Resources | Ity Mine | Cote d'Ivoire | 162 | 480 | n.a | n.a | 519 | 17 | 17 | 17 | 17 | 17 | 17 | 0 |
| La Mancha Resources | White Foil* | Australia | 76 | 555 | 1.9 | n.a | 1,082 | 12 | 16 | 16 | 16 | 16 | 14 | 2 |
| Lake Shore Gold | Timmins mine | Canada | 812 | 1,200 | 7.5 | 575 | n.a | 44 | 125 | 125 | 130 | 140 | 140 | 96 |
| Lapland Goldminers | Pahtavaara | Finland | n.a. | n.a. | n.a | n.a | n.a | 24 | 24 | 24 | 24 | 24 | 24 | 0 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed.

The data in this table are based on full company guidance numbers, without applying any discounts

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Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production *koz | | | | | | Total 5-yr production growth (koz) |
|---------------------------------------|-------------------------------|------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Lingbao Gold | Lingbao (all mines) | China | 1,780 | 5,015 | 4.3 | 373 | 612 | 125 | 145 | 177 | 193 | 193 | 193 | 68 |
| Medusa Mining | Bananghilig | Philippines | n.a. | 650 | 1.3 | n.a | n.a | 0 | 0 | 0 | 0 | 0 | 100 | 100 |
| Medusa Mining | Co-O | Philippines | 505 | 1,501 | 10.8 | 190 | n.a | 90 | 102 | 125 | 130 | 200 | 200 | 110 |
| Minefinders | Dolores Mines | Mexico | 2,024 | 2,972 | 0.6 | 450 | n.a | 60 | 67 | 70 | 80 | 90 | 100 | 40 |
| Minefinders | La Bolsa Deposit | Mexico | 320 | 650 | 0.6 | n.a | n.a | 0 | 0 | 0 | 0 | 0 | 150 | 150 |
| Mineral Deposits | Sabodala | Senegal | n.a. | n.a. | n.a | 495 | n.a | 172 | 172 | 172 | 172 | 172 | 172 | 0 |
| Minerals and Metals Group | Sepon | Laos | 200 | 3,100 | 1.4 | n.a | n.a | 105 | 105 | 105 | 105 | 105 | 105 | 0 |
| Mundo Minerals Limited | Engenho | Brazil | n.a. | 732 | 3.0 | n.a | n.a | 25 | 25 | 25 | 25 | 43 | 43 | 18 |
| Navigator Resources | Bronzewing* | Australia | 481 | 946 | n.a | n.a | n.a | 55 | 98 | 100 | 100 | 100 | 83 | 27 |
| Navoi Mining & Metallurgical Comvinat | Daugistau | Uzbekistan | n.a. | n.a. | n.a | n.a | n.a | 1,929 | 1,929 | 1,929 | 1,929 | 1,929 | 1,929 | 0 |
| New Dawn Mining | Angelus & Turk + others | Zimbabwe | 220 | 2,111 | 4.0-6.1 | 631 | n.a | 15 | 23 | 40 | 55 | 100 | 100 | 85 |
| New Gold | Cerro San Pedro | Mexico | 1,261 | 2,144 | 0.6 | n.a | n.a | 120 | 120 | 120 | 120 | 120 | 120 | 0 |
| New Gold | Mesquite | USA | 3,125 | 5,675 | 0.6 | 550 | n.a | 173 | 180 | 180 | 180 | 180 | 180 | 7 |
| New Gold | Peak Mines | Australia | 480 | 974 | 4.4 | 370 | n.a | 90 | 90 | 90 | 90 | 90 | 90 | 0 |
| Newcrest | Bonikro | Cote D'Ivoire | n.a | 2,300 | 1.2 | 420 | n.a | 72 | 70 | 70 | 70 | 70 | 70 | -2 |
| Newcrest | Cadia Valley (excl. Ridgeway) | Australia | 22,900 | 40,100 | 0.6 | 231 | 329 | 498 | 590 | 590 | 590 | 590 | 590 | 92 |
| Newcrest | Cracow* | Australia | 286 | 1,000 | 7.7 | 542 | 788 | 103 | 100 | 100 | 86 | 43 | 21 | -81 |
| Newcrest | Gosowong | Indonesia | 2,788 | 3,394 | 15.0 | 302 | 394 | 536 | 539 | 539 | 539 | 539 | 539 | 3 |
| Newcrest | Lihir | Papua New Guinea | 28,800 | 48,500 | 5.1 | 420 | n.a | 850 | 850 | 850 | 1,029 | 1,029 | 1,029 | 179 |
| Newcrest | Mt Rawdon | Australia | n.a | n.a | 0.9 | 700 | n.a | 83 | 90 | 90 | 90 | 90 | 90 | 7 |
| Newcrest | Ridgeway in Cadia Valley, new | Australia | 2,600 | 3,600 | 0.8 | 91 | 104 | 0 | 0 | 200 | 300 | 400 | 400 | 400 |
| Newcrest | Telfer | Australia | 13,200 | 19,400 | 0.8 | 499 | 750 | 689 | 690 | 690 | 690 | 690 | 690 | 1 |
| Newcrest/ Harmony | Hidden Valley | Papua New Guinea | 3,200 | 5,200 | 1.2 | n.a | n.a | 122 | 220 | 220 | 220 | 220 | 220 | 98 |
| Newmont | Ahafo | Ghana | 9,130 | 15,884 | 1.9 | 451 | 577 | 545 | 570 | 570 | 570 | 570 | 570 | 25 |
| Newmont | Boddington | Australia | 21,000 | 29,220 | 0.6 | 596 | 768 | 728 | 775 | 775 | 1,000 | 1,000 | 1,000 | 272 |
| Newmont | Jundee* | Australia | 800 | 1,255 | 5.0 | 420 | 573 | 335 | 335 | 335 | 168 | 84 | 42 | -293 |
| Newmont | La Herradura* | Mexico | 5,205 | 6,690 | 0.7 | 390 | 483 | 395 | 432 | 432 | 432 | 432 | 432 | 36 |
| Newmont | Nevada | USA | 31,200 | 48,477 | 1.3 | 640 | 814 | 1,735 | 1,850 | 1,850 | 1,850 | 1,850 | 1,850 | 115 |
| Newmont | Tanami | Australia | 2,040 | 3,851 | 4.4 | 668 | 816 | 250 | 250 | 250 | 250 | 250 | 250 | 0 |
| Newmont | Waihi* | New Zealand | 500 | 542 | 3.4 | 675 | 891 | 108 | 108 | 108 | 108 | 108 | 68 | -40 |
| Newmont/Buenaventura | Yanacocha | Peru | 9,385 | 13,270 | 1.1 | 583 | 805 | 1,462 | 1,363 | 1,363 | 1,363 | 1,363 | 1,363 | -99 |

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Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|---------------------------|---------------------|-----------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Noble Minerals | Bibiani | Ghana | 605 | 2,000 | 1.9 | n.a | n.a | 0 | 40 | 150 | 225 | 300 | 300 | 300 |
| Norseman Gold | Norseman | Australia | 400 | 3,700 | n.a | n.a | n.a | 80 | 80 | 80 | 80 | 80 | 80 | 0 |
| North American Palladium | Sleeping Giant* | Canada | 56 | 158 | 8.1 | n.a | 1,250 | 18 | 33 | 23 | 12 | 6 | 3 | -15 |
| North American Palladium | Veza | Canada | n.a. | 410 | n.a | n.a | n.a | 0 | 0 | 38 | 38 | 38 | 38 | 38 |
| Northern Star Resources | Paulsens Gold mine | Australia | n.a. | 226 | 5.3 | 534 | 510 | 70 | 75 | 75 | 75 | 75 | 75 | 5 |
| Norton Gold Fields | Mount Morgan Mine | Australia | n.a. | 326 | 1.2 | n.a | n.a | 0 | 0 | 30 | 30 | 30 | 35 | 35 |
| Norton Gold Fields | Paddington | Australia | 1,200 | 5,500 | 1.9 | n.a | n.a | 140 | 140 | 140 | 140 | 140 | 140 | 0 |
| OceanaGold | Didipio | Philippines | 1,410 | 2,310 | 1.5 | 331 | n.a | 0 | 20 | 71 | 71 | 71 | 71 | 71 |
| OceanaGold | Macraes & Frasers | New Zealand | 1,680 | 5,210 | 2.5 | n.a | n.a | 183 | 185 | 185 | 185 | 185 | 185 | 2 |
| OceanaGold | Reefton | New Zealand | 940 | 1,180 | 2.1 | n.a | n.a | 86 | 85 | 86 | 87 | 88 | 89 | 3 |
| Osisko Mining | Hammond Reef | Canada | n.a. | 6,700 | 0.7 | 382 | n.a | 0 | 0 | 0 | 0 | 0 | 187 | 187 |
| Osisko Mining | Malartic | Canada | 8,970 | 9,440 | 1.1 | 319 | n.a | 0 | 300 | 688 | 712 | 695 | 630 | 630 |
| Pan American Silver | Manantial Espejo | Argentina | 518 | 662 | n.a | n.a | n.a | 64 | 64 | 64 | 64 | 64 | 64 | 0 |
| Perseus Mining | CAGP(Ayanfuri) | Ghana | 444 | 8,620 | 1.6 | 500 | n.a | 0 | 111 | 278 | 333 | 333 | 333 | 333 |
| Perseus Mining | Sissingue, Tengrela | Cote d'Ivoire | 825 | 1,500 | 1.2 | 500 | n.a | 0 | 0 | 0 | 178 | 162 | 162 | 162 |
| Petaquilla Minerals | Molejon | Panama | 535 | 911 | n.a | n.a | 637 | 25 | 40 | 50 | 50 | 50 | 50 | 25 |
| Petropavlovsk | Albyn | Russia | 1,082 | 1,830 | 2.0 | n.a | n.a | 0 | 40 | 109 | 137 | 191 | 191 | 191 |
| Petropavlovsk | Alluvial operations | Russia | n.a | n.a | n.a | n.a | n.a | 90 | 90 | 90 | 90 | 80 | 80 | -10 |
| Petropavlovsk | Malomir | Russia | 2,151 | 4,119 | 4.9 | 186 | n.a | 36 | 90 | 240 | 290 | 275 | 260 | 224 |
| Petropavlovsk | Pioneer | Russia | 2,395 | 2,795 | 2.3 | 539 | n.a | 231 | 290 | 305 | 260 | 260 | 260 | 29 |
| Petropavlovsk | Pokrovskiy | Russia | 632 | 916 | 3.1 | 502 | n.a | 145 | 135 | 135 | 75 | 75 | 75 | -70 |
| Petropavlovsk | Tokur | Russia | 151 | 1,417 | 1.2 | n.a | n.a | 0 | 5 | 9 | 19 | 26 | 31 | 31 |
| Petropavlovsk | Yamal | Russia | n.a | 886 | 0.9 | n.a | n.a | 0 | 0 | 0 | 90 | 140 | 115 | 115 |
| Philex Mining Corporation | Padcal | Philippines | 693 | n.a. | 0.5 | 200 | n.a | 115 | 129 | 120 | 120 | 120 | 120 | 5 |
| Philex Mining Corporation | Silangan | Philippines | n.a. | 5,300 | 0.9 | 0 | n.a | 0 | 0 | 0 | 0 | 22 | 89 | 89 |
| Polymetal | Albazino | Russia | 2,264 | 2,930 | 4.1 | n.a | n.a | 0 | 80 | 200 | 200 | 200 | 200 | 200 |
| Polymetal | Dukat* | Russia | 580 | 715 | 1.0 | 10 | n.a | 300 | 320 | 260 | 130 | 65 | 33 | -268 |
| Polymetal | Khakandjinskoye* | Russia | 508 | 637 | 4.9 | 512 | n.a | 180 | 180 | 180 | 148 | 74 | 37 | -143 |
| Polymetal | Lunnoye* | Russia | 156 | 344 | 1.3 | 10 | n.a | 70 | 70 | 70 | 35 | 18 | 9 | -61 |
| Polymetal | Mayskoye | Russia | 2,420 | 3,029 | 9.6 | n.a | n.a | 0 | 0 | 20 | 160 | 220 | 220 | 220 |
| Polymetal | Omolon | Russia | 1,603 | 3,363 | 4.3 | 981 | n.a | 20 | 200 | 200 | 200 | 200 | 200 | 180 |
| Polymetal | Varvarinskoye | Kazakhstan | 1,329 | 3,088 | 1.1 | 629 | n.a | 110 | 120 | 120 | 150 | 180 | 180 | 70 |
| Polymetal | Voronsovskoye | Russia | 1,678 | 1,826 | 2.8 | 458 | n.a | 180 | 180 | 180 | 180 | 180 | 180 | 0 |
| Polyus Gold | Alluvials | Russia | 1,731 | 2,328 | 0.5 | 670 | n.a | 197 | 250 | 250 | 250 | 250 | 200 | 3 |
| Polyus Gold | Blagodatnoye | Russia | 9,859 | 10,501 | 2.3 | 260 | n.a | 249 | 400 | 300 | 300 | 300 | 300 | 51 |
| Polyus Gold | Kazakh Gold | Kazakhstan | 1,102 | 3,035 | 5.0 | 520 | n.a | 216 | 314 | 392 | 490 | 490 | 490 | 275 |

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Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production *koz | | | | | | Total 5-yr production growth (koz) |
|----------------------------|-------------------------|------------------------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Polyus Gold | Kuranakh | Russia | 1,646 | 6,553 | 1.6 | 765 | n.a | 120 | 120 | 120 | 120 | 120 | 120 | 0 |
| Polyus Gold | Natalka | Russia | 40,841 | 39,709 | 1.3 | 320 | n.a | 0 | 0 | 0 | 200 | 580 | 580 | 580 |
| Polyus Gold | Olimpiada | Russia | 13,046 | 12,747 | 3.9 | n.a | n.a | 584 | 650 | 650 | 650 | 650 | 650 | 66 |
| Polyus Gold | Titimukhta | Russia | 2,239 | 2,700 | 3.3 | n.a | n.a | 100 | 150 | 150 | 150 | 150 | 150 | 50 |
| Polyus Gold | Verninskoye | Russia | 1,657 | 2,248 | 3.0 | 250 | n.a | 0 | 30 | 100 | 100 | 200 | 200 | 200 |
| Polyus Gold | Zapadnoye | Russia | 394 | 559 | 2.8 | 800 | n.a | 19 | 19 | 20 | 20 | 20 | 20 | 1 |
| PT Antam Tbk | Cibaliung | Indonesia | 341 | 750 | 10.0 | n.a | n.a | 9 | 58 | 58 | 58 | 58 | 58 | 48 |
| PT Antam Tbk | Pongkor | Indonesia | 815 | 1,294 | 7.5 | n.a | n.a | 80 | 65 | 65 | 65 | 65 | 65 | -15 |
| Ramelius Resources | Mt Magnet | Australia | 474 | 3,300 | 1.7 | n.a | n.a | 0 | 0 | 60 | 100 | 150 | 150 | 150 |
| Ramelius Resources | Wattle Dam | Australia | n.a | 131 | 25.0 | 400 | n.a | 60 | 90 | 80 | 80 | 80 | 80 | 20 |
| Randgold | Gounkoto | Mali | 2,800 | 5,530 | 5.1 | 420 | n.a | 0 | 110 | 150 | 220 | 210 | 300 | 300 |
| Randgold | Kibali | Democratic Republic of Congo | 10,050 | 18,450 | 4.2 | 388 | n.a | 0 | 0 | 0 | 0 | 200 | 300 | 300 |
| Randgold | Loulo | Mali | 6,520 | 14,413 | 4.6 | 959 | n.a | 328 | 404 | 448 | 432 | 408 | 408 | 80 |
| Randgold | Tongon | Côte d'Ivoire | 2,940 | 4,580 | 2.5 | 459 | n.a | 67 | 258 | 267 | 245 | 249 | 249 | 182 |
| Randgold/AngloGold Ashanti | Morila | Mali | 560 | 820 | 1.4 | 669 | n.a | 239 | 210 | 180 | 120 | 120 | 120 | -119 |
| Range River Gold | Mount Morgans | Australia | n.a. | 547 | 2.9 | 1,500 | 1,842 | 40 | 21 | 21 | 21 | 21 | 21 | -19 |
| Real Gold | Daping | China | 54 | n.a | 4.7 | n.a | n.a | 0 | 3 | 8 | 8 | 8 | 8 | 8 |
| Real Gold | Guangxi mines | China | n.a | 800 | 2.6 | n.a | n.a | 0 | 0 | 17 | 30 | 43 | 43 | 43 |
| Real Gold | Luotuochang | China | 828 | 1,122 | 3.5 | 270 | n.a | 28 | 28 | 28 | 28 | 28 | 28 | 0 |
| Real Gold | Shirengou-Nantaizi | China | 1,702 | 2,756 | 9.0 | 194 | n.a | 108 | 108 | 108 | 108 | 108 | 108 | 0 |
| Royal Gold | Andacollo | Chile | 1,600 | n.a | 0.1 | n.a | n.a | 55 | 110 | 110 | 110 | 110 | 110 | 55 |
| Royal Gold | Mt. Milligan | Canada | 6,000 | 7,498 | 0.4 | n.a | n.a | 0 | 0 | 0 | 164 | 328 | 328 | 328 |
| Rusoro Mining | Choco 10 mine & Isidora | Venezuela | 2,391 | 17,535 | n.a | n.a | n.a | 110 | 150 | 150 | 150 | 150 | 150 | 40 |
| San Gold | Rice Lake | Canada | 767 | 2,627 | 7.0 | 650 | n.a | 40 | 80 | 120 | 180 | 180 | 180 | 140 |
| Saracen Mineral Holdings | Carosue Dam | Australia | 885 | 3,300 | n.a | n.a | 700 | 110 | 120 | 130 | 140 | 150 | 160 | 50 |
| Semafo | Kiniero | Guinea | 150 | 949 | n.a | 624 | n.a | 30 | 30 | 30 | 30 | 30 | 30 | 0 |
| Semafo | Mana | Burkina Faso | 2,160 | 5,964 | 2.6 | 450 | n.a | 180 | 180 | 180 | 200 | 220 | 250 | 70 |
| Semafo | Samira Hill | Niger | 507 | 2,536 | 5.6 | 865 | n.a | 51 | 70 | 70 | 80 | 80 | 100 | 49 |
| Shandong Gold | Jinzhou | China | 386 | n.a | 5.0 | n.a | n.a | 50 | 55 | 60 | 60 | 60 | 60 | 10 |
| Shandong Gold | Other mine total | China | 9,656 | n.a | n.a | n.a | n.a | 107 | 133 | 164 | 164 | 164 | 164 | 57 |
| Shandong Gold | Xinhui | China | 312 | n.a | 4.5 | n.a | n.a | 30 | 33 | 36 | 36 | 36 | 36 | 6 |
| Shandong Gold Group | Baolun | China | 2,572 | 2,572 | n.a | n.a | n.a | 22 | 22 | 22 | 22 | 22 | 22 | 0 |
| Shandong Gold Group | Chaihu Lanzi | China | n.a | n.a | n.a | n.a | n.a | 17 | 17 | 17 | 17 | 17 | 17 | 0 |

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| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) |
|-----------------------------------|--------------------------|-----------------|----------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|-------|-------|-------|-------|-------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Shandong Gold Group | Gaoxian Tianyun | China | n.a | n.a | n.a | n.a | n.a | 5 | 5 | 5 | 5 | 5 | 5 | 0 |
| Shandong Gold Group | Guilaizhuang | China | n.a | n.a | n.a | n.a | n.a | 58 | 58 | 58 | 58 | 58 | 58 | 0 |
| Shandong Gold Group | Jiaojia | China | 2,657 | 2,657 | n.a | n.a | n.a | 152 | 152 | 152 | 152 | 152 | 152 | 0 |
| Shandong Gold Group | Linglong | China | 198 | 198 | n.a | n.a | n.a | 91 | 91 | 91 | 91 | 91 | 91 | 0 |
| Shandong Gold Group | Penglai | China | n.a | n.a | n.a | n.a | n.a | 20 | 20 | 20 | 20 | 20 | 20 | 0 |
| Shandong Gold Group | Pingdu | China | 436 | 436 | n.a | n.a | n.a | 57 | 57 | 57 | 57 | 57 | 57 | 0 |
| Shandong Gold Group | Qinan | China | 126 | 126 | n.a | n.a | n.a | 14 | 14 | 14 | 14 | 14 | 14 | 0 |
| Shandong Gold Group | Sanshandao | China | 2,401 | 2,401 | n.a | n.a | n.a | 157 | 157 | 157 | 157 | 157 | 157 | 0 |
| Shandong Gold Group | Xincheng | China | 2,063 | 2,063 | n.a | n.a | n.a | 105 | 105 | 105 | 105 | 105 | 105 | 0 |
| Shandong Humon Smelting | all mines of the company | China | 833 | n.a | n.a | 440 | n.a | 55 | 55 | 55 | 55 | 55 | 55 | 0 |
| Silverlake Resources | Daisy East | Australia | n.a. | 143 | 38.3 | n.a | n.a | 0 | 20 | 40 | 60 | 60 | 80 | 80 |
| Silverlake Resources | Daisy Milano | Australia | n.a. | 624 | 25.8 | 574 | n.a | 50 | 60 | 80 | 100 | 100 | 100 | 50 |
| Silverlake Resources | Murchison | Australia | n.a. | 1,322 | 3.0 | n.a | n.a | 0 | 0 | 50 | 100 | 120 | 120 | 120 |
| Sino Prosper State Gold Resources | Aohanqi project | China | n.a. | 544 | 9.0 | 200 | n.a | 5 | 5 | 14 | 14 | 16 | 16 | 11 |
| Sino Prosper State Gold Resources | Zhongyi Weiye | China | n.a. | 451 | 4.0 | n.a | n.a | 0 | 0 | 5 | 10 | 15 | 15 | 15 |
| St Barbara | Leonora | Australia | 2,406 | 5,394 | 7.9 | 686 | n.a | 109 | 140 | 190 | 190 | 190 | 190 | 81 |
| St Barbara | Southern Cross* | Australia | 500 | 2,257 | 2.9 | 964 | n.a | 122 | 122 | 122 | 122 | 122 | 61 | -61 |
| Tanami Gold | Western Tanami | Australia | n.a. | n.a. | n.a | n.a | n.a | 40 | 50 | 50 | 50 | 50 | 50 | 10 |
| Troy Resources | Andorinhas | Brazil | 225 | 369 | 6.9 | 549 | 634 | 32 | 40 | 40 | 40 | 40 | 40 | 8 |
| Troy Resources | Casposo | Argentina | 341 | 445 | 8.2 | n.a | n.a | 0 | 82 | 90 | 44 | 35 | 50 | 50 |
| Troy Resources | Sandstone | Australia | 37 | 748 | 2.6 | 758 | n.a | 30 | 0 | 0 | 30 | 30 | 30 | 0 |
| Unity Mining | Henty* | Australia | 91 | 203 | n.a | n.a | n.a | 42 | 42 | 42 | 21 | 11 | 5 | -37 |
| Westgold | Big Bell | Australia | 390 | 748 | 4.2 | 465 | n.a | 0 | 0 | 0 | 0 | 67 | 67 | 67 |
| Xtrata | Tempakan | Philippines | 6,120 | n.a | n.a | n.a | n.a | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Yamana | C1 Santa Luz | Brazil | 1,184 | 2,397 | 1.6 | 500 | n.a | 0 | 0 | 53 | 130 | 170 | 170 | 170 |
| Yamana | Chapada | Brazil | 3,134 | 5,657 | 0.2 | 327 | n.a | 136 | 145 | 145 | 145 | 145 | 145 | 9 |
| Yamana | El Penon | Chile | 2,003 | 2,761 | 7.3 | 428 | n.a | 428 | 438 | 480 | 500 | 500 | 500 | 72 |
| Yamana | Ernesto/Pau-a-Pique | Brazil | 710 | 834 | 3.1 | 485 | n.a | 0 | 0 | 31 | 120 | 170 | 170 | 170 |
| Yamana | Fazenda | Brazil | 176 | 648 | 3.0 | 628 | n.a | 70 | 76 | 78 | 82 | 82 | 82 | 12 |
| Yamana | Gualcamayo | Argentina | 2,332 | 3,263 | 1.1 | 506 | n.a | 135 | 144 | 188 | 228 | 228 | 228 | 93 |
| Yamana | Jacobina | Brazil | 1,542 | 3,205 | 2.5 | 535 | n.a | 122 | 132 | 136 | 138 | 138 | 138 | 16 |
| Yamana | Mercedes | Mexico | 794 | 982 | 5.6 | 360 | n.a | 0 | 0 | 17 | 120 | 190 | 190 | 190 |
| Yamana | Minera Florida | Chile | 619 | 991 | 4.2 | 416 | n.a | 106 | 115 | 140 | 166 | 166 | 166 | 60 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed.

The data in this table are based on full company guidance numbers, without applying any discounts

Source: Companies, Standard Chartered Research



Fig 74: Details of gold mines

| Company | Mine | country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (\$/oz) | Production *koz | | | | | | Total 5-yr production growth (koz) |
|-------------------------|----------------------------|-----------------|------------------|---------------------------------------|-----------------|-------------------|--------------------|-----------------|---------------|---------------|---------------|---------------|---------------|------------------------------------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | |
| Zhaojin | Canzhuang | China | 341 | 712 | 2.5 | 789 | 989 | 21.1 | 27.4 | 28.8 | 30.2 | 31.8 | 33.3 | 12 |
| Zhaojin | Dayingezhuang | China | 3,069 | 4,132 | 2.5 | 261 | n.a | 60.5 | 75.0 | 82.5 | 90.8 | 99.8 | 109.8 | 49 |
| Zhaojin | Hedong | China | 394 | 559 | 4.9 | 300 | 410 | 39.4 | 51.3 | 51.3 | 51.3 | 51.3 | 51.3 | 12 |
| Zhaojin | Jinchiling | China | 86 | 143 | 6.5 | 347 | 457 | 32.0 | 32.0 | 32.0 | 32.0 | 15.1 | 0.0 | -32 |
| Zhaojin | Jintingling (75% interest) | China | 473 | 756 | 4.4 | 373 | 483 | 15.9 | 17.4 | 19.2 | 21.1 | 23.2 | 25.5 | 10 |
| Zhaojin | Non-Zhaoyuan Mines | China | 1,785 | 6,207 | n.a | 591 | 791 | 62.8 | 99.4 | 138.6 | 172.9 | 190.1 | 209.4 | 147 |
| Zhaojin | Xiadian | China | 1,951 | 3,432 | 4.1 | 270 | 380 | 96.1 | 100.9 | 100.9 | 100.9 | 100.9 | 100.9 | 5 |
| Zhongjin Gold Corp. | Zhongjin (all mines) | China | 13,504 | n.a | n.a | 663 | n.a | 643 | 707 | 804 | 804 | 804 | 804 | 161 |
| Zijin | Dongping | China | n.a | 1,055 | 5.0 | 401 | n.a | 65 | 96 | 96 | 96 | 96 | 96 | 31 |
| Zijin | Hunchun | China | 1,977 | n.a | 0.6 | 324 | n.a | 78 | 78 | 78 | 78 | 78 | 78 | 0 |
| Zijin | Other | China | n.a | n.a | n.a | n.a | n.a | 156 | 156 | 156 | 156 | 156 | 156 | 0 |
| Zijin | Shuiyingdong | China | n.a | 1,695 | 14.0 | 242 | n.a | 68 | 73 | 73 | 73 | 73 | 73 | 5 |
| Zijin | ZGC | China | 4,516 | n.a | 1.0 | 622 | n.a | 35 | 48 | 48 | 48 | 48 | 48 | 13 |
| Zijin | Zijinshan | China | n.a | 3,051 | 0.6 | 192 | n.a | 535 | 492 | 542 | 542 | 542 | 542 | 7 |
| Total gold mines | | | 1,010,143 | 1,880,927 | | | | 51,906 | 57,907 | 62,347 | 67,036 | 70,257 | 72,007 | 20,101 |

* Note: Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed.

The data in this table are based on full company guidance numbers, without applying any discounts

Source: Companies, Standard Chartered Research



Fig 75: Base metal - gold mines

| Company | Mine | Country of mine | Reserves (koz) | MI&I Resource- (incl. Reserves) (koz) | Grade (g/tonne) | Cash cost (\$/oz) | Total cost (US\$/oz) | Production 'koz | | | | | | Total 5-yr production growth (koz) | |
|------------------------------------|----------------------------|------------------|------------------|---------------------------------------|-----------------|-------------------|----------------------|-----------------|---------------|---------------|---------------|---------------|---------------|------------------------------------|------|
| | | | | | | | | 2010 | 2011E | 2012E | 2013E | 2014E | 2015E | | |
| Antofagasta | Esperanza | Chile | n.a | n.a | 0.2 | n.a | n.a | 0 | 250 | 230 | 230 | 230 | 230 | 230 | 230 |
| Antofagasta | Los Pelambres | Chile | 1,449 | 5,946 | 0.0 | n.a | n.a | 55 | 55 | 55 | 55 | 55 | 55 | 55 | 0 |
| BHP Billiton | Olympic Dam | Australia | 13,651 | 98,172 | 0.7 | n.a | n.a | 66 | 66 | 66 | 66 | 66 | 66 | 66 | 0 |
| BHP Billiton/ Rio Tinto | Escondida | Chile | n.a | n.a | n.a. | n.a | n.a | 133 | 133 | 133 | 133 | 133 | 133 | 133 | 0 |
| Citigold | Charters Towers | Australia | 330 | 10,370 | 13.0 | 350 | n.a | 16 | 50 | 100 | 100 | 150 | 200 | 184 | |
| First Quantum Minerals | Guelb Moghrein | Mauritania | n.a | n.a | n.a. | n.a | n.a | 82 | 82 | 82 | 82 | 82 | 82 | 82 | 0 |
| First Quantum Minerals | Kansanshi | Zambia | n.a | n.a | n.a. | n.a | n.a | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 0 |
| Freeport-McMoRan | Big Gossan | Indonesia | 1,300 | n.a | 1.1 | n.a | n.a | 0 | 50 | 65 | 65 | 65 | 65 | 65 | |
| Freeport-McMoRan | Candelaria/Ojos del Salado | Chile | 1,700 | n.a | n.a | n.a | n.a | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 0 |
| Freeport-McMoRan | Grasberg | Indonesia | 35,500 | 112,902 | 0.9 | n.a | n.a | 1,800 | 1,250 | 1,300 | 1,600 | 1,700 | 1,700 | 1,700 | -100 |
| Ivanhoe | Bakyrchik | Kazakhstan | n.a. | 8,528 | 8.7 | n.a | n.a | 0 | 181 | 181 | 200 | 300 | 388 | 388 | |
| Ivanhoe | Osborne | Australia | 19 | 134 | n.a | 268 | n.a | 0 | 27 | 27 | 27 | 27 | 27 | 27 | |
| Ivanhoe | Oyu Tolgoi | Mongolia | 13,121 | 46,360 | 0.4 | n.a | n.a | 0 | 0 | 0 | 375 | 650 | 650 | 650 | |
| Jiangxi Copper | Dexing | China | n.a | n.a | n.a. | n.a | n.a | 193 | 216 | 216 | 216 | 216 | 216 | 216 | 23 |
| Kazakhmys | Kazakhmys Copper | Kazakhstan | 8,771 | 10,560 | n.a. | n.a | n.a | 170 | 150 | 150 | 150 | 150 | 150 | 150 | -20 |
| Luna Gold Corp | Aurizona | Brazil | 731 | 1,304 | 1.3 | 516 | n.a | 0 | 55 | 55 | 55 | 55 | 55 | 55 | 55 |
| Minerals and Metals Group | Golden Grove | Australia | 100 | 900 | n.a | n.a | n.a | 36 | 36 | 36 | 36 | 36 | 36 | 36 | 0 |
| Minerals and Metals Group | Rosebery | Australia | 300 | 1,100 | 1.7 | n.a | n.a | 35 | 35 | 35 | 35 | 35 | 35 | 35 | 0 |
| New Gold | New Afton | Canada | 1,052 | 1,671 | n.a | n.a | n.a | 0 | 0 | 20 | 85 | 85 | 85 | 85 | |
| Newmont | Batu Hijau | Indonesia | 7,308 | n.a | 0.2 | 322 | 399 | 737 | 258 | 258 | 737 | 737 | 737 | 737 | 0 |
| OZ Minerals | Prominent Hill | Australia | 1,595 | 4,100 | n.a | n.a | n.a | 196 | 196 | 196 | 196 | 196 | 196 | 196 | 0 |
| PanAust | Ban Houayxai | Laos | 891 | 2,004 | n.a. | 425 | n.a | 0 | 20 | 100 | 100 | 100 | 100 | 100 | 100 |
| PanAust | Phu Kham | Laos | n.a. | n.a. | n.a. | n.a | n.a | 58 | 53 | 53 | 53 | 53 | 53 | 53 | -5 |
| Rio Tinto | Bingham Canyon | US | 6,263 | 6,539 | 0.2 | n.a | n.a | 466 | 326 | 326 | 326 | 326 | 326 | 326 | -140 |
| Rio Tinto | Bougainville | Papua New Guinea | n.a | n.a | n.a. | n.a | n.a | 0 | 0 | 0 | 0 | 200 | 200 | 200 | |
| Vale | Sudbury | Canada | 1,444 | n.a | 0.4 | n.a | n.a | 42 | 42 | 42 | 42 | 42 | 42 | 42 | 0 |
| Xstrata | Ernest Henry | Australia | 1,415 | 1,984 | 0.5 | n.a | n.a | 89 | 89 | 89 | 89 | 89 | 89 | 89 | 0 |
| Xstrata | Lomas Bayas and Altonorte | Chile | n.a | n.a | n.a | n.a | n.a | 45 | 45 | 45 | 45 | 45 | 45 | 45 | 0 |
| Xstrata | Tintaya | Peru | 340 | 746 | 0.2 | n.a | n.a | 24 | 24 | 24 | 24 | 24 | 24 | 24 | 0 |
| Xstrata/Yamana/ Goldcorp | Alumbrera | Argentina | 4,080 | n.a | 0.4 | 372 | n.a | 360 | 370 | 380 | 380 | 380 | 380 | 380 | 20 |
| Total Base metal/ gold mine | | | 101,359 | 313,320 | | | 4,813 | 4,269 | 4,474 | 5,713 | 6,438 | 6,576 | 1,762 | | |
| Grand total | | | 1,111,502 | 2,194,247 | | | | 56,719 | 62,177 | 66,821 | 72,749 | 76,695 | 78,582 | 21,863 | |

*Mines whose reserves will be depleted before 2015. Based on the peak-year production rate, we estimate production will decrease by 50% year-on-year to smooth the production decreasing speed.

The data in this table are based on full company guidance numbers, without applying any discounts

Source: Companies, Standard Chartered Research





Appendix 3: Chronology of gold in monetary history

Fig 76: Gold and the international monetary system – a chronology dating from 1717

| Year | Date | Event |
|-----------|-----------|---|
| 1717 | | In the UK, Sir Isaac Newton (Master of the Mint) gave the guinea a statutory valuation of 21 shillings. The mint price of gold was 77sh 10½d per standard ounce. UK Gold Standard commences. |
| 1797 | | Napoleonic Wars. Bank of England suspends gold payments. |
| 1816 | | UK Coinage Act (Post-Napoleonic Wars). Sovereign was the standard unit at 1 standard ounce of gold (>11/12 fine) = 77sh 10½d. |
| 1844 | | Bank of England obliged to buy gold at 77sh 9d. |
| 1870-1900 | | All major countries, other than China, switch to the gold standard, linking their currencies to gold. Bi-metallism is abandoned. |
| 1913 | | Federal Reserve Act establishes the US system of reserve banks. At least 40% of the note issue to be backed by gold. |
| 1917 | 1-Sep | US prohibits gold exports. |
| 1919 | 1-Apr | UK prohibits gold exports without official permission. UK now off the Gold Standard. |
| | June | US gold exports permitted again. |
| | 12-Sep | London Gold Fixing established. |
| 1925 | 28-Apr | UK returns to the Gold Standard at pre-war parity of US\$4.86=£1 |
| | May | UK Gold Standard Act. Currency convertible @ 77sh 10½d per standard ounce but only in amounts of 400 oz. Export of gold again permitted. |
| 1931 | September | UK abandons Gold Standard. |
| 1933 | 20-Apr | US convertibility suspended (with gold @ US\$20.67/oz). Export, all transactions and holding of gold forbidden. |
| 1934 | 31-Jan | Presidential Proclamation makes US dollar again convertible to gold (at new price of US\$35/oz) |
| 1936 | September | Tripartite Agreement. US, UK and France willing to buy and sell gold freely with each other in exchange for own currency. |
| 1939 | 3-Sep | London gold market closed on outbreak of war. |
| 1944 | July | Bretton Woods Conference sets basis of post-war monetary system. US dollar to maintain \$35=1 oz gold conversion rate. Other currencies to be fixed (but adjustable) in terms of US dollar, thus forming a Gold Exchange Standard. |
| 1945 | 27-Dec | IMF Articles of Agreement effective. Par values established for all members based on gold value of US dollar on 1 July 1944 (0.888671g of fine gold). |
| 1954 | 22-Mar | London gold market re-opens after World War II. |
| 1961 | 1-Nov | Gold Pool established (members Belgium, France, Germany, Italy, Netherlands, Switzerland, UK and Federal Reserve Bank of New York: France withdrew in June 1967). Members would sell (and later buy) gold in the London market to maintain prices close to par in that market. |
| 1967 | 18-Nov | Sterling devalued from US\$2.80 to US\$2.40. This leads to pressure on the dollar and hence to substantial buying of gold. |
| 1968 | 15-Mar | London market closed at request of US government. |
| | 17-Mar | Gold Pool abolished and 2-tier market created. Central banks transact only among themselves at official price and neither buy nor sell from London or any other market. Private sector, however, free to do what it likes, with floating gold price. London market re-opens on 1 April and now fixing in US\$ for first time. |
| | 31-May | First amendment to IMF articles agreed. A new reserve asset, the Special Drawing Right (SDR) was created and given the value of 0.888571g of fine gold, the same value as the US dollar in July 1944. |
| 1971 | 15-Aug | US\$ convertibility to gold suspended. |
| | 18-Dec | Smithsonian Agreement on new exchange rates. |
| 1972 | 8-May | US\$ devalues to US\$38/fine oz. |
| 1973 | 12-Feb | US proposes further devaluation to US\$42.22/fine oz. |
| | 2-18 Mar | Major central banks suspend dealing in foreign exchange markets. |
| | 19-Mar | Most major countries adopt floating exchange rate regime. |
| | 18-Oct | US devaluation effective. |
| | 13-Nov | 2-tier gold market formally abandoned. |

Source: World Gold Council

**Fig 76: Gold and the international monetary system: a chronology from 1717 to date (cont'd)**

| Year | Date | Event |
|------|-----------|--|
| 1975 | 1-Jan | US abolishes restrictions on citizens buying, selling or owning gold (formerly needed Treasury licence). |
| | January | First US gold auction (2 million oz auctioned; less than half were bid for). |
| | 30-Jun | Second US gold auction (½ million oz). |
| | 31-Aug | Group of 10 major industrial countries and Switzerland agree there would be no attempt to peg price of gold, and that total stock held by the IMF and the monetary authorities of the G10 countries would not be increased. IMF's Interim Committee agrees to disposal of 50m oz (one third) of Fund's gold. 25m oz to be sold and surplus devoted to a Trust Fund, which would extend concessional loans to low-income members and the other 25m oz to be restituted to members at the official price. |
| 1976 | 2-Jun | First IMF gold auction. |
| 1978 | 1-Apr | 2nd Amendment to IMF Articles of Agreement comes into effect. Gold's formal role in international monetary system disappears. |
| | 23-May | US gold auctions resume. |
| 1979 | 13-Mar | European Monetary System established. Those participating in its exchange rate arrangements must – and other members can – swap 20% of gold and US\$ reserves on rolling quarterly basis with European Monetary Cooperation Fund for ECU. |
| | November | Final US gold auction. During the two phases (1975; 1978/79), about 530 tonnes (17m oz) were sold. |
| 1980 | 7-May | Last of 45 IMF gold auctions. 25m oz (= 778 tonnes) were sold at average price of US\$240 per ounce (lowest/highest prices were US\$109/US\$712). |
| 1982 | March | US Gold Commission reports to Congress. Official holdings of 264m oz should certainly not be reduced to zero and a minority favoured no reduction at all. |
| 1985 | 22-Sep | Plaza Agreement on currencies. |
| 1987 | 21-22 Feb | Louvre Accord on currencies. |
| 1992 | 7-Feb | Treaty on European Union signed at Maastricht. This includes agreement for qualifying countries to proceed to Economic and Monetary Union (EMU - the single currency) on a default date of January 1999. Provision is made for the mutation of national central banks into the European System of Central Banks (ESCB), headed by the European Central Bank (ECB). The ECB will be able to call an initial amount of ECU 50bn (€50bn) of gold and foreign reserve assets from participating countries. Reserve management of all ESCB banks, including that of gold holdings, will be subject to guidelines issued by the ECB council. |
| 1998 | 1-2 May | Austria, Belgium, Finland, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Portugal and Spain confirmed as participants in EMU, scheduled to start in January 1999. |
| | 7-Jul | The Governing Council of the European Central Bank (ECB) decides that 15% of its initial reserves of €39.5bn, due to be transferred to it on the first day of 1999, will consist of gold. The council also agrees that before the end of the year it will adopt an ECB guideline that will subject all operations in foreign reserve assets remaining with the national central banks, including gold, to approval by the ECB. |
| | 31-Dec | The swaps of 20% of their gold and US\$ reserves deposited with the European Monetary Institute (formerly the European Monetary Cooperation Fund) by EU national central banks in return for ECU are unwound. |
| 1999 | 1-Jan | European Monetary Union starts. The 11 founding members transfer a total of €39.6bn of gold and foreign exchange reserves to the European Central Bank. 15% of this is gold. |
| | 26-Sep | Central Bank Gold Agreement (CBGA) announced. Under this, 15 European central banks declare that gold will remain an important element of global monetary reserves, that they will collectively cap their gold sales at around 400 tonnes per year over the next five years, and that they will not expand their gold leasings and their use of gold futures and options during this period. The 15: European Central Bank, 11 members of European Monetary Union, Sweden, Switzerland and the UK. |
| 2004 | 8-Mar | 2nd CBGA announced. The CBGA was renewed for five years from 26-Sep-99 to 27-Sep-04 with an annual limit to sales of 500 tonnes. |
| 2009 | 7-Aug | 3rd CBGA announced. The CBGA was again renewed for five years from 27-Sep-09 to 26-Sep-14 with an annual limit to sales of 400 tonnes. |

Source: World Gold Council



Disclosures appendix

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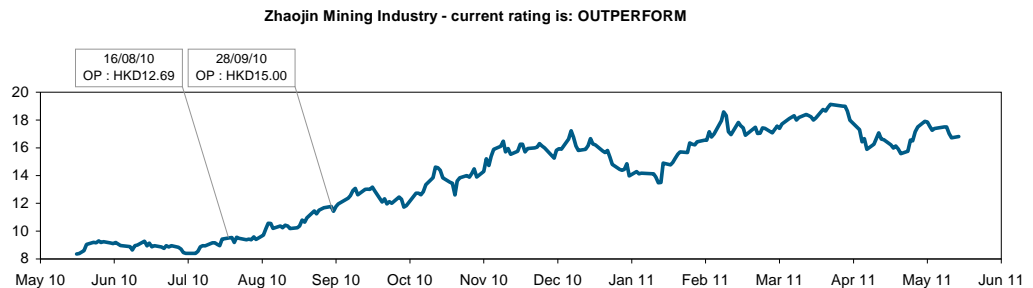
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Disclosures Appendix

Where "disclosure date" appears below, this means the day prior to the report date. All share prices quoted are the closing price for the business day prior to the date of the report, unless otherwise stated.

Company Zhaojin Mining Industry

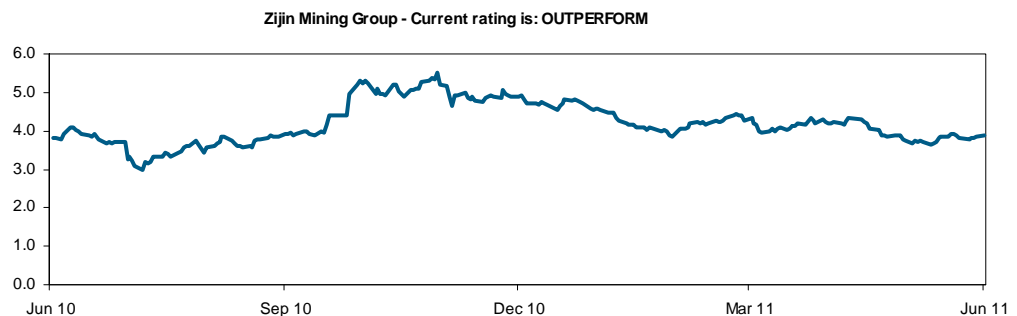
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Company Zijin Mining Group

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Company Real Gold Mining

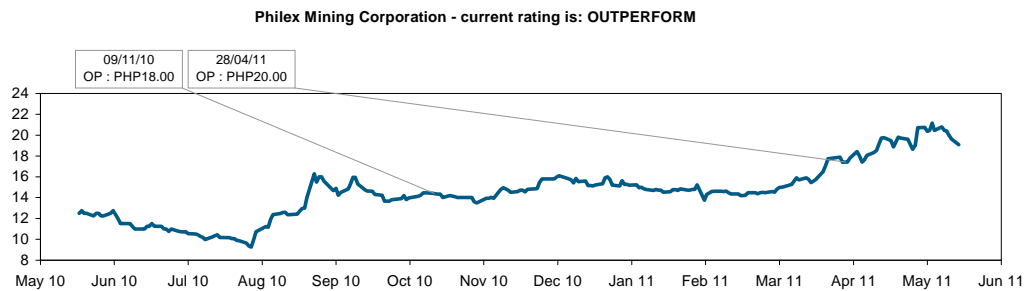
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Research Recommendation

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|-------------------|--|
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| IN-LINE (IL) | The total return on the security is not expected to outperform or underperform the relevant market index by 5% or more over the next 12 months |
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